FOCUS ON Created by Pro Progressio

Białystok



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Jan Kamoji-Czapiński Director, Centre for Strategic Investments, PAIH

Białystok is one of the cities with growing importance for the BSS sector in Poland, both for domestic and foreign investors. The dynamic development of the city, its favorable demographic situation and convenient communication with the central part of the country affect the positive image of the city. Białystok was also honored in 2019 with the title of "City Leader supporting the Business Services Sector" for supporting the development of the BSS sector in Poland and creating a friendly business environment.

Currently, in Białystok there are 12 companies from the BSS sector, including: CERI International, Intive, Intratel, SoftServe, and Transcom Worldwide. The city is also characterized by one of the highest employment growth rates in the BSS sector.

The main reason why investors decide to choose Białystok as the location for their companies is the availability of qualified workforce. There are 11 universities in Białystok with approximately 25,000 students, and 7,000 graduates each year.

The recently completed S8 expressway, which connects Białystok with Warsaw, Łódź, and Wrocław, and allows quick access (2 hours) to the Chopin International Airport is also of great importance for the city. An additional advantage is the developing business infrastructure, which is created by such centers as the Białystok Science and Technology Park, the Center for Continuing Education and the Białystok Staff Training Foundation.

Investors applying for support from the Polish Investment and Trade Agency are showing the interest in alternative BSS locations, such as Białystok. We expect that in the coming years, the capital of the Podlasie region will be counted among the most significant BSS centers in Poland.



Wiktor Doktór CEO, Pro Progressio

Białystok is a relatively new and young location for BSS-type operational centers in Poland. Young, but also dynamically developing and being in the interest of both IT and financial companies as well as a call contact center. It is here that Transcom or SoftServe – companies that mark their presence in Poland by opening offices in regional cities.

Good access from Warsaw, good urban logistics and emerging office infrastructure are encouraging the development of the outsourcing and modern business services industry. It is also worth noting that Białystok is a city located in Eastern Poland – a region that, as a whole, has enormous human potential, which the BSS sector can quickly develop.

At Pro Progressio, we are keeping our fingers crossed for the fast development of the BSS sector in Białystok and we are glad that we were able to prepare a Focus On report dedicated to the city.

I wish you nice reading,









Population

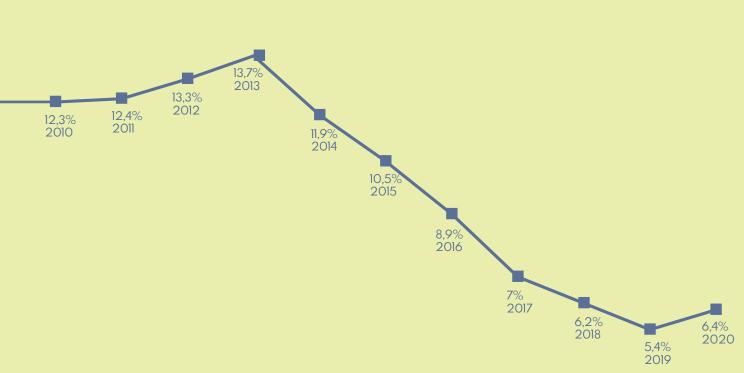
102,13 km²

26,4% of town area
Recreational green area

297 554

447 165

Population of the Białystok Agglomeration



Unemployment rate

'Education



Universities

4 public universities7 private universities





Kindergartens

78 public kindergartens

74 private kindergartens including **7** multilingual

Primary schools:

The schools of the school of the school

High schools:

††† 7 035

Ť	Graduates
Ť	Students

^{*} data for Podlaskie region

Ť	SUBJECTS*	Ť
1058	philology (foreign languages)	322
4566	administration, business and law	1594
1505	IT/ICT	403
3286	engineering and technology	1064
690	logistics	205
1704	architecture and construction	485

Transport





1372 taxis
PLN 6 initial charge
PLN 2,4 cost per 1 km



42 day bus lines6 night bus lines



Public Transport tickets

PLN 4 normal ticket price PLN 12 one-day ticket price PLN 100 monthly ticket price



