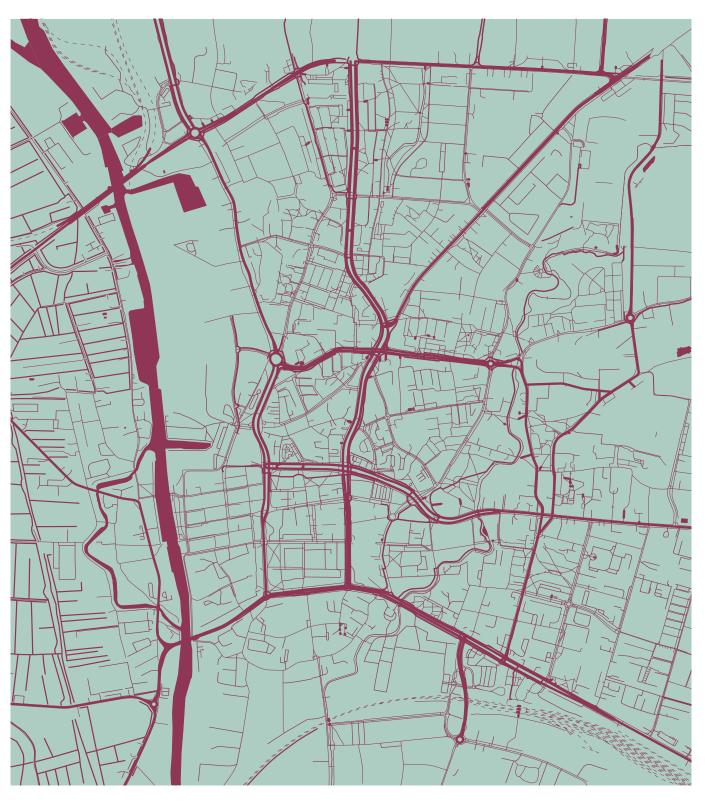
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Created by Pro Progressio

Elbląg



- **4**/_{City}
- 5/ Education
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- 12/ Real Estate
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 Culture,
 entertainment,
 recreation

'Admission



Radek Pituch Expert, Centre for Investments, PAIH

Elblag is a city included in the report "Potential of medium-sized cities in Poland for the location of BPO / SSC / IT / R&D investments" as one of the most attractive locations for investments in the modern services sector in medium-sized cities. The city, in the classification of the sector, belongs to the so-called Tier 4 is an interesting location especially for companies looking for new, alternative and less saturated markets for the location of their new service centers. The attractiveness of the city is definitely increased by good communication with the rest of the country and the proximity to the Tri-City agglomeration via the S7 expressway.

The presence of universities and the growing infrastructural potential of the city as well as the presence of the Warmia and Mazury Special Economic Zone (Elbląg Subzone) are undoubtedly advantages that may tempt many investors.

Observing the current trends and challenges of the sector, it can certainly be said that investors will be looking for new, attractive locations to locate their more and more specialized service centers. This is an undoubted chance for cities such as Elblag to actively participate in the race of regions as well as increase their advantages by actively participating in the discourse on the future of the sector.



Wiktor Doktór CEO, Pro Progressio

Elblqg is an ideal example of a city that dynamically develops its infrastructure for companies from the modern business services sector. A good academic base, a diversified teaching profile, and the development of office infrastructure are just some of the arguments that Elblqg can boast about.

It is worth emphasizing the fact that Elbląg is close to the Tri-City. From the geographical point of view, Elbląg is a natural satellite for a large Tri-City agglomeration, and the trend of recent years shows that it is the cities located in the vicinity of large business cities that become the headquarters of sister branches of many IT, financial and accounting companies or call contact centers.

The close proximity to the Tri-City also gives Elblag the opportunity to use the extensive road and aviation infrastructure, which significantly increases the investment attractiveness of the city in the eyes of both domestic and international investors.

In Poland, the BSS sector has been developing in large and very large cities for years. Now is the time for cities where the population is between 80 and 150,000, and Elblag fits perfectly within this range.

I recommend a closer look at Elblag, this city will surprise us much more when it comes to the development of the BSS sector in the third decade of the 21st century.







