

4 / City
5 / Education
6 / Transport
12 / Real Estate
14 / Business
18 / Salaries
20 / Culture, entertainment, recreation

'Admission



Jan Kamoji-Czapiński Director, Centre for Strategic Investments, PAIH

Katowice, a former industrial city and capital of the mining region, is now a thriving center of modern business services, a center of creativity and advanced technologies.

Recent investments in Katowice emphasize the city's specialization in IT projects, although many shared service centers and BPOs are also located here. Recently in PAIH's portfolio, Katowice, together with Warsaw and Krakow, is one of the most frequently selected locations.

The city's strong position results mainly from its location in the center of the well-connected Silesian Metropolis GZM. The proximity of three international airports – in Pyrzowice, Krakow and Ostrawa is another advantage.

In addition to the favorable communication infrastructure, investors from the BSS sector cooperating with PAIH also appreciate the city's access to a wide pool of qualified employees and a strong academic background. What is also significant is that many of the cities in the Metropolis are on the list on 122 medium-sized cities that are eligible for support for projects with only 50 new workplaces and 300 thousand PLN investment outlays under the investment support programme, as opposed to as many as 250 new workplaces and PLN 1.5 mn CAPEX.

Local authorities play an enormous role in attracting investments to Katowice. It is not without reason that Katowice were granted 1st place in the fDi Polish Cities of the future 2019/20 ranking in the category of fDi Strategy. In turn, the Katowice Special Economic Zone was recognized as the best economic zone in Europe and the second in the world in 2019.

It is expected that the favorable investment climate and the city's high quality of life will attract further investments, but also new inhabitants, to Katowice.



Wiktor Doktór CEO, Pro Progressio

Katowice, together with a much larger agglomeration area consisting of many cities directly surrounding the capital of the Śląskie Voivodeship, is undoubtedly one of the most important centers of the modern business services sector in Poland.

In the last decade, the city has significantly developed office infrastructure and thus attracted a number of interesting investments of BPO, SSC and IT profiles.

Excellent geographical location, access to two highways, own airport

and a well-connected train station mean that Katowice is eagerly chosen as the first or next location for BSStype operational centers.

The potential for further growth of BSS investments is significant, and together with Krakow, Katowice create a peculiar tandem of cities called "Krakowice", which in the eyes of investors can be treated as a much wider area to locate or diversify BPO or SSC investment projects.

l invite you to read the F*ocus on Katowice* report!







'City





Population

ok. 2 300 000

Population of Górnośląsko--Zagłębiowska Metropolis





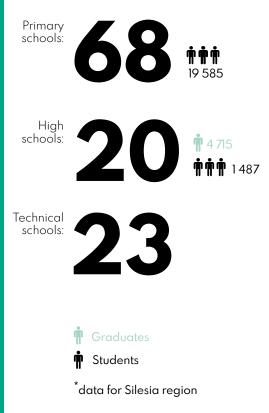
Unemployment rate

'Education





kindergartens
79 public kindergartens
46 private kindergartens
4 multilingual kindergartens



| Ŵ | SUBJECTS | Ť |
|---------|----------------------------------|----------|
| 7 532* | philology (foreign languages) | 1850* |
| 24 572* | administration, business and law | 7 146* |
| 7 679* | IT/ICT | 1401* |
| 11 969* | engineering and technology | 3 612* |
| 1854* | logistics | 440* |
| 3 726* | architecture and construction | 1 181* |

/Transport

car rentals





1114 taxis PLN 4,5 initial charge PLN 1,8 cost per 1 km







383 day bus lines25 night bus lines



PLN 3,4 normal 20-min ticket price
PLN 4 normal 40-min ticket price
PLN 5 normal 90-min ticket price
PLN 10 one-day ticket price
PLN 93 monthly ticket price





