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'Admission



Monika Grzelak Team Leader I Centre for Investments, PAIH

Łódź is a mature location for the modern services sector, basing its competitive advantage on its central location at the junction of the most important communication routes in Poland, access to qualified staff, costeffectiveness and a unique postindustrial character.

Excellent road and rail connections with Warsaw allow for convenient use of the Warsaw Chopin Airport, the largest international airport in this part of Europe. Infrastructural investments planned in the coming years are to bring both cities even closer to each other, strengthening the duopolis concept and stimulating further the development of Łódź.

As the third largest city in Poland, Łódź offers access to an extensive labor market. Moreover, the growing quality of life in the city, the cost of living advantage in relation to other cities, as well as the growing importance of remote work translate into an increasing effectiveness of attracting talents from other regions to Łódź.

Many of the foreign investors contacting PAIH are well aware of the city's attractiveness, indicating Łódź as one of the considered locations in Poland. The city actively supports new investments, especially in the priority sectors. In the recent months Łódź has managed to attract new investments in the IT industry, which will soon strengthen the modern business services sector in the city.



Wiktor Doktór CEO, Pro Progressio

Łódź – a city in the central part of Poland, which is a natural location for the activities of companies from the business support services sector. 2021 initiated the third decade since SSC and BPO operational centers began their expansion in the capital of the Łódź Voivodeship.

In the early 2000s, the city authorities prepared a development strategy plan for Łódź, where one of the city's business pillar was the BSS sector. These assumptions did not remain a theory, but as history has shown, they were meticulously implemented. The office buildings infrastructure, the development of studies in local universities, the expansion of road and rail transport hubs brought Łódź closer to business in an exponential way.

The development and evolution of the BSS sector in Łódź has emerged from simple transaction processes and now shows the high maturity of the city and its operational centers for the implementation of advanced projects on a global scale.

The beginning of the third decade of the 21st century, access to human resources, office spaces and, above all, the city's business maturity, allow for the thesis that Łódź will continue to develop the BSS sector and strengthen its location on the European map of cities supporting the development of the business suport services industry.













Population

about 1 100 000

Population of the Łódź Metropolitan Area (ŁOM)



Unemployment rate

'Education



^{*}data for Łódzkie Region

www.mlodziwlodzi.pl

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4975

460

/Transport





hybrid vehicles for rent



4 006 taxisabout 6 PLN initial charge2 PLN cost per 1 km





94 day bus lines 13 night bus lines



PLN 3 20-min. ticket price PLN 3,8 40-min. ticket price PLN 12 one-day ticket price PLN 96 monthly ticket price





Distance from Łódź to other cities

Warsaw		127 km
Wrocław	•••••	227 km
Poznań	•••••	217 km
Szczecin	•••••	472 km
Lublin	•••••	286 km
Katowice	•••••	206 km
Kraków	•••••	280 km
Rzeszów	•••••	309 km
Gdańsk	•••••	330 km
📕 Berlin	•••••	480 km
💻 Hamburg	•••••	757 km
📔 Prague	•••••	509 km
📕 Minsk	••••••	663 km
📕 Kiev	•••••	888 km
🔳 Moscow	•••••	1373 km
📕 Vilnius	•••••	596 km



- 2 highways
- 2 express ways
- 2 regional roads
- 4 national roads

DUOPOLIS: ŁÓDŹ – WARSAW

The close neighbourhood of Łódź and Warsaw has a positive impact on creating business synergies between the cities. Travel time and communication between both cities are very convenient and support running a business or quick access and even daily commuting.

ŁÓDŹ AIRPORT

REGULAR FLIGHTS

- London Stansted
- 😹 East Midlands (Nottingham)
- Dublin
- Lviv
- 📒 Kiev Boryspil

CHARTER FLIGHTS





MAJORCA



Distance from the Łódź Fabryczna Railway Station





'Real Estate

Offices

Total existing A/B+ Class office space	579 000 sq m
Total A/B+ Class office space under construction	91 000 sq m
Total A/B+ Class office space planned	150 000 sq m
A/B+ Class office spaces	95
A/B+ Class office spaces under construction	8
Planned A/B+ Class office spaces	11
Minimum rent in A/B+ Class	EUR 10 / sq m
Maximum rent in A/B+ Class	EUR 14.9 / sq m
Average services fees in A/B+ Class	EUR 4 / sq m

Selected office spaces

BUILDING	ADDRESS	OWNER	TOTAL EXISTING SPACE	TOTAL PLANNED SPACE
Brama Miasta I	Kilińskiego 66	Skanska	25 500 sq m	-
Brama Miasta II	Kilińskiego 66	Skanska	14 100 sq m	-
Ogrodowa Office	Ogrodowa 8	Warimpex	24 700 sq m	-
Imagine I & II	Marszałka Józefa Piłsudskiego 79/87	Avestus Real Estate	14 800 sq m	-
Monopolis M1	Wydawnicza 4	Virako	7 000 sq m	17 500 sq m
Biurowiec TME	Rozalii 1	Transfer Multisort Elektronik	5 500 sq m	-
Cross Point C	Milionowa	Mermaid Properties	5 300 sq m	-
Łódź.Work	Dowborczyków 18A	Okam Capital	5 200 sq m	-