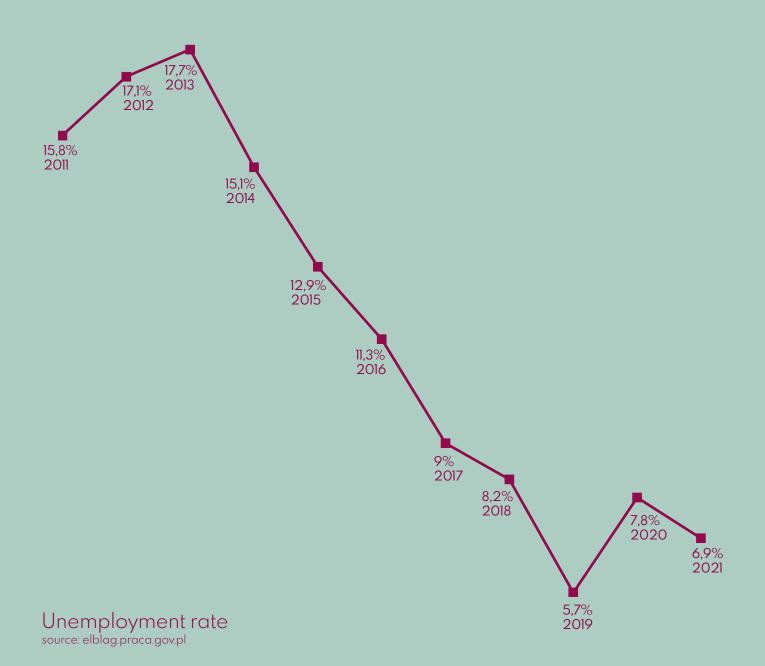


79,82 km²
Town area

61,5%Recreational green area

118 582

Population



'Education

Universities ††† 2706*

1 public university
1 private university

3



Kindergartens

21 public kindergartens
17 private kindergartens
including 2 multilingual

Primary schools: 25 † 8 806*

High schools:

***** ††††** 1991**

Technical schools:

† 428° †††††††† 2 939'

Ť	SUBJECTS***	Ť
906	philology (foreign languages)	284
5 383	administration, business and law	1333
1377	IT/ICT	224
1229	engineering and technology	376
1756	architecture and construction	753
2 988	medical	664



Students

^{*}data for 2020

^{**}data from Raport o stanie Miasta za 2020 report

^{***} data for the Warmian-Masurian Voivodeship, for 2018

Transport





345 Number of taxis PLN 7 Initial charge PLN 2 Cost per 1 km





14 Day bus lines1 Night bus line





PLN 2,8 Normal ticket price PLN 13 One-day ticket price PLN 80 Monthly ticket price



Electric scooters for rent

Distance from Elbląg to other cities

Warsaw	•••••	283 km
Bydgoszcz	7	183 km
Poznań		381 km
Szczecin		378 km
Lublin		453 km
Łódź		388 km
Katowice		571 km
Kraków		569 km
Kielce		457 km
Rzeszów	••••••••••	639 km
Gdańsk		60 km
Gdańsk Wrocław		60 km 533 km
Wrocław		533 km
Wrocław Białystok		533 km 364 km
Wrocław Białystok Berlin		533 km 364 km 564 km
Wrocław Białystok Berlin Hamburg		533 km 364 km 564 km 822 km
Wrocław Białystok Berlin Hamburg Prague		533 km 364 km 564 km 822 km 800 km
Wrocław Białystok Berlin Hamburg Prague Minsk		533 km 364 km 564 km 822 km 800 km 711 km



Roads

- 2 Express ways
- 2 National roads
- 1 Regional roads

Nearest airport – Gdańsk Airport. Regular flights

- Aarhus
- Aberdeen
- ## Alesund-Vigra
- Alicante
- Amsterdam
- Barcelona-El Prat De
- Llobregat
- Barcelona-Reus
- Belfast
- Bergen
- Billund
- Birmingham
- **Bodo**
- Bristol
- Burgas
- Kharkov
- Cork
- Doncaster-Sheffield
- Dortmund
- Dublin
- Düsseldorf
- Edinburgh
- **Eindhoven**
- Frankfurt am Main
- Göteborg
- ____
- Hamburg
- Haugesund
- + Helsinki
- Heraklion Crete
- Kiev-Zhuliany
- Kiev-Boryspil
- Cologne-Bonn
- Copenhagen
- Kraków
- **Kristiansand**
- H Kutaisi
- Larnaca
- Leeds
- Liverpool Liverpool
- London-Gatwick

