FOCUS ON Created by Pro Progressio

Bydgoszcz



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/Addmission



Jan Kamoji-Czapiński Director, Centre for Strategic Investments, PAIH

The business services sector is one of the key areas of the Polish economy. An important factor of its success is the development of not only the largest centres - the so-called Tier 1 and Tier 2 cities, but also smaller regional cities. Bydgoszcz is a perfect example of a thriving regional centre, a city that has become an important point on the map of the BSS sector in Poland, especially in IT. Several global players have already decided to invest in Bydgoszcz, including Nokia Corporation with its Global Network Management Centre and Atos, one of the leading operators in the IT services market, which opened a center of excellence in the field of software development.

The city attracts investors with its diversified economic structure, convenient transportation links, including the Ignacy Jan Paderewski International Airport, and, above all, with its young and well-educated workforce.

The developed business environment is another of the city's strengths – the offer of office space and services, business organisations, clusters, including the Bydgoszcz Industrial Cluster, one of National Key Clusters. Equally important is the pro-investment policy of the city authorities and the fact that the Pomeranian Special Economic Zone operates in the Bydgoszcz Industrial and Technological Park.

It has always been crucial for the Polish Investment and Trade Agency to support a balanced and steady development of the BSS sector throughout the country. Bydgoszcz's offer allows to attract investors looking for access to qualified employees, while at the same time ensuring a competitive level of salaries and office space rental. The competitive advantage of the city allows us to look forward with optimism to its further development in the coming years.



Wiktor Doktór CEO, Pro Progressio

The BSS sector has been dynamically developing in Poland over the last 30 years. From the very beginning of this period, the city of Bydgoszcz accompanies this development. At first, through the presence of IT companies, gradually moving into customer service call centers, to shared service and R&D centers.

The development of the modern business services sector is favored by the constantly expanded office space. Especially the second decade of 2000s was conducive to the development of modern office space, of which Arkada Business Park and Immobile K3 are good examples.

Bydgoszcz with its human potential and a relatively low degree of competition is the recommended location for outsourcing projects and shared service centers of several dozen to several hundred jobs.

It is worth emphasizing that important events for the business services sector take place every year in Bydgoszcz. The city has repeatedly hosted a series of BSS Tour events, during which robotics, modern technologies, GDPR and labor law were discussed. These events gather participants from all over Poland, thanks to which the city is able to show more widely its attractiveness for investors from the BSS industry.









176 km² Town area

879,4 ha Green areas

350 178

607 537

Population of Bydgoszcz Metropolis

Population



Universities
4 public universities
6 private universities

† 8 528**† † † †** 28 813

kindergartens

30 public kindergartens78 private kindergartens

Primary schools: 56 †† 24 222

High schools: **23** †1587

Technical schools:

22 ††† 7186

Ť	SUBJECTS*	Ť
3 025	philology (foreign languages)	781
14 785	administration, business and law	3728
3 032	IT/ICT	359
2 821	engineering and technology	649
358	logistics	80
1841	architecture and construction	539



data for Kuyavian-Pomeranian

Transport





1290 taxis
PLN 7 initial charge
PLN 2,2 cost per 1 km





41 day bus lines6 night bus lines



PLN 3 normal ticket price PLN 12 one-day ticket price PLN 92 monthly ticket price

city bikes

100,5 km length of bicycle routes56 city bikes stationsPLN 1/h rental cost / first hour(first 20 min free)

Distance from Bydgoszcz to other cities:

Warsaw		266 km
Wrocław	••••••••••	285 km
Poznań	•••••••••	131 km
Szczecin	••••••••	216 km
Lublin	•••••	434 km
Łódź		223 km
Katowice		415 km
Kraków	•••••	482 km
Kielce	••••••	362 km
Rzeszów		522 km
Gdańsk	•••••	166 km
Berlin		397 km
Hamburg		681 km
Prague		577 km
Minsk		844 km
Kiev	•••••	1064 km
Moscow		1566 kn
Vilnius		619 km