Warehouses

Total existing warehouse space	Łódź: 998 610 sq m Central Poland: 3 237 243 sq m
Total warehouse space under construction	Łódź: 13 246 są m Central Poland: 46 691 są m
Total planned warehouse space	Łódź: 422 166 są m; Central Poland: 2 119 710 są m
Avarage rent in warehouses (city and environs)	Łódź: EUR 3,50-3,60 / sq m / month Central Poland: EUR 2,50-3,60/ sq m /month

Selected warehouses

BUILDING	ADDRESS	DEVELOPER	TOTAL EXISTING SPACE	TOTAL PLANNED SPACE
Central European Logistics Hub	Jędrzejowska 45, Łódź	Panattoni Europe	345 000 sq m	3 800 sq m
Hillwood Łódź Górna	Józefów 3, 93-614 Łódź	Hillwood	72 960 sq m	87 409 sq m
7R Park Łódź East I	Brzezińska, Łódź	7R SA	-	100 411 sq m

Shopping malls

Number of shopping malls	15
Total existing space	493 000 sq m
Total empty space	18 900 (3.8%) sq m
Average rents in prime spaces	EUR 40 / sq m

Selected shopping malls

BUILDING	ADDRESS	DEVELOPER/ OWNER	TOTAL EXISTING SPACE
Manufaktura	Drewnowska 58	Apsys / Union Investment	110 000 sq m
Port Łódź	Pabianicka 245	Inter Ikea/ INGKA Centres	103 000 sq m
Galeria Łódzka	Pilsudskiego 15/23	ECE Projektmanagement	45 000 sq m
Pasaż Łódzki	Jana Pawła II 30	Casino/ Pradera	37 000 sq m
Ml Łódź	Brzezinska 27/29	Metro/ Echo Properties	36 500 sq m

/Business



Type of business operations

Institutions supporting entrepreneurship

- Lodz Regional Development Agency
- Lodz Special Economic Zone S.A.
- Lodz Chamber of Industry and Trade
- Regional Economic Chamber
- Bionanopark Sp. z o.o.
- Foundation for Promotion of Entrepreneurship in Łódź
- Incubator Foundation
- Lodz Business House
- Brukowa Business Center
- Business Center Club
- SkyHab
- · Art_Inkubator

- · ICT Central Poland Cluster
- LODZistics Cluster Logistics Business Network of Central Poland
- Advanced Technologies of the Textile and Clothing Industry Cluster
- · Academic Business Incubators
- Center for Innovation and Technology Transfer of the Medical University of Lodz
- Center for Technology Transfer at the Technical University of Lodz sp. z o.o.
- Center for Technology Transfer at the University of Lodz
 - Lodz Credit Guarantee Fund sp. z o.o.

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Outsourcing centres using foreign languages



Dutch: 5

COMPANY	TYPE
ABB	ITO
Accenture	ITO
AgreeYa Mobility	ITO
AppYourself	IT
ArCADiasoft	IT
Arynga	ITO
Asseco	ITO
Atos	ITO
Bank Pekao SA	SSC
Barry Callebaut	IT
Better Collective	IT
BFF Banking Group	SSC
Billenium	IT
BinarApps	IT
Bluerank	IT
Bluesoft	ITO
BMS	ITO / R&D
BSH	ITO
BSH	R&D
BSH	SSC
BSS - Business Support Solution S.A.	SSC / BPO
Capita	BPO
Cardif	Call Center
Ceri International	BPO
Citi Handlowy	R&D
Clariant Services Poland	SSC
Collabera	IT
Comarch S.A.	ITO
Commerz Systems	IT
Commerzbank	SSC
Conduent	BPO
Cybercom	ITO
Deloitte Digital	BPO
Delv Global Services	IT
DHL Express	Call Center

COMPANY	TYPE
Digital New Agency	IT
Digital Teammates	IT
Digital Workforce	IT
Dimar	Call Center
DXC Technology	BPO
Epassi	IT
Ericsson	ITO
Exaco	IT
Faurecia	SSC
Fitqube	ITO
FlintGroup	SSC
Fujitsu Services	ITO
GE Power Controls	SSC
GFT	ITO
Giełda Papierów Wartościowych	IT
Harman	ITO
Hexagon	R&D
Hycom	IT
Idemia	IT
Infosys	BPO
INTERsoft	ITO
Iris Telecommunication	IT
LSI Software	ITO
Lumileds	SSC
MakoLab	ITO
mBank	SSC
McCormick Shared Services	SSC
Media 4U	IT
Mellon	Call Center
Mobica	ITO
Netguru	IT
Nordea Operation Center	SSC
Open R&D	R&D
Orange	SSC