- London-Luton
- London-Stansted
- Lublin
- Lviv
- -- Malmö
- Malaga
- * Malta
- **Manchester**
- Milan-Bergamo
- **Molde**
- Munich
- Mykonos
- Narvik
- Newcastle 1
- Odessa
- Oslo Gardermoen
- B Oslo-Torp
- Pafos
- Paris-Beauvais
- Piza
- Reykjavik-Keflavik
- Santorini
- Skelleftea
- Split Split
- **Stavanger**
- Stockholm-Skavsta
- Stockholm-Arlanda
- Tirana
- # Tromso
- Trondheim
- Turku
- Växjö
- Valencia
- Warsaw
- Venice
- Vienna
- Wrocław
- Zadar
- Zurich

Olsztyn-Mazury Airport

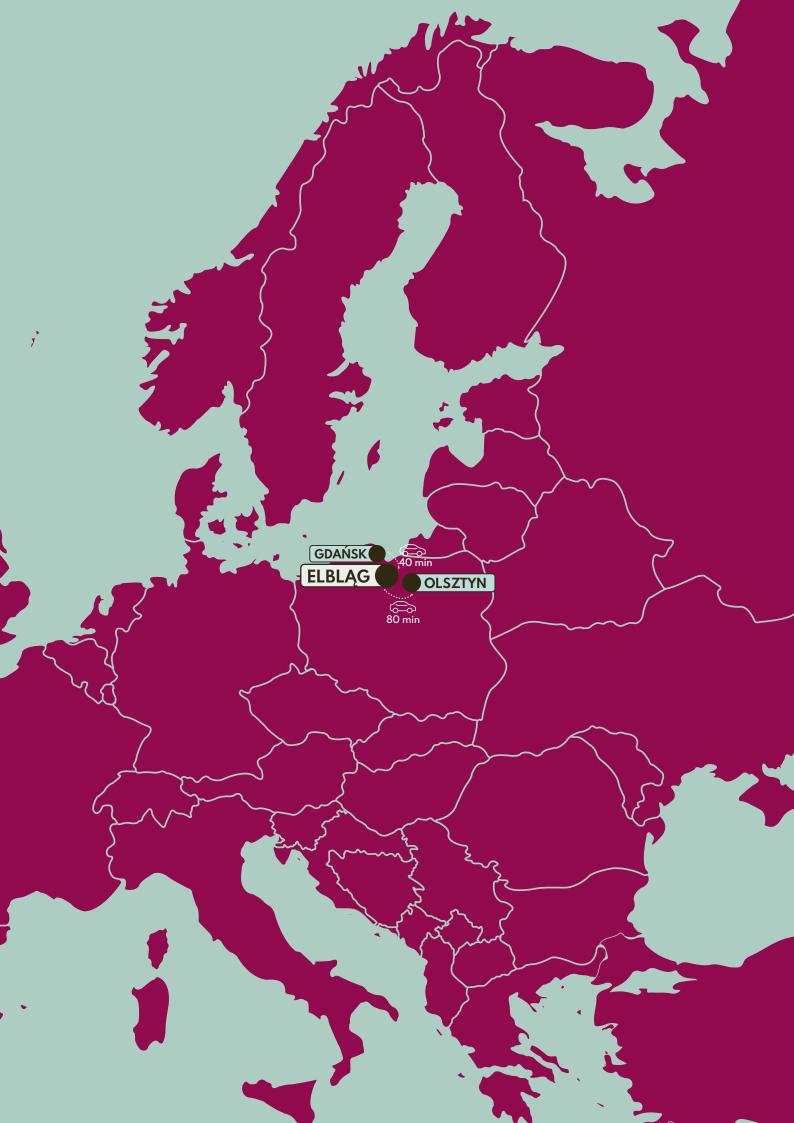
Kraków

Dortmund

London

Wrocław

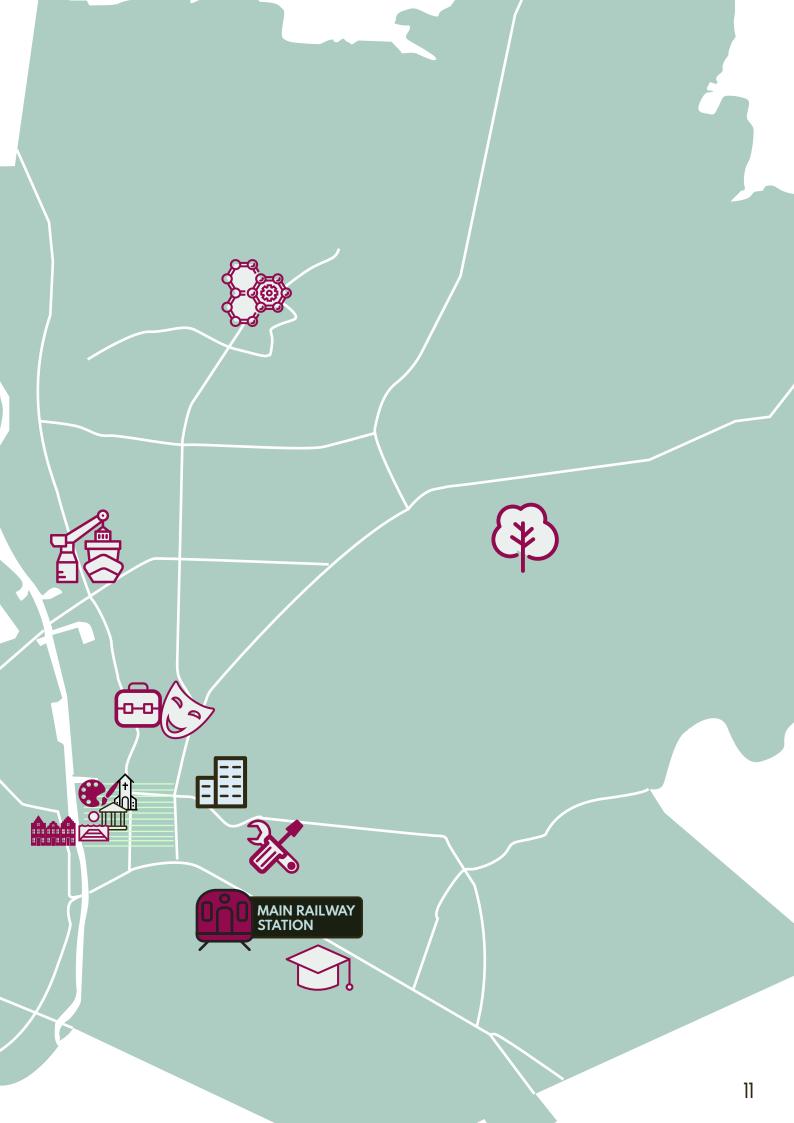




Distance from the Main Elbląg Railway Station







/Real Estate

Office spaces

Total existing A/B+ Class office space	18 500 sqm
Total A/B+ Class office space planned	10 000 sqm
A/B+ Class office spaces	4
Planned A/B+ Class office spaces]+
Minimum rent in A/B+ Class	PLN 36 /sqm/month
Maximum rent in A/B+ Class	PLN 41 /sqm/month
Average services fees in A/B+ Class	PLN 11 /sqm/month

Selected office spaces

BUILDING	ADDRESS	OWNER	TOTAL EXISTING SPACE	TOTAL PLANNED SPACE
AMG Investments	Stoczniowa 2	AMG Investments	12 000 sqm	-
ZUS Elbląg	Teatralna 4	ZUS	3 500 sqm	-
Elbląg Technology Park	Sulimy 1	EPT	1900 sqm	-
Aleja Tysiąclecia 11	Aleja Tysiąclecia 11	OPEGIEKA	1 100 sqm	-
Porta Mare ("Fabryka" Programme)	Warszawska	Agencja Rozwoju Przemysłu	-	10 000 sqm

Warehouses

Total warehouse space under construction	7 945 sqm
Total planned warehouse space	35 282 sqm
Avarage rent in warehouses (city and environs)	EUR 3,6 / sqm/ month