77,5 km length of bicycle routes76 city bikes stationsPLN1 / h rental cost

Distance from Katowice to other cities

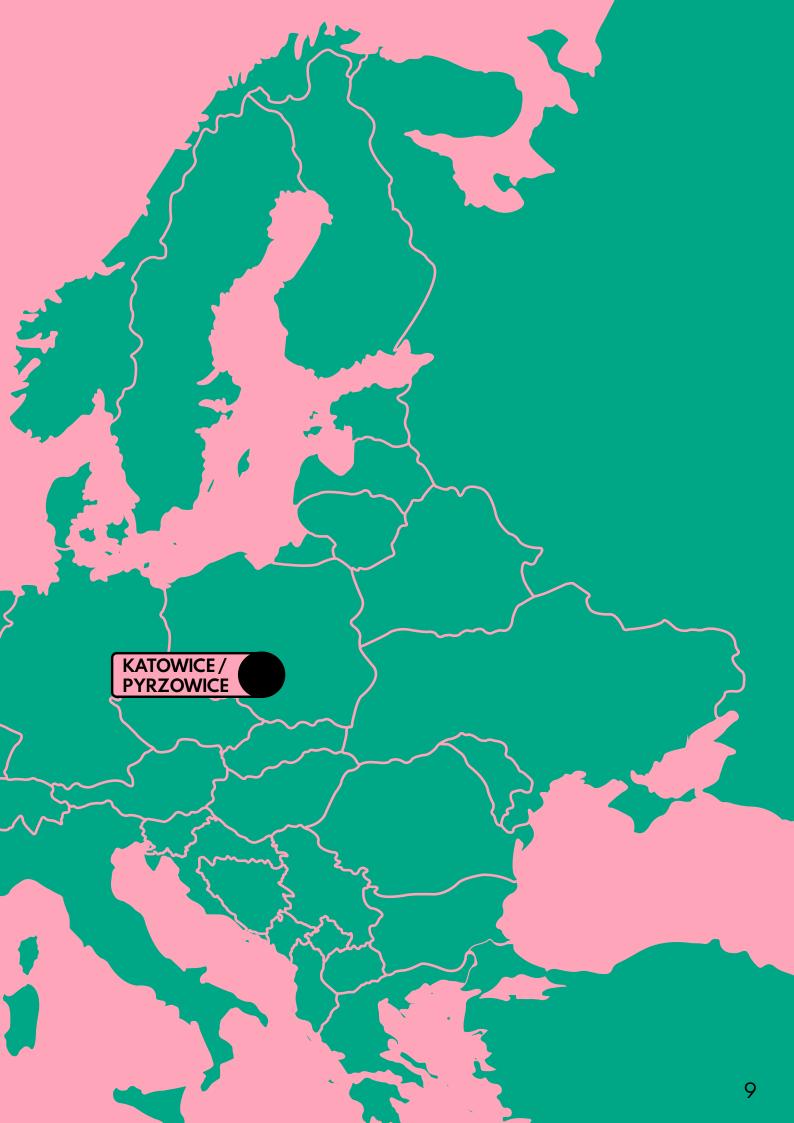
| Warsaw | ••••••••••••••••• | 296 km |
|-----------|---|---------|
| Wrocław | •••••• | 191 km |
| Poznań | | 376 km |
| Szczecin | •••••• | 567 km |
| Lublin | | 347 km |
| Łódź | | 213 km |
| Kraków | | 82 km |
| Rzeszów | | 246 km |
| Gdańsk | •••••• | 527 km |
| 📕 Berlin | ••••••••••••••••••••••••••••••••••••••• | 518 km |
| 💻 Hamburg | •••••• | 802 km |
| 📔 Prague | | 460 km |
| 📕 Minsk | | 842 km |
| 📕 Kiev | •••••••••••••••••• | 942 km |
| 🔳 Moscow | ••••••••••••••••• | 1543 km |
| 📕 Vilnius | •••••• | 769 km |