149,1 km length of bicycle routes 64 city bikes stations PLN 1/h rental cos for first hour (first 25 min for free)



electric scooters for rent



electric mopeds for rent

Distance from Białystok to other cities

Warsaw	•••••	202 km
Bydgoszcz	<u>7</u>	494 km
Poznań	•••••	502 km
Szczecin	•••••	757 km
Lublin	•••••	249 km
Łódź		322 km
Katowice		493 km
Kraków		491 km
Kielce	•••••	375 km
Rzeszów		417 km
Gdańsk		425 km
Wrocław	•••••	539 km
Berlin		764 km
Hamburg		1 044 km
Prague		879 km
Minsk		348 km
Kiev		791 km
Moscow	••••	1 054 km
Vilnius	•••••	301 km



Roads

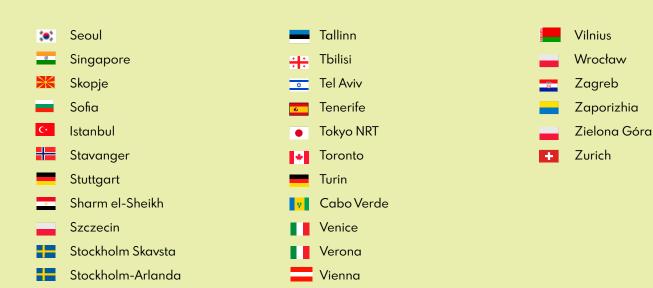
- 4 regional roads
- 3 national roads

Nearest airport: Warsaw Chopin Airport - flights

- **Agadir** Almeria Amsterdam Antalya Aqaba Athens Banjul Barcelona Bari + Basel Beirut Belgrade Bergamo ## Bergen Berlin-Tegel Billund Birmingham Brussels
- Brussels Charleroi Budapest Bucharest
- Bydgoszcz Kharkiv Chicago
- Dalaman
- New Delhi Doha
- Doncaster-Sheffield
- Dubai Dublin
- Dubrovnik
- Düsseldorf
- Djerba
- Edinburgh
- Eindhoven
- Ejlat
- Enfidha

- Yerevan
- Faro
- Frankfurt-am-Main
- Fuerteventura Island
- Funchal
- Gdańsk
- Geneva
- Gothenburg
- Gran Canaria Island
- Grenoble
- Hamburg
- Hannover
- Helsinki
- Hurghada
- Kaliningrad
- Catania
- Katowice
- Kiev Boryspil
- Kiev Zhuliany
- Chişinău e e
- Cluj-Napoca
- Colombo
- Copenhagen
- Kosice
- Kaunas
- Kraków
- Kutaisi
- 6 Lanzarote
- € Larnarca
- Liverpool
- . Lisbon
- London City
- London Heathrow
- London Luton
- Los Angeles
- Ljubljana
- Lublin

- Luxemburg
- Lviv
- \mathbb{H} Lyon
- <u>(B)</u> Madrid
- Malaga
- Malmö +
- Malta
- Marrakech *
- Marsa Alam
- Milan Malpensa
- Miami
- Minsk
- Mombasa
- Munich
- Moscow
- Newark
- Nice
- Nuremburg
- **New York**
- Nursultan
- Odessa
- Oslo
- +Oslo-Torp
- € **Paphos**
- Palma De Mallorca
- Paris Charles de Gaulle
- Beijing
- Beijing-Daxing
- St. Petersburg
- Podgorica
- Poznań
- Prague
- Ras al-Khaimah
- Reykjavík
- Riga
- Rzeszów
- Rome



Distance from Białystok to other aiports





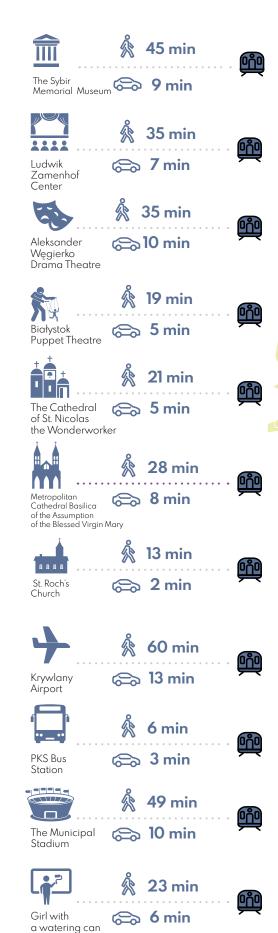
Distance from the Main Białystok Railway Station