Selected warehouses

BUILDING	OWNER	SPACE UNDER CONSTRUCTION	TOTAL PLANNED SPACE
Investment I (no official name)	Confidential	5 500 sqm	10 000 sqm
Investment 2 (no official name)	Accolade	2 445 sqm	17 337 sqm

Shopping centres

Number of shopping malls	3
Total existing space	59 000 sqm
Total planned space	10 000 sqm
Average rents in prime spaces	EUR 26-30 /sqm/month

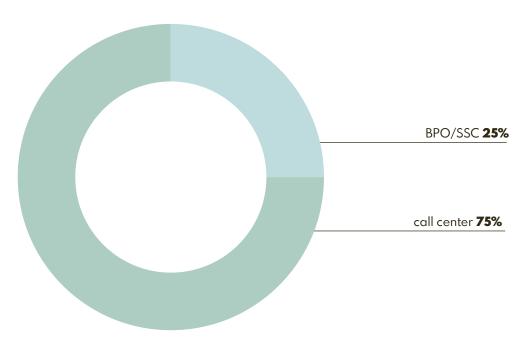
Selected shopping centres

BUILDING	ADDRESS	OWNER	TOTAL EXISTING SPACE
CH Ogrody	Stanisława Dąbka 152	Local investor/CPI	40 100 sqm
Zielone Tarasy	Teatralna 5	Budizol/LCP	14 000 sqm
E. Leclerc	Żeromskiego 2	E. Leclerc	4 900 sqm

Source: Cushman & Wakefield

Business

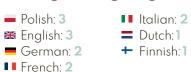
Total number of business entities in Elblag (2020)



T	ſ		
Ivpe	OT	oper	ation
. / ۲ –	•	-	•••••

COMPANY	TYPE
Siemens Sp. z o.o. (engineering center)	BPO/SSC
Contact Center	call center
Best S.A.	call center
Transcom	call center

Outsourcing centers using foreign languages



Year of inauguration

1	2020
1	2008
1	2007
1	1999

Country of origin



/Salaries

Call Center

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior Consultant	3 500	4 200
Consultant	4000	6 000
Senior Consultant	6 000	7500
Team Leader	7500	8 500
Supervisor	9 000	11 000
Manager	10 000	13 000

IT

Jobs - English speakers (PLN gross) salaries given for candidates with 2–5 years of experience



POSITION	MINIMUM	MAXIMUM
Net Developer	11 000	19 000
C++ Developer	10 000	18 000
Help Desk	5 000	8 000

Gross average monthly salary in PLN in Elbląg in SSC sector (2019)

4.521

Accounts Payables / Accounts Receivables

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior accountant	4000	4500
Accountant	4500	6 500
Senior accountant	6 500	8 000
Team Leader	8 000	11 000
Supervisor	10 000	13 000
Manager	12 000	15 000

General Ledger

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior accountant	4300	5 000
Accountant	5 000	6 800
Senior accountant	6 500	8 500
Team Leader	9 000	12 000
Supervisor	11 000	14 000
Manager	13 000	17 000

Source: Randstad

'Culture, entertainment, recreation













- 2 four-star hotels ****
- 6 three-star hotels ***



Examples of business, cultural and sports events

- · Open to Scandinavia
- · Elbląg Days
- · Fit Summer
- · Elblag Bread Fest
- · Christmas Meetings of Elbląg Citizens
- · Garmin Iron Triathlon
- · RFC Poland
- · Baltic Cup
- · Jazzblag
- International Sound Art "Wydźwięki/ Resonances" Festival

Conference facilities

- · Elbląg Technological Park
- · Old Town Hall
- · Sports and Entertainment Hall
- · Elbląg Hotel

Addresses of Investor Office Centers in Elbląg



Focus on Elblag prepared by:



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Pro Progressio – an organization supporting growth and promotion of Business Services industry in Poland. Pro Progressio cooperates with the public and private sector as well as with the international organisations operating in the BSS sector. Pro Progressio is a publisher of BSS sector media - FOCUS ON Business portal (former Outsourcing Portal) and FOCUS ON Business magazine (former Outsourcing&More).

Pro Progressio manages the Pro Progressio Club, to which it invites business entities providing business services and organisations operating in direct environment of the sector. The Club promotes and supports the development of the business activities, both in the area of services and production, furthermore, it facilitates business networking activities and increases brand awareness.

Pro Progressio

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