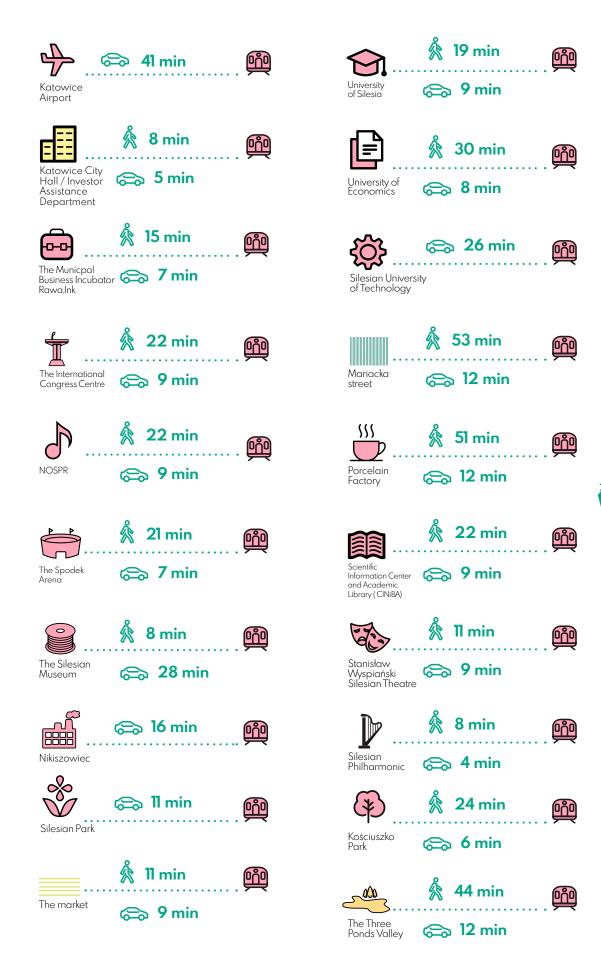


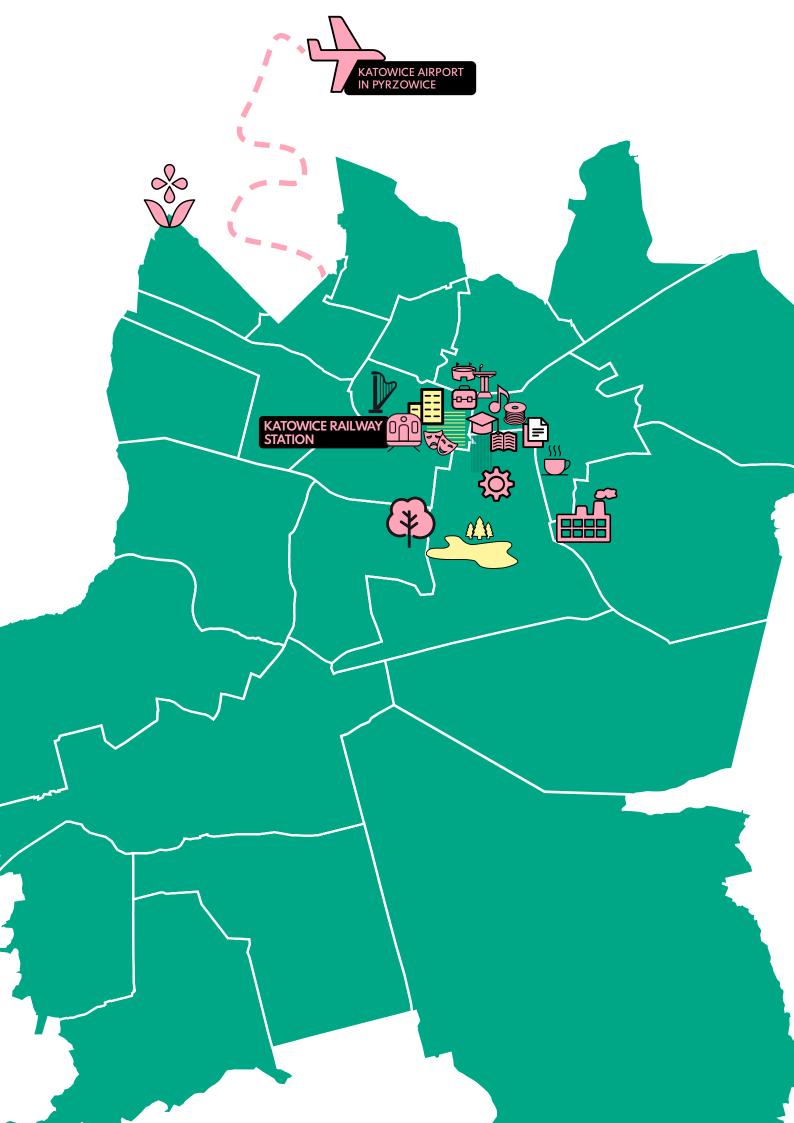
Katowice Airport – flights





Distance from the Katowice Railway Station





/Real Estate



206 800 sq m

Total A/B+ Class office space under construction

335 800 sq m

Total A/B+ Class office space planned to 2022

92 A/B+ Class office spaces

16 A/B+ Class office spaces under construction

23 A/B+ Class office spaces planned to 2022

Office spaces

| Minimum rent in A/B+ Class | EUR 13,5 / sq m / month |
|-------------------------------------|-------------------------|
| Maximum rent in A/B+ Class | EUR 14,5 / sq m / month |
| Average services fees in A/B+ Class | PLN 15 / sq m/ month |

Selected office buldings

| BUILDING | LOCATION | DEVELOPER | EXISTING SPACE | PLANNED SPACE |
|-------------------------|--------------------|-------------------|----------------|---------------|
| .KTW | Roździeńskiego 1 | TDJ | 18 200 sq m | 39 900 sq m |
| A4 Business Park | Francuska 42 | Echo Investment | 29 900 sq m | - |
| DL Center Point II | al. Korfantego 138 | DL Invest | 8 600 sq m | 27 400 sq m |
