# Sourcing Buyers Sample List

AUTUMNFAIR
1-4 SEPTEMBER 2019
NEC BIRMINGHAM
EVERYDAY SECTOR OPENS 31 AUG



Company	Next
Country	United Kingdom
Company description	Next, is a British multinational clothing, footwear and home products retailer headquartered in Enderby, Leicestershire. It has around 700 stores, of which circa 500 are in the United Kingdom, and circa 200 across Europe, Asia and the Middle East. Next is the largest clothing retailer by sales in the United Kingdom, having overtaken Marks & Spencer in early 2012 and 2014. It is listed on the London Stock Exchange and is a constituent of the FTSE 100 Index.
Nature of business	Retailer / Online & High Street
Product Interest	Fashion Accessories, Contemporary Gift; Fashion, Accessories, Luggage; Gift; Hobby & Craft; Home Furnishings, Lighting, Decorative Accessories; Precious Jewellery, Watches & Silver
Revenue	\$4,055.5 million
Number of employees	43,970
Website	https://www.next.co.uk/







Company	TJX Europe / TK Maxx
Country	United Kingdom
Company description	The TJX Companies, Inc., the leading off-price retailer of apparel and home fashions in the U.S. and worldwide. At the end of 2017,the Company had, more than 4,000 stores in 9 countries, 3 e-commerce sites, and approximately 249,000 Associates. They operate T.J. Maxx and Marshalls, HomeGoods, Sierra, and Homesense, as well as tjmaxx.com and sierra.com, in the United States; Winners, HomeSense, and Marshalls in Canada; and T.K. Maxx in the United Kingdom, Ireland, Germany, Poland, Austria, the Netherlands, and Australia, as well as Homesense in the U.K. and Ireland and tkmaxx.com in the U.K. The group sources merchandise globally from a universe of over 20,000 vendors and more than 100 countries.
Nature of business	Retailer / Online & High Street
Product Interest	Homewares, Seasonal decorations, Contemporary Gift & Living, Kitchen & Dining
Revenue	\$33.184 billion
Number of employees	235,000
Website	www.tjx.com



Company	Fenwick Ltd
Country	United Kingdom
Company description	Fenwick is an independent chain of department stores in the United Kingdom. It was founded in 1882 by John James Fenwick in Newcastle upon Tyne, and today consists of 9 branches. As of 2018, the chain is still owned by members of the Fenwick family. In 2012, the company was reported to be valued at £452million. The company brings the finest selection of luxury from around the world across fashion, beauty and lifestyle, curated into a sophisticated shopping space and bestowed with in-store events, treatment rooms, bespoke services and popular restaurants. Loyal to our brilliant and British heritage, Fenwick is proudly the largest family-owned group of department stores in the United Kingdom.
Nature of business	Retailer / Online & High Street
Product Interest	Homewares, Cooking & Dining; Garden Furniture & BBQs, Seasonal decorations
Number of locations	10
Website	www.fenwick.co.uk



Company	Dunelm
Country	United Kingdom
Company description	Dunelm (Soft Furnishings) Limited is a British home furnishings retailer with one hundred and sixty nine superstores, three high street stores and over one hundred in-store Pausa coffee shops, throughout the United Kingdom. One of the largest homewares retailers in the United Kingdom, Dunelm's headquarters are in Watermead Business Park, Syston in Leicestershire, England. It also has its own factory for curtains, blinds and accessories, based in Leicester. It is listed on the London Stock Exchange and is a constituent of the FTSE 250 Index.
Nature of business	Retailer / Online & High Street
Product Interest	Homewares, Kitchen & Dining, Flowers & Plants; Games; Garden Furniture & BBQs; Garden Tools & Equipment; Seasonal Decorations
Revenue	£1,050.1 million
Number of employees	6,551
Website	www.dunelm.com



Company	Tesco
Country	United Kingdom
Company description	Tesco plc trading as Tesco, is a British multinational groceries and general merchandise retailer with headquarters in Welwyn Garden City, Hertfordshire, England, United Kingdom. It is the third-largest retailer in the world measured by gross revenues and ninth-largest retailer in the world measured by revenues. It has shops in seven countries across Asia and Europe, and is the market leader of groceries in the UK (where it has a market share of around 28.4%), Ireland, Hungary and Thailand.
Nature of business	Retailer / Online & Store
Product Interest	Homewares, Kitchen & Dining, DIY; Garden Furniture & BBQs; Luggage; Toys; Seasonal Decorations
Revenue	£57,491 million
Number of employees	460,000
Website	www.tescoplc.com



Company	Wayfair
Country	United Kingdom
Company description	Wayfair Inc. is an American e-commerce company that sells home goods. Formerly known as CSN Stores, the company was founded in 2002 and now sells many home furnishings and décor items and over ten million products from over 10,000 suppliers. Headquartered in Boston, Massachusetts, Wayfair has offices and warehouses throughout the United States as well as in Canada, Germany, Ireland, and the United Kingdom. Wayfair operates six branded retail web sites: the main Wayfair site, Joss & Main, AllModern, Birch Lane, DwellStudio, and Perigold.
Nature of business	Retailer / Online
Product Interest	Lighting, home furniture, Garden Furniture & BBQs; Housewares
Revenue	US\$ 6.779 billion
Number of employees	12,124
Website	www.wayfair.com



Company	John Lewis
Country	United Kingdom
Company description	John Lewis & Partners is a chain of high-end department stores operating throughout the United Kingdom. Concessions are also located in the Republic of Ireland and Australia. The chain is owned by the John Lewis Partnership, which was created by Spedan Lewis, son of the founder, John Lewis, in 1929
Nature of business	Retailer / Online & High Street
Product Interest	Housewares; Cooking & Dining; Home Furniture; Fashion Accessories; Games; Garden Furniture & BBQs; Lighting; Children's Gifts & Toys; Houseware
Revenue	£ 3.78 billion
Number of employees	38,100
Website	www.johnlewis.com



Company	Amazon
Country	United Kingdom
Company description	Amazon.com, Inc., is an American multinational technology company based in Seattle, Washington that focuses on ecommerce, cloud computing, digital streaming and artificial intelligence. It is considered one the Big Four technology companies along with Google, Apple and Facebook. Amazon has separate retail websites for some countries and also offers international shipping of some of its products to certain other countries. In 2015, Amazon surpassed Walmart as the most valuable retailer in the United States by market capitalization. In 2017, Amazon acquired Whole Foods Market for \$13.4 billion, which vastly increased Amazon's presence as a brick-and-mortar retailer. In 2018, Bezos announced that Amazon Prime (its paid subscription service) had more than 100 million members worldwide.
Nature of business	Retailer / Online
Product Interest	Jewellery; Houseware: Fashion: Accessories; Global Handicrafts; Lighting; Home Furniture: Digital: Kitchen; Toys & Games
Revenue	US\$ 232.887 billion
Number of employees	647,500
Website	www.amazon.com



Company	Robert Dyas
Country	United Kingdom
Company description	Robert Dyas is a UK hardware retailer founded in London in 1872. It sells a range of housewares, small electrical appliances, gardening products, kitchen wares, DIY, and consumer electronics throughout 96 shops, mainly in Greater London and South East England, as well as online. From the innovative to the everyday, one can find everything they need for home and garden, from cleaning solutions and kitchen essentials to the latest DIY gadgets and gardening must-haves.
Nature of business	Retailer / Online & High Street