Roads

4 regional roads

4 national roads

Bydgoszcz Airport

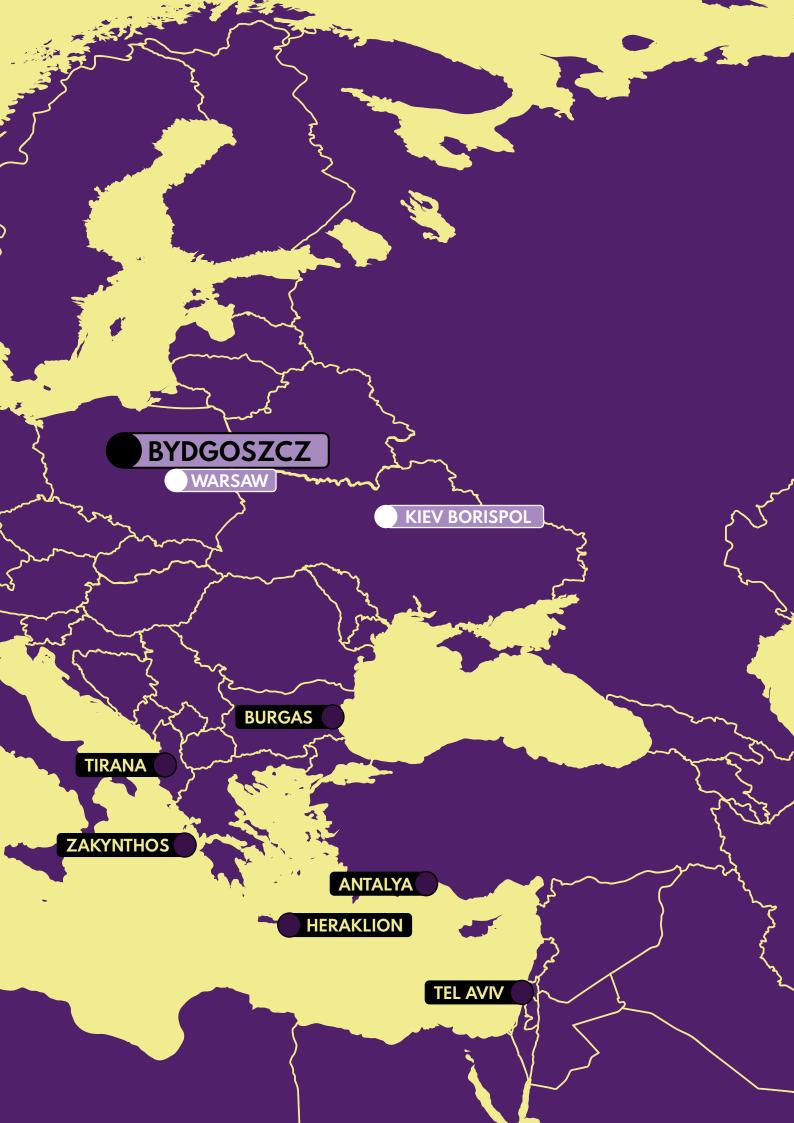
REGULAR FLIGHTS

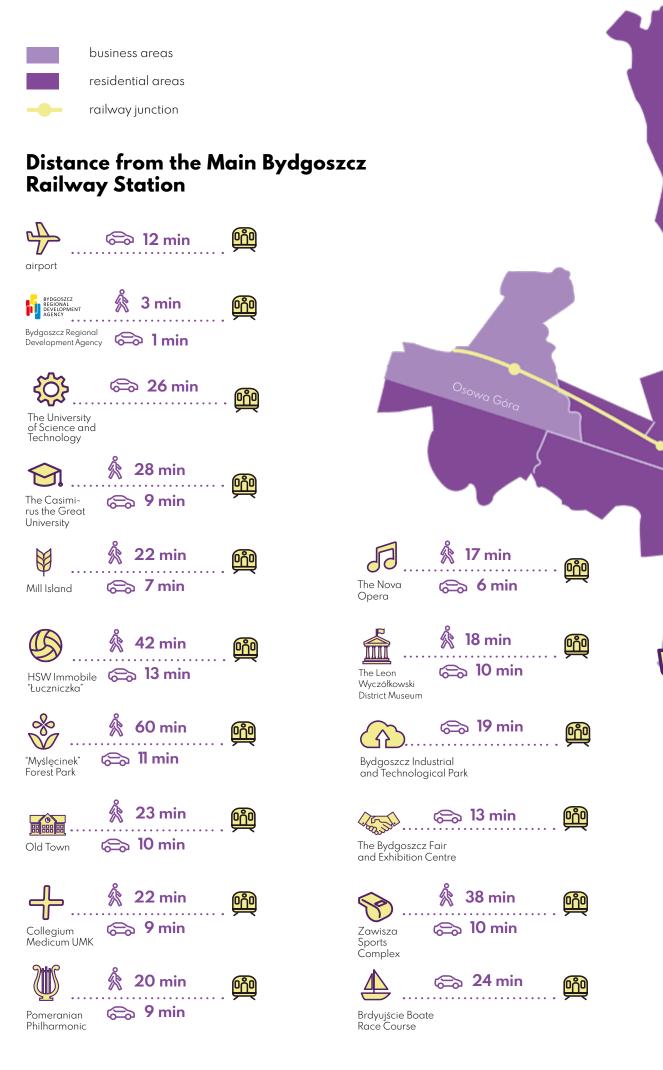
- Dublin
- Birmingham
- London Luton