| GPP Business Park | Konduktorska 33-39 | GPP Business Park | 30 000 sq m | 33 100 sq m |
| Green Park | Murckowska 20 | Arkad Invest | 23 200 sq m | - |
| Katowice Business Point | Ściegiennego 3 | Ghelamco | 17 000 sq m | - |
| Silesia Business Park | Chorzowska 152/158 | Skanska | 42 700 sq m | - |
| Silesia Star | Roździeńskiego 10 | Develia | 25 100 sq m | - |

Warehouses (Upper Silesia)

| Total existing warehouse space | 3 147 900 sq m |
|--|---------------------------|
| Total warehouse space under construction | 478 100 sq m |
| Total planned warehouse space | 1 301 600 sq m |
| Prime rent in warehouses (city and environs) | EUR 3,2-3,8 / sq m/ month |

Selected warehouses

| BUILDING | LOCATION | LANDLORD | EXISTING SPACE | SPACE UNDER CONSTRUCTION |
|-------------------------------|-----------------------------|-----------|----------------|-----------------------------|
| Prologis Park Chorzów | Niedźwiedziniec 10, Chorzów | Prologis | 251 100 sq m | - |
| Panattoni BTS Amazon Gliwice | Bojkowska 80, Gliwice | Panattoni | 210 000 sq m | - |
| Hillwood Sosnowiec Zagłębie 1 | Baczyńskiego 2, Sosnowiec | Hillwood | 48 900 sq m | 7 100 sq m |