and Philharmonic— 6 min

European Art Centre

in Białystok

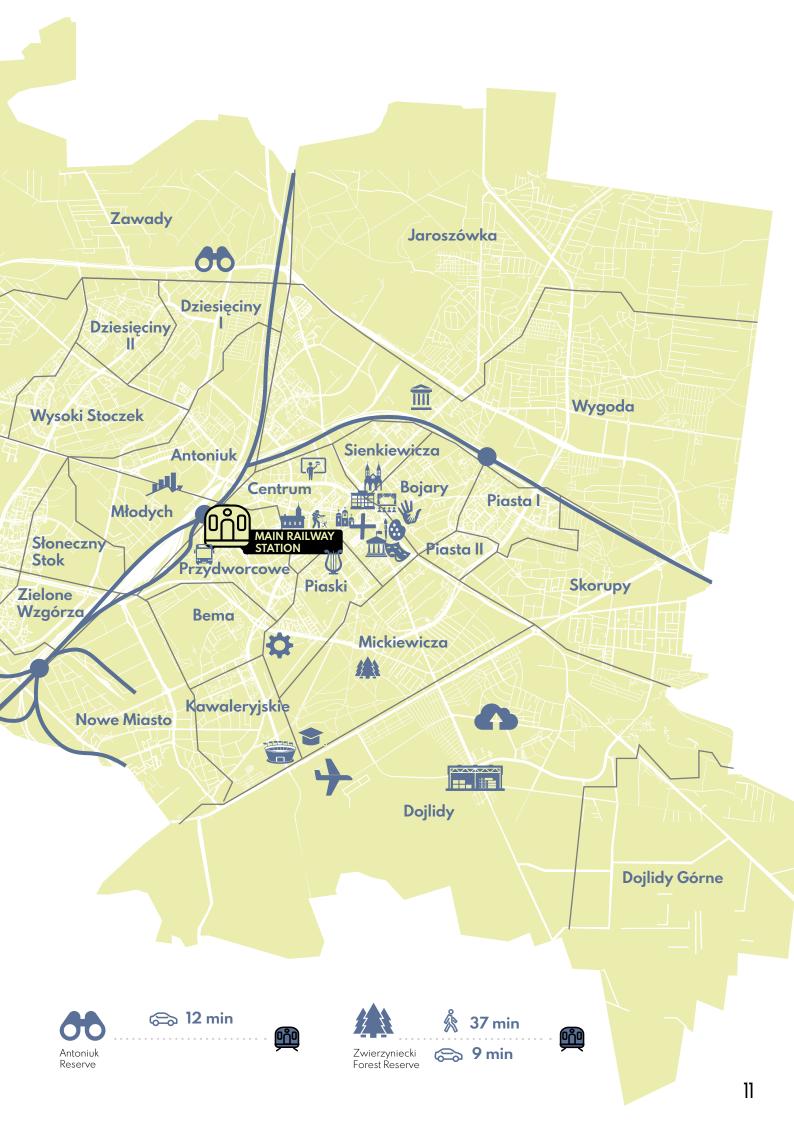


mural

Bacieczki

Starosie ce

Leśna Dolina



'Real Estate

67 200 sq m

Total existing A/B+ Class office space

44 450 sq m

Total A/B+ Class office space planned

20A/B+ Class office spaces

Planned A/B+ Class office spaces

Offices

Minimum rent in A/B+ Class	PLN 30 / sq m / month
Maximum rent in A/B+ Class	PLN 45 / sq m / month
Average services fees in A/B+ Class	PLN 11/sq m/month

Selected office spaces

BUILDING	ADDRESS	OWNER	EXISTING SPACE
Vanguard II	Myśliwska 14	CFT Properties of Mind	4100 sq m
Fabryczna 4	Fabryczna 4	Private investor	3 520 sq m
Kolejowa 12B	Kolejowa 12B	Private investor	3 000 sq m
Prometeon	Sienkiewicza 82	Prometeon	2 800 sq m
Vanguard I	Myśliwska 14	CFT Properties of Mind	2 600 sq m

Warehouses

Total existing warehouse space	40 600 sq m
Total planned warehouse space	75 600 sq m
Prime rent in warehouses (city and environs)	EUR 3.30-3.50 / sq m / month

Selected warehouses

BUILDING	ADDRESS	LANDLORD	EXISTING SPACE	PLANNED SPACE
Panattoni Park Białystok	Aksamitna 8	Panattoni Europe	40 600 sq m	-
Panattoni Park Białystok II	Choroszcz, near road node S8/S19	Panattoni Europe	-	35 000 sq m

Shoping malls

Number of shopping malls	8
Total existing	209 580
space	sq m
Total empty space	8 898 sq m
Average rents in prime spaces	25 EUR/ sq m