- London Stansted
- Frankfurt
- Warsaw
- Kiev Borispol
- **Edinburgh**

CHARTER FLIGHTS

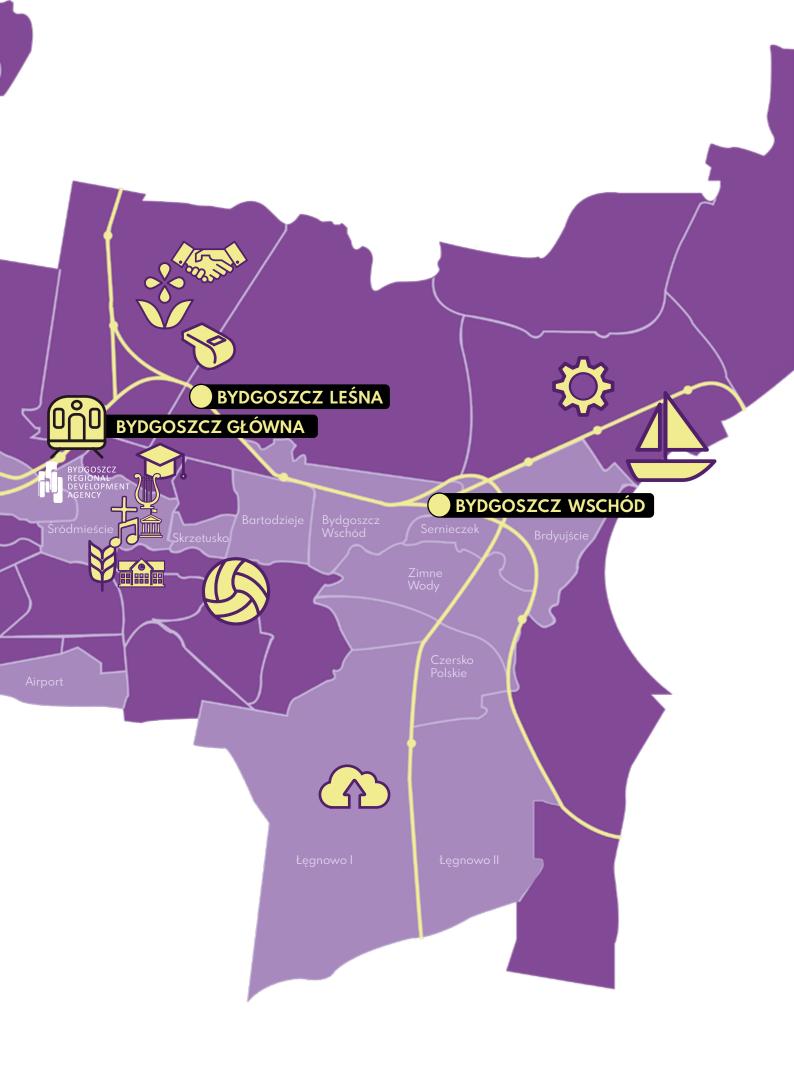
- **▼** Tel Aviv
- Zakynthos
- Burgas
- Antalya
- Tirana
- Heraklion