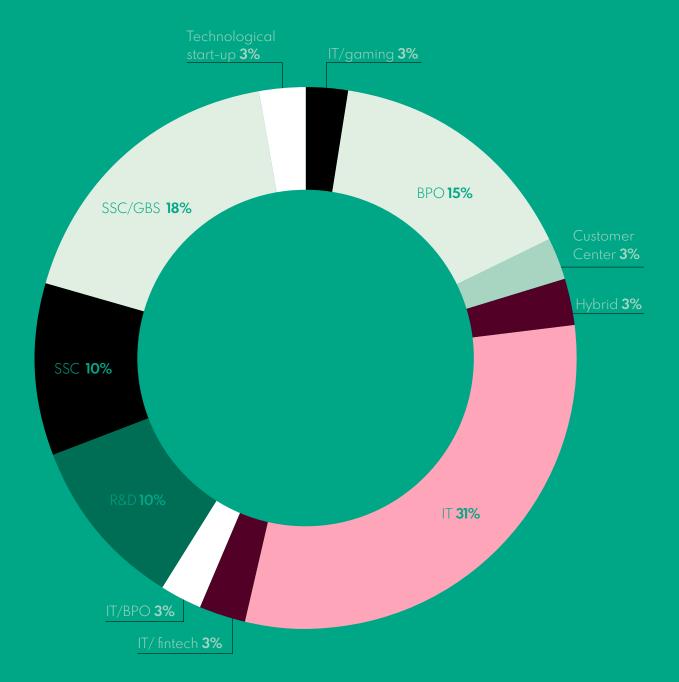
Shopping malls

| Shopping malls | Katowice | Śląsko-Zagłębiowska Metropolis |
|-------------------------------|----------------------|-----------------------------------|
| Number of shopping malls | 10 | 49 |
| Total existing space | 349 000 sq m | 1 186 493 sq m |
| Total planned space | - | 43 300 sq m |
| Total empty space | 1% | 2,5% |
| Average rents in prime spaces | 35–40 EUR/sq m/month | - |

Selected shopping malls

| BUILDING | LOCATION | DEVELOPER | EXISTING SPACE |
|-------------------------------|----------------|--------------------------------|----------------|
| Silesia City Center, Katowice | Chorzowska 107 | Allianz | 85 500 sq m |
| Galeria Katowicka, Katowice | 3 maja 30 | Savills Investment Management | 50 300 sq m |
| Trzy Stawy, Katowice | Pułaskiego 60 | Union Investment | 48 200 sq m |
| Supersam, Katowice | Skargi 6A | Globalworth Poland Real Estate | 19 700 sq m |
| Galeria Libero, Katowice | Kościuszki 229 | Echo Investment | 45 000 sq m |

/Business



Type of operation

Institutions supporting entrepreneurship

- The Municpal Business Incubator Rawa.Ink
- ABSL The Association of Business Service Leaders
- PAIH The Polish Trade and Investment Agency
- KSSE The Katowice Special Economic Zone
- Metropolis GZM
- · Silesian ICT Cluster
- Chamber of Commerce and Industry in Katowice
- Izba Rzemieślnicza oraz Małej i Średniej Przedsiębiorczości w Katowicach
- Fund Górnośląski SA
- · Klaster Innowacyjne Strategie S.A.
- Klaster Technologii Energooszczędnych – Euro Centrum
- Południowy Klaster Kolejowy
- Silesian Nano Cluster
- Śląski Klaster Wodny
- Ogólnopolski Klaster Techniczno--Technologiczny POWEARTH
- Klaster Business Process Outsourcing
- Silesia Automotive & Advanced Manufacturing
- Klaster Bezpieczna Praca
- Klaster Innowacji Społecznych
- Business Centre Club Loża Katowicka
- Śląski Regionalny Fundusz Poręczeniowy Sp. z o.o.
- · Krajowa Izba Doradców Podatkowych
- Wojewódzki Urząd Pracy w Katowicach
- Śląski Fundusz Rozwoju Sp. z o.o.
- Śląski Klaster Czystych Technologii Węglowych