COMPANY	ТҮРЕ
Payair Technologies	IT
PGE Obrót	SSC
Philips	SSC
Pixel Technology	IT
Pizza Portal	IT
РКО ВР	SSC
PKP Energetyka	SSC
PKP Informatyka	IT
Polkomtel	Call Center
Poyry Poland Sp. z o.o.	R&D
Prudential	SSC
PZU	SSC
Sanitec Koło	SSC
Scanaqua	SSC
Signify	SSC
Sii	ITO
Sitel	Call Center
Solar	SSC
STX Next	IT
Takeda	SSC
Tate&Lyle	SSC
Taxcare	SSC
Technitel	ITO
TELMON	Call Center
T-mobile	Call Center
TomTom	R&D
Transition Technologies	ITO
Tricentis	IT
UPS Blobal Business Services	SSC
Veolia SSC/usługi SAP	SSC
Vistex	IT
Voice	Call Center
Warta Insurance	SSC
Whirlpool Company Polska	SSC
ZF Group	Engneering Centrum

The year of inauguration of BSS companies in Łódź



36 - 2001-2010

12 1991-2000

3 – 1965–1990



Country of origin of companies from the BSS sector

/Salaries

Call Center*

Jobs - English speakers (PLN gross)

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POSITION	MINIMUM	MAXIMUM
Junior Consultant	4 200	5000
Consultant	4700	5 500
Senior Consultant	5 500	6 500
Team Leader	7000	8 000
Supervisor	7500	8 500
Manager	9 000	12 000

IT**

Stanowiska z językiem angielskim, wynagrodzenia brutto w PLN



POSITION	MINIMUM	MAXIMUM
Net Developer	10 000	25 000
C++ Developer	8 000	20 000
Help Desk	5 000	8 000

Gross average monthly salary in PLN in Łódź



Accounts Payables / Accounts Receivables*

Jobs – English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior accountant	4700	5 500
Accountant	5 500	6 500
Senior Accountant	7000	8 500
Team Leader	9 000	11 000
Supervisor	11 000	13 000
Manager	12 000	14 000

General Ledger*

Jobs – English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior accountant	4700	5 500
Accountant	6 000	7000
Senior Accountant	8 000	10 000
Team Leader	9000	12 000
Supervisor	12 000	14 000
Manager	15 000	17 000

Source: *Kelly Services / ** Devire

'Culture, entertainment, recreation









Examples of business, cultural and sports events

- Łódź Design Festival
- The Łódź Four Cultures Festival
- · Soundedit
- The International Festival of Pleasant and Unpleasant Arts
- $\cdot \,$ International Festival of Comics and Games
- Light. Move. Festival
- Łódź Young Fashion
- Festival of Science, Technology and Art
- Fotofestiwal The International Festival of Photography
- The Tourist Regions Fair "At the Meeting of Cultures"
- · Academic Job Fairs
- \cdot The Night of Museums
- $\cdot~$ The Festival of Colors
- \cdot Cinergia European Cinema Forum
- · See Bloggers Łódź Festival
- \cdot The Man in Danger Media Festival
- \cdot Freedom Games
- · Film Art Critics Festival Serio Pro / Kamera Akcja
- Festival of Theater Schools
- \cdot The Karuzela International Theater Festival
- · OFF PÓŁNOCNA
- The Retroperspectives Festival
- · Summer Jazz Academy Festival
- Freedom Piano Festival
- Folk Inspirations Festival
- International Tango Days
- · Crime Festival
- · Kite and Trumpet
- \cdot Touch the Theater
- $\cdot~$ National Festival of the Young Theater "Dziatwa"
- · Robert Brylewski Festival
- · Songwriter Festival
- · Birthday Breakfast Festival
- \cdot The Orlen Cup International Athletics Meeting







7 four-star hotels **** 12 three-star ***

Conference facilities

- Atlas Arena
- Bionanopark Łódź
- Centrum Biznesowe Synergia
 Przerwa Conference & Events
- · Double Tree by Hilton Łódź
- · ECI Łódź City of Culture
- Expo-Łódź
- Art Factory
- Holiday Inn
- Ambasador Centrum Hotel
- Ambasador Chojny Hotel
- Ambasador Premium Hotel
- · Andel's Hotel
- · Campanile Hotel
- Focus Hotel
- Novotel Hotel
- \cdot Puro Hotel
- Rubin Hotel
- · Łódź Special Economic Zone
- \cdot Qubus Hotel
- Stare Kino Cinema Residence
- \cdot Tobaco Hotel

Business Development and International Relations Bureau



The City of Łódź Office Piotrkowska 104a 90-926łódź

& +48 42 638 59 39 ⊠ investinlodz@uml.lodz.pl www.uml.lodz.pl

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Pro Progressio manages the Pro Progressio Club, to which it invites business entities providing outsourcing services and organisations operating in direct environment of the sector. The club promotes and supports the development of the outsourcing activities, both in the area of services and production, furthermore, it facilitates the establishment of new contacts and increases the outsourcing brand awareness.

Fundacja Pro Progressio ul. Dziekońskiego 1 00-728 Warszawa

S +48 22 213 02 44 ⊠ info@proprogressio.pl www.proprogressio.pl

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