Okole



'Real Estate

87 900 m²

Total existing A/B+ Class office space

16 800 m²

Total A/B+ office space under reconstruction

5 500 m²

Total A/B+ Class office space under construction

33 700 m²

Total A/B+ Class office space planned

25

A/B+ Class office spaces

3

A/B+ Class office spaces under reconstruction

1

A/B+ Class office spaces under construction

4

Planned A/B+ Class office spaces

Offices

Minimum rent in A/B+ Class	EUR 8 / sqm / month	
Maximum rent in A/B+ Class	EUR 13 / sqm / month	
Average services fees in A/B+ Class	PLN 13 / sqm / month	

Selected office spaces

BUILDING	ADDRESS	OWNER	EXISTING SPACE	PLANNED SPACE
Biznes Park Bydgoszcz (8 buildings)	Kraszewskiego 1	Biznes Park	30 400 sqm	-
Arkada Business Park Stag	Fordońska 2	Arkada Holding	9 700 sqm	9 700 sqm
Scanpark Business Center	Towarowa 36	Hunger Development	6 800 sqm	11 800 sqm

Warehouses

Total existing warehouse space	233 500 sqm
Total warehouse space under construction	46 000 sqm
Total planned warehouse space	100 000 sqm
Prime rent in warehouses (city and environs)	EUR 3,2-3,8 / sqm/ month

Selected warehouses

BUILDING	ADDRESS	OWNER	EXISTING SPACE
Panattoni Park Bydgoszcz	Ernsta Petersona 4	Panattoni	49 600 sqm
Panattoni BTS Bydgoszcz Kaufland	Ernsta Petersona 4	Panattoni	45 700 sqm
Panattoni BTS Bydgoszcz Carrefour	bł. Franciszka Dachtery 6	Panattoni	38 000 sqm

Number	7
Total existing space	215 000 sqm
Total planned space	10 000 sqm
Total empty space	5 800 sqm
Average rents in prime spaces	EUR 25-30 / sqm

Shopping malls Selected shopping malls

BUILDING	ADDRESS	DEVELOPER	EXISTING SPACE
Zielone Arkady	Wojska Polskiego 1	ECE Projektmanagement Polska	50 000 sqm
Focus Mall	Jagiellońska 39-47	Atrium European Real Estate	43 600 sqm
Galeria Pomorska	Fordońska 141	Resolution Property	40 000 sqm

Source: JLL

Business

Institutions supporting entrepreneurship

- Bydgoszcz Regional Development Agency
- · The District Labour Office
- · The Bydgoszcz Industrial Cluster
- · The Employers of Pomerania and Kuyavia
- The Polish Enterprise Foundation -Regional Office
- · Business Centre Club the Bydgoszcz Lounge
- Bydgoski Fundusz Poręczeń Kredytowych Sp. o.o.
- · The Bydgoszcz IT Cluster
- Bydgoszcz Industrial and Technological Park
- Kujawsko-Pomorska Okręgowa Izba Inżynierów Budownictwa
- The "Wodociągi Polskie" Chamber of Commerce
- The Chamber of Industry and Commerce of the Kuyavian-Pomeranian Voivodeship
- The Kuyavian-Pomeranian Chamber of Crafts and Enterprise