| COMPANY | ТҮРЕ |
|--------------------------------------|------------------------|
| Accenture Advanced Technology Center | IT |
| Arvato Polska | BPO |
| Capgemini | IT/BPO |
| Diebold Nixdorf | IT |
| DisplayLink (Polska) | R&D |
| Dunlop Tires | SSC |
| EPAM Systems | IT |
| eSky | IT |
| Eurofins | SSC/GBS |
| Fujitsu | IT |
| Groupon | SSC/GBS |
| Guardian | SSC/GBS |
| HireRight Polska | BPO |
| Honeywell | Customer Center |
| Hyland | R&D |
| IBM Client Innovation Centre | IT |
| ING Tech Poland | IT |
| ista Shared Services Polska | SSC/GBS |
| ista Shared Services Polska | R&D |
| JCommerce | IT |
| Keywords Studios | IT/gaming |
| KLDiscovery Ontrack | Hybrid |
| Knauf IT Services | IT |
| Majorel | BPO |
| Mentor Graphics | R&D |
| NBC | IT |
| Northmill | IT/ fintech |
| PubNub | Technological Start-up |
| PwC | SSC/GBS |
| Rockwell Automation | SSC/GBS |
| RSM Poland | BPO |
| SGS Global Business Services Europe | SSC/GBS |
| Sii | IT |
| Sms Metallurgy Polska | SSC |
| Sopra Steria | IT |
| Teleperformance Polska | BPO |
| TMF Poland | BPO |
| TÜV Rheinland | SSC |
| Unilever Polska | SSC |

Total number of business entities in Katowice

6

| | | | 1 2020 |
|---------------|---------------|---------------|--------|
| | 3 2019 | | |
| 4 | 2018 | | |
| 2017 | | | |
| | | 2 2016 | |
| | | 2 2015 | |
| 5 2014 | | | |
| | | | 1 2013 |
| | | | 1 2011 |
| | | | 1 2009 |
| | | | 1 2008 |
| | | | 1 2007 |
| | 3 2006 | | |
| | | | 1 2005 |
| | 3 2004 | | |
| | 2 | 2 2003 | |
| | | | 1 2001 |
| | | | 1 1997 |

| Belgium 1 | |
|---------------------------------------|-----|
| Switzerland 1 | |
| Germany 7 | |
| France 5 | |
| Great Britain 4 | |
| Ireland 1 | |
| Italy 1 | |
| Japan 1 | |
| Netherlands / United Kingdom 1 | |
| Poland 3 | |
| Sweden 1 | |
| | USA |

Country of origin

13

/Salaries

Customer Service

Jobs – English speakers (PLN gross)



| POSITION | MINIMUM | MAXIMUM |
|-------------------|---------|---------|
| Junior Consultant | 4000 | 5 000 |
| Consultant | 5 000 | 6 500 |
| Senior Consultant | 6 500 | 7 500 |
| Team Leader | 8 000 | 11 000 |
| Supervisor | 7 500 | 10 000 |
| Manager | 11 000 | 17 000 |

IT

Jobs – English speakers (PLN gross)



| POSITION | MINIMUM | MAXIMUM |
|---------------|---------|---------|
| Net Developer | 7000 | 18 000 |
| C++ Developer | 6 000 | 16 000 |
| Help Desk | 5 000 | 10 000 |

Gross average monthly salary in PLN in Katowice



Accounts payables / Accounts Receivables

Jobs – English speakers (PLN gross)



| POSITION | MINIMUM | MAXIMUM |
|-------------------|---------|---------|
| Junior accountant | 4 500 | 6 000 |
| Accountant | 6 000 | 7200 |
| Senior accountant | 7 200 | 8 500 |
| Team Leader | 9 000 | 13 000 |
| Supervisor | 8 000 | 11 000 |
| Manager | 14 000 | 18 000 |

General Ledger Jobs – English speakers (PLN gross)



| POSITION | MINIMUM | MAXIMUM |
|-------------------|---------|---------|
| Junior accountant | 5000 | 6 200 |
| Accountant | 6 200 | 7 500 |
| Senior accountant | 7 200 | 9 500 |
| Team Leader | 10 000 | 14 000 |
| Supervisor | 8 000 | 12 000 |
| Manager | 14 500 | 21 000 |

