



EU-LAC Foundation
Fundación EU-LAC



Ministry of Foreign Affairs
Republic of Poland



Polish Investment
& Trade Agency
PFR Group

Business Networking Meeting

Leveraging Polish engagement within the Global Gateway Investment Agenda and the dense web of trade agreements between Latin America and the Caribbean and Europe

8 October 2026
09:30h - 13:00h

Polish Investment and Trade Agency Office,
Bagatela 12, Warsaw



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Date: 8 October 2026

Time: 09:30 a.m. - 13:00

Venue: Polish Investment and Trade Agency Office, Bagatela 12, Warsaw

Co-organisers: Polish Ministry of Foreign Affairs, Polish Investment and Trade Agency, EU-LAC Foundation

Language: English

Agenda 8 October 2026

09:30-10:00 Registration

10:00-10:10 **Opening remarks**

- **Maciej Fałkowski**, Director of the Department for Africa, the Middle East and Latin America, Ministry of Foreign Affairs
- **Anna Leśnodorska**, Deputy Director, Foreign Expansion Support Department, Polish Investment and Trade Agency
- **Alberto Brunori**, Director of the EU-LAC Foundation

10:10-10:30 **Keynote**

Presentation of the main takeaways of the EU-LAC Discussion Paper "[Untapping the Global Gateway Investment Agenda and the Association Agreements between the European Union and Latin America and the Caribbean](#)"

- **Nicolás Albertoni** (co-author of the Discussion Paper)





10:30-11:30 **Roundtable discussion with comments on the paper and further exchange of perspectives, and best practices:**

Moderation: **Anna Barrera**, Director of Programmes, EU-LAC Foundation

- **Pablo Sader**, Ambassador of Uruguay to Belgium, Luxembourg and the European Union, Representative of the CELAC pro tempore presidency
- **Paolo Garzotti**, Head of Unit – Trade Relations with Latin America, DG TRADE, European Commission
- **Marta Złotkowska**, Head of International and Data Center, Green Capital
- **Paweł Hansdorfer**, Director, International Business, Asseco Data Systems
- **Jorge Ricardo Silén Santocoloma**, Ambassador of Panama and Head of the GRULAC group with residence in Warsaw
- **Nicolás Albertoni** (co-author of the Discussion Paper)

Q&A with audience

11:35-11:45 **Wrap-up and concluding remarks**

- **Maciej Fałkowski**, Director of the Department for Africa, the Middle East and Latin America, Ministry of Foreign Affairs
- **Anna Leśnodorska**, Deputy Director, Foreign Expansion Support Department, Polish Investment and Trade Agency

11:40-13:00 **Informal networking and snacks**