- The Kuyavian-Pomeranian Branch of the National Chamber of Tax Advisers
- The Kuyavian-Pomeranian Association of Trade and Services
- The Lewiatan Vistula Association of Employers
- The Polish Economic Association, Branch in Bydgoszcz
- Stowarzyszenie Przedsiębiorców Kujaw i Pomorza
- Agro Cluster Kujawy regional organization of enterprises of agro-industrial sector
- · Polish Economic Chamber of Electrotechnics
- · Pomorsko-Kujawska Izba Budownictwa
- Stowarzyszenie Pośredników w obrocie Nieruchomościami Pomorza i Kujaw
- · Kujawsko-Pomorski Fundusz Pożyczkowy
- · Klaster Przemysłów Kreatywnych
- · Klaster Za-Chem

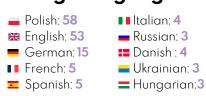
Total number of business entities

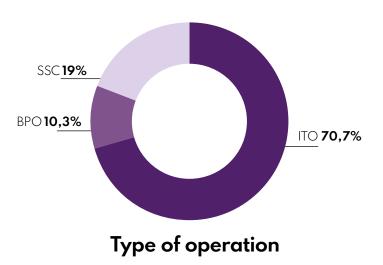
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COMPANY	TYPE
Agnat	ITO
Asseco Data System	ITO
Asseco Poland	ITO
Atos Global Delivery Center	ITO
Bank Pocztowy -Centrum Operacyjne	SSC
Bazy i Systemy Bankowe	ITO
Business Consulting Center/SNP Poland	ITO
Catts	ВРО
Centralny Ośrodek Rozliczeniowy Poczty Polskiej	SSC
Centrum Obsługi Biznesu	ВРО
Centrum Wsparcia Innowacji	ITO
Cognifide	ITO
Contact Centre Banku Pocztowego	SSC
CS Group Polska	ВРО
Cybercom	ITO
Deepsense.ai	ITO
Ericsson	ITO
Eximo Project	ITO
Frosta	SSC
Galactica	ITO
Great Call	ВРО
Huuuge Games	ITO
iQor	ITO
Livingston	ВРО
Logon	ITO
Macrologic	ITO
Mediasystem	ВРО
MeeLogic	ITO
Mobica	ITO