Selected shopping malls

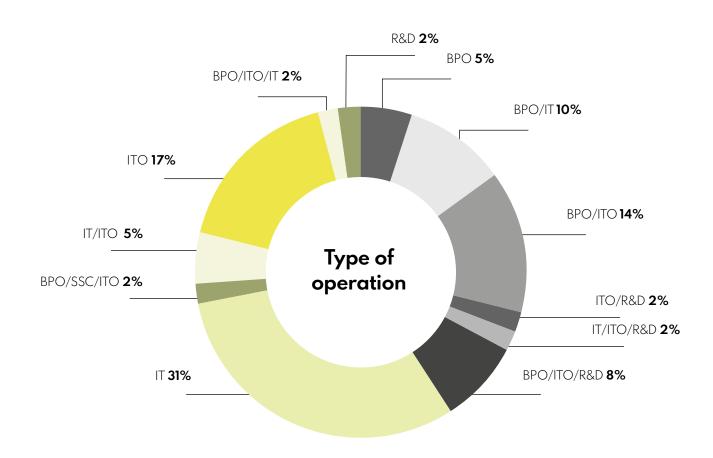
BUILDING	ADDRESS	DEVELOPER	EXISTING SPACE
Alfa Centrum	Świętojańska 15	JWK Invest	34 100 sq m
Atrium Biała	Miłosza 2	TK / Atrium	32 500 sq m
Galeria Jurowiecka	Jurowiecka l	Strus Przedsiebiorstwo Budowlane	25 000 sq m
Outlet Białystok	Wysockiego 67	Quinlan Private Golub	18 000 sq m
Auchan Hetmańska	Hetmańska 16	Immochan	34 800 sq m

Business

Institutions supporting entrepreneurship

- Investors Assistance Office (City Hall in Białystok)
- Investors Assistance and Business Promotion Office (Podlaskie Voivodeship Marshal's Office)
- · Białystok Science and Technology Park
- Podlasie Regional Development Foundation
- · Chamber of Commerce and Industry in Białystok
- · Chamber of Craft and Entrepreneurship in Białystok
- · Podlasie Business Club
- Podlasie Business Owners Association.
 Business Women Club

- Association of Merchants, Manufacturers and Service Providers
- · Business Center Club
- · Podlasie Employers' Association
- · Metal Processing Cluster
- · Polish Construction Cluster
- · Academic Business Incubators
- Academic Business and Selected New Technologies Incubator of the Białystok University of Technology
- · Association of the Białystok Functional Area
- · Suwałki Special Economic Zone S.A.
- · Białystok Staff Training Foundation
- · Continuing Education Center in Białystok
- · INFOTECH Technology Cluster



Total number of business entities

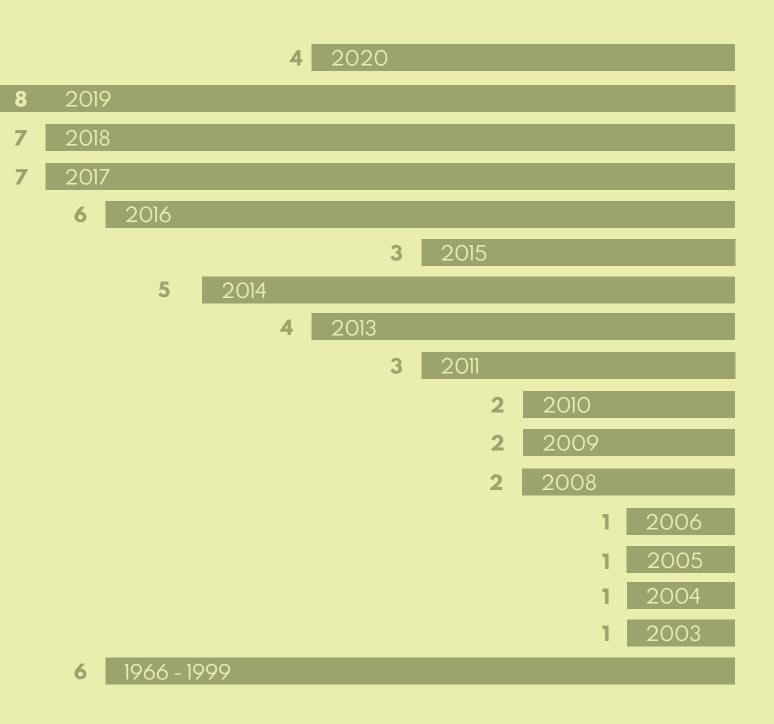
COMPANY	TYPE
2N IT	IT
4 Semantics	IT
9bits	R&D, IT, ITO, BPO
Sempai SEM Agency	BPO/ITO
B4Limits	R&D, IT
Beesset	ITO/R&D
BikeHud	IT, R&D, ICT
BILLENNIUM	ITO
BIM PRODUCTION	BPO/ITO, IT
BIT	ITO
Britenet	ITO
Calamari	R&D
"ZETO" IT Centre	BPO, R&D, IT, ITO
CFT Properties of MIND - BPNT	ВРО
Clurgo	IT
Comarch	IT/R&D
cronn GmbH	ITO
Crowdio	BPO/ITO
DigitalHQ	BPO/ITO
Elastic Cloud Solutions	BPO/ITO, R&D
EliteHunter	IT, ITO
Euvic branch in Białystok	BPO/ITO
Exadel	BPO/IT
ExtraHut	IT
Fintin	IT
Grape up	ITO
Grow Uperion	IT
GrupaVendo	IT, ITO, R&D
Handcrafted Mobile	ITO
Holo4Labs	IT
InConTech	R&D
Infinity Group	BPO/ITO
INSPEERITY	ITO/R&D
intive	BPO/ ITO/R&D
Instapage Poland	IT
Intratel	R&D, ITO, BPO/ITO
iQ5	R&D
LBPro HQ	IT