Source: HRK

'Culture, entertainment, recreation











Examples of business, cultural and sports events

- Intel Extreme Masters: 28.02–03.03.2019
- The European Economic Congress
- Tauron Nowa Muzyka Festiwal: 20–22.06.2019
- · OFF Festival: 2-4.08.2019
- Tour de Pologne UCI World Tour: 04.08.2019
- Impact mobility rEVolution'19: 9-10.10.2019
- · Rawa Blues Festival: 11–12.10.2019
- The World Anti-Doping Agency WADA: 5-7.11.2019
- The 24th Conference of the Parties to the United Nations Framework Convention on Climate Change: 3.12.2018





five-star hotel ****
 four-star hotels ****
 three-star hotel***

Conference facilities

- The International Congress Centre in Katowice
- \cdot The Spodek Arena
- The Faculty of Law and Administration at the University of Silesia
- · Polish National Radio Symphony Orchestra
- \cdot The Wilson Shaft Gallery
- · Katowice Culture Centre
- Hotel Marysin Dwór
- Revita Park
- The Stanisław Wyspiański Teatr Śląski in Katowice
- The Concert hall of the Academy of Music
- The Silesian Philharmonic
- Best Western Premier Hotel Forum
- Vienna House Easy Katowice
- $\cdot\,$ The Silesian Museum
- The Municpal Business Incubator Rawa.Ink
- · Silesian Voivodeship Office
- · Kamsoft Conference Center
- \cdot Qubus Hotel Prestige
- Park Hotel Diament
- \cdot Hotel Monopol
- $\cdot~$ Endorfina Club and Business Space
- Hotel Novotel
- Facility of the Faculty of Theology of the University of Silesia
- SWPS University

- · Complex "Opolska 22"
- Hotel Focus
- Euro-Centrum Science and Technology Park
- Korez Theater
- · Campanill Hotel
- \cdot Q Hotel Plus
- Hotel Katowice
- Quality&Economy Silesian Hotel
- Ekoenergia Silesia S.A.
- Hotel Diament Spodek
- Authorized DAGMA Training Center
- Wanda Hill Inn
- · Calvados Hotel Rooms
- Centre for Scientific Information and Academic Library
- Moniuszki Office and Training Center 7
- Hotel Diament Plaza
- Hotel Senator
- Hotel Załęże
- · Apartments K3
- \cdot Hotel Jantor
- The Inn Dyliżans Pocztowy
- The InnSportowy
- Europrofes Center
- Hotel Assistant at the University of Silesia
- Best Western Brewery Mariacki
- Hotel B&B

Investor Assistance Department



40-003 Katowice, Rynek 1

Solved Colored ⊠ oi@katowice.eu www.katowice.eu

Address for correspondence: 40-098 Katowice, Młyńska 4 St.





Pro Progressio - foundation supporting growth and promotion of outsourcing industry in Poland. The foundation cooperates with the public and private sector as well as with the international organisations operating in the outsourcing sector. Pro Progressio is a publisher of outsourcing sector media that is with OutsourcingPortal and Outsourcing&More magazine.

Pro Progressio manages the Pro Progressio Club, to which it invites business entities providing outsourcing services and organisations operating in direct environment of the sector. The club promotes and supports the development of the outsourcing activities, both in the area of services and production, furthermore, it facilitates the establishment of new contacts and increases the outsourcing brand awareness.

Fundacja Pro Progressio ul. Sobieskiego 104 lok. 29 00-764 Warszawa

Tel: +48 22 213 02 44 E: info@proprogressio.pl W: www.proprogressio.pl

In cooperation with:







The Focus On Report may be disseminated or provided solely as a whole and with a reference to the Report http://www.proprogressio.pl/pl/bazawiedzy/ source: focus-on.html. All copyrights to the Focus On Report, including the right to publish in print, are owned exclusively by the Fundacja Pro Progressio and "RIPOSTA" DOKTÓR spółka jawna. Duplicating, copying, providing solidated text Journal of Laws 2006 No. 90, item 631).

and disseminating the Report in print or parts of is prohibited and each and every time requires a permission by Fundacja Pro Progressio provided in writing under pain of nullity. Content of the Focus On Report is subject to protection as prescribed by provision of law and in particular by the Act on Copyright and Neighbouring Rights of February 4th 1994 (con-

ZIPNSTA

Source: Pro Progressio, Investor Assistance Department in Katowice, Main Statistical Office, HRK and Savills.