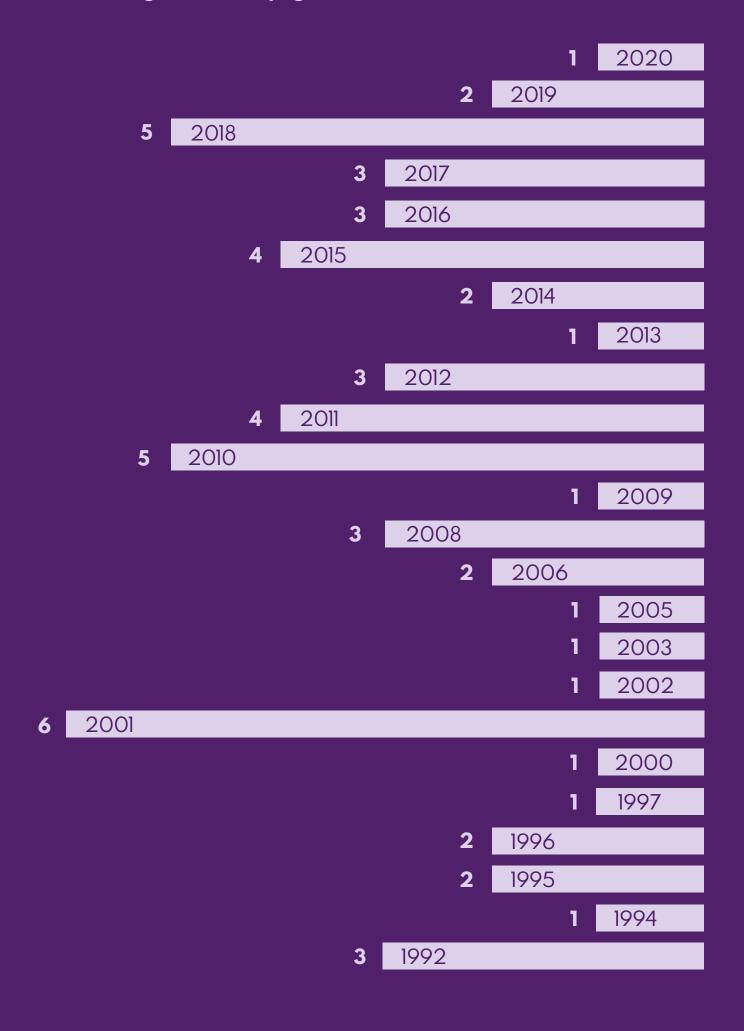
COMPANY	TYPE
MSG Media	ITO
Nokia Corporation	ITO
Oponeo	SSC
Oponeo Brandhouse	SSC
Orange	SSC
PGE Systemy	SSC
PKP Cargo Centralne Biuro Rozrachunków	SSC
Postdata	ITO
PZU	SSC
QuadGraphics	ITO
RevDeBug	ITO
Rotopino.pl	SSC
S.O.S. Wesołowscy	ITO
SDL	ITO
Sii	ITO
Slican	ITO
Soft Blue	ITO
Softmaks.pl	ITO
Sunrise System	ITO
SuperControl	ITO
Syneo	ITO
TKomp	ITO
T4 Rafał Kolano	ITO
Teldat	ITO
Teleplan	ITO
Terra Computer	ITO
UniDOC	ITO
Vivid Games	ITO
Zakład Informatyki Stosowanej	ITO

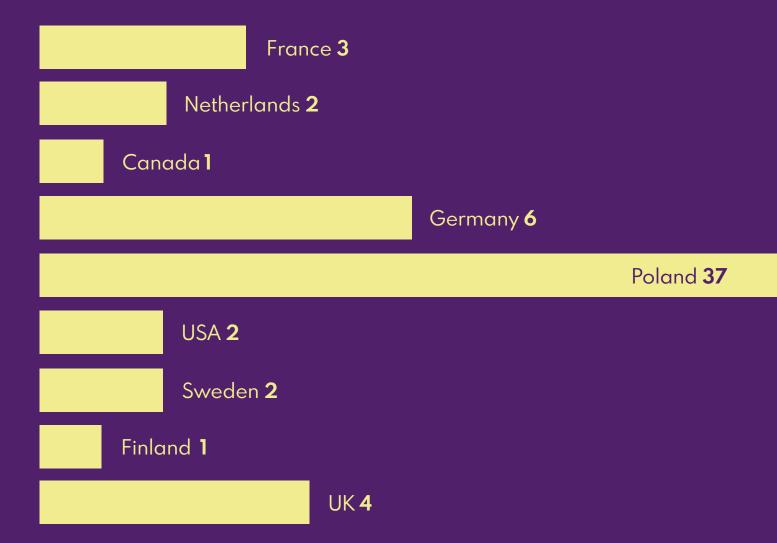
Outsourcing centres using foreign languages:





Year of inauguration in Bydgoszcz





/Salaries

Call Center

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior Consultant	PLN 2 800	PLN 3 800
Consultant	PLN 3 200	PLN 5 000
Senior Consultant	PLN 3 800	PLN 6 000
Team Leader	PLN 5 000	PLN 8 000
Supervisor	PLN 7 000	PLN 9 000
Manager	PLN 9 000	PLN 12 000

IT

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Net Developer	PLN 7 000	PLN 12 000
C++ Developer	PLN 7000	PLN 12 500
Help Desk	PLN 4 000	PLN 8 000