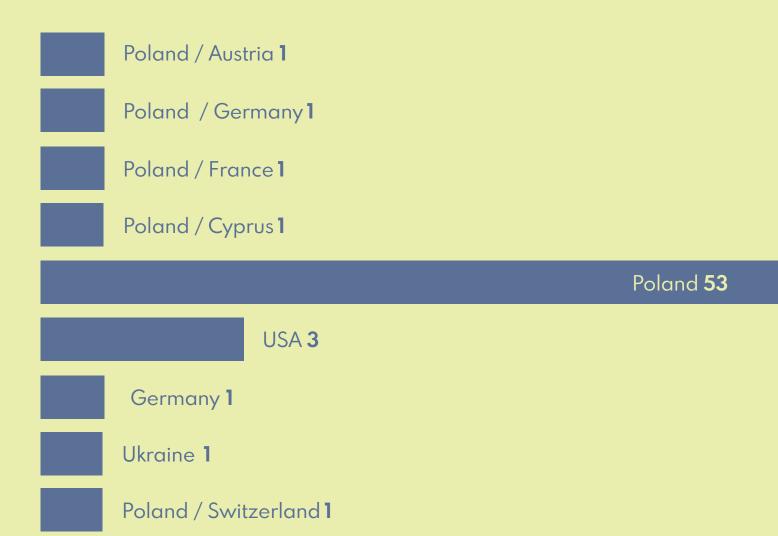
COMPANY	TYPE
LegalHut	IT
Merinosoft	BPO/IT
My-It.pl / Firstweb	BPO, ITO, IT
NET Innovation Software	BPO
ProtectHut	IT
RiftCat	IT
Rradius	R&D, IT
SIBERSOFT NIEGIERYSZ PŁOŃSKI	BPO, IT
Sii	BPO, SSC, ITO
SoftServe Poland	IT
Software Development Academy	IT
SoftwareHut	IT
Solution4Labs	IT
sourcefactory	IT
Sputnik Software	IT
Spyrosoft	ITO
TenderHut	IT
Tensorflight	IT
T-Matic Group Computer Plus	BPO/ITO
Transition Technologies Managed Services	IT, ITO
Tuatara Ventures	IT
VP Software	IT
Websky	BPO , IT
X-Code	BPO, ITO
Zonifero	IT

Outsourcing centres using foreign languages

- Polish: 62
- English: 59
- German: 23
- French: 9
- Spanish:1
- Swedish: 7
- ₩ Norwegian: **7**
- Hungarian: 1
- Finnish: 7
- Danich:**7**
- Chinese: 5
- Chinese. 3
- **D**utch: **7**
- ► Czech:1
- Slovak: 1
- Russian: 6
- Turkish: 1
- Tunisian: 1

Year of inauguration in Białystok and their number





/Salaries

Call Center

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior Consultant	2 600	2 800
Consultant	2 800	3 500
Senior Consultant	3 400	4000
Team Leader	4500	5 500
Supervisor	3 800	5 500
Manager	4500	6 000

