

UNLOCKING BUSINESS OPPORTUNITIES IN WORLD BANK GROUP PROJECTS

Date: September 9, 2026

Venue: Ministry of Economic Development and Technology, Plac Trzech Krzyży 3/5, Warsaw, Room ABC

Agenda

Time	Session	Speaker
9:00 – 9:30	Coffee, registration	
9:30 – 9:35	Welcome remarks by Mr. Artur Osuchowski, President of the Polish Investment and Trade Agency	Mr. Artur Osuchowski – President of the Polish Investment and Trade Agency
9:35 – 9:45	Opening remarks by Anna Bjerde	Anna Bjerde – Managing Director, Operations, World Bank
9:45 – 10:05	Overview of World Bank project procurement and enhancements under the procurement Change Program	Douglas Fraser – Manager, Operations Procurement, World Bank
10:05 – 10:50	World Bank procurement in Europe and Central Asia Upcoming opportunities for Polish companies, particularly in Europe and Central Asia, Southeast Asia, and Africa	Felipe Goya – Practice Manager, Europe and Central Asia, Procurement, World Bank Barbara Ziółkowska – Senior Procurement Specialist, World Bank
10:50 – 11:00	Guidance on how to identify and pursue business opportunities through the WBG Suppliers Hub	Douglas Fraser – Manager, Operations Procurement, World Bank
11:00 – 11:45	Q&A	PAIH moderator – Michał Górecki
11:45 – 12:15	Refreshments and networking	
12:15 – 2:00	Option for one-on-one sessions with WBG experts	