Source: Antal

Gross average monthly salary in PLN in Bydgoszcz

448139

Accounts payables / Accounts Receivables

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior accountant	PLN 3 200	PLN 4 000
Accountant	PLN 3 800	PLN 5 000
Senior accountant	PLN 4 800	PLN 6 200
Team Leader	PLN 6 000	PLN 6 800
Supervisor	PLN 6 700	PLN 8 500
Manager	PLN 9 000	PLN 14 000

General Ledger

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior accountant	PLN 3 500	PLN 4 300
Accountant	PLN 4 000	PLN 5 200
Senior accountant	PLN 5 000	PLN 6 700
Team Leader	PLN 6 500	PLN 7 700
Supervisor	PLN 7 500	PLN 9 000
Manager	PLN 10 000	PLN 16 000

Source: Michael Page

Culture, entertainment, recreation











Conference facilities

- The Bydgoszcz Fair and Exhibition Centre
- · The Nova Opera Conference Centre
- · HSW Immobile "ŁUCZNICZKA"
- The I. J. Paderewski Memorial Pomeranian Philharmonic
- · The Hieronim Konieczka Polish Threatre
- · CWZS Zawisza
- · The Casimirus the Great University
- \cdot The University of Technology and Nature
- The Conference and Service Complex of the University of Economy
- · Multikino Bydgoszcz
- · The Cinema City Bydgoszcz
- · Holiday Inn
- · Hotel Słoneczny Młyn
- · Hotel Pod Orłem
- · City Hotel
- Historical Pump Room Waterworks Museum
- The Kuyavian and Pomeranian Centre for Environmental Education
- · Park Hotel
- · Starówka Office
- · Hotel Sepia Mercure
- The Ludwik Rydygier Collegium Medicum
- · The Hulanka Manor House
- · Hotel Bohema
- · Hotel Campanile
- · Hotel Ikar
- · Hotel Pałac
- · The Bydgoszcz Marina
- · MDD Work Together
- · Ostromecko Palace and Park

shopping malls

Examples of business, cultural and sports events

- The InnoForm International Cooperation Fair for the Tool and Processing Industry
- · The BSS Tour Conference
- · The bITconf Bydgoszcz IT Conference
- · Global Entrepreneurship Week
- · The Emerging Cities Conference
- · The Gryf-Bud Fair
- · The Wod-Kan Fair
- $\cdot\,$ The Bydgoszcz Opera Festival
- · The European Night of Museums
- · Drums Fusion Festival
- · The Ocean Lava Triathlon Poland
- · The "Ster na Bydgoszcz" Water Festival
- · The Bydgoszcz Musical Impressions
- · The PKO Running Festival
- · The River of Music
- · Enea Bydgoszcz Triathlon
- The Woda Bydgoska Swimming Competition on the Brda River
- · The TehoFest
- · The Brda Cup Rowing Regatta
- · The Bydgoszcz Music Festival "Mózg Festival"
- · The Festival of Preview Showings
- · Bydgoszcz Jazz Festival
- The Civic Celebration of the II of November Independence Day
- · The "Muzyka u Źródeł" Festival
- International Animated Film Festival ANIMOCJE

2 | festivals

30 hotels

1 five-star hotel ****
6 four-star hotels ****
12 three-star hotels ***

fairs

hospitals

/Notes

Bydgoszcz Regional **Development Agency**



Pro Progressio

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Pro Progressio - foundation supporting growth and promotion of outsourcing industry in Poland. The foundation cooperates with the public and private sector as well as with the international organisations operating in the outsourcing sector. Pro Progressio is a publisher of outsourcing sector media that is with OutsourcingPortal and Outsourcing&More magazine.

Pro Progressio manages the Pro Progressio Club, to which it invites business entities providing outsourcing services and organisations operating in direct environment of the sector. The club promotes and supports the development of the outsourcing activities, both in the area of services and production, furthermore, it facilitates the establishment of new contacts and increases the outsourcing brand awareness.

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