IT

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Net Developer	8 000	14 000
C++ Developer	7 000	12 000
Help desk	3 000	4 500

Source: Adecco Group

Gross average monthly salary in PLN in Białystok



Accounts payables / Accounts Receivables

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior Accountant	3 500	4 000
Accountant	4000	6 000
Senior Accountant	5 500	8 000
Team Leader	7 000	10 000
Supervisor	7 000	10 000
Manager	7 000	12 000

General Ledger

Jobs - English speakers (PLN gross)



POSITION	MINIMUM	MAXIMUM
Junior Accountant	3 500	4000
Accountant	4000	6 000
Senior Accountant	5 500	8 000
Team Leader	7000	10 000
Supervisor	5 000	10 000
Manager	7000	12 000

Source: Adecco Group

Average salary in Białystok oscillates around 4,250 PLN gross – this is based on both the Central Statistical Office data and the experience of The Adecco Group experts. We also notice that salaries are increasing gradually in the Podlaskie Voivodeship. IT employees currently receive the highest salaries level. The lowest remuneration is offered in administration roles. However, even in these specializations manager positions appear with an offer of 6,000 PLN gross.



Weronika Ziętara The Adecco Group expert, Branch Manager

'Culture, entertainment, recreation









Conference facilities

- Social Activity Center, City Hall in Białystok
- · Białystok Science and Technology Park
- · The Municipal Stadium in Białystok
- · Titanic Conference and Banquet Center
- · Archdiocese of Białystok Exhibition and Conference Center
- Conference room at the BOSiR headquarters
- · Royal Hotel & SPA *****
- · Gołębiewski Hotel ****
- · Branicki Hotel ****
- · Traugutta3 Hotel ****
- · Best Western Cristal Hotel ****
- · Aristo Hotel ***
- · Esperanto Hotel ***
- · 3 Trio Hotel ***
- · Hotel Forest ***
- · ibis Styles Białystok Hotel ***
- · Silver Hotel ***
- · Comfort By Trio Hotel ***
- · "Bosir" Hotel **
- · Podlasie Hotel **
- · Santana Hotel**
- · Pod Herbem Hotel **

restaurants







- 1 five-star hotel *****
- 4 four-star hotels ****
- **7** three-star hotels ***

Examples of business, cultural and sports events

- · Eastern Economic Congress
- · Great Business Ball in Białystok
- · Podlasie Golden Hundred of Enterprises
- · Podlasie Brand of the Year
- · Startup Europe Week in Białystok
- · International Entrepreneurship Week
- · Ecommerce Next Białystok Conference
- · Azure Workshops
- · Programistok
- · Leaders of Change Congress
- · Białystok Days
- · Białystok Days of Zamenhof
- · Białystok Balloon Fiesta
- · Electrum Ekiden Białystok
- · PKO Białystok Half Marathon
- · Siberia Memorial Run
- · Podlasie Festival of Science and Arts
- · Białystok St. John's Fair
- · Podlasie Breakfast of Champions
- · Halfway Festival Białystok
- · New Pop Festival Białystok
- \cdot Up to Date Festival Białystok
- · The Rise of Eastern Culture "Another Dimension"
- · Lumo Bjalistoko Białystok
- International Festival of Music, Art and Folklore "Podlasie Oktawa Kultur"
- Jewish Culture Festival "Zachor Color and Sound"
- \cdot ŻUBROFFKA International Short Film Festival
- · Białystok Moto Retro Rally
- International Festival of Puppet Schools LALKANIELALKA
- Izabela Branicka International Festival of Old Arts
- Julitta Sleńdzińska International Old Music Festival
- International Festival of Orthodox Church Music in Białystok

/Notes



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Pro Progressio - foundation supporting growth and promotion of outsourcing industry in Poland. The foundation cooperates with the public and private sector as well as with the international organisations operating in the outsourcing sector. Pro Progressio is a publisher of outsourcing sector media that is with OutsourcingPortal and *Outsourcing&More* magazine.

Pro Progressio manages the Pro Progressio Club, to which it invites business entities providing outsourcing services and organisations operating in direct environment of the sector. The club promotes and supports the development of the outsourcing activities, both in the area of services and production, furthermore, it facilitates the establishment of new contacts and increases the outsourcing brand awareness.

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Source: Pro Progressio, Białystok City Hall, Main Statistical Office, Cushman & Wakefield and Adecco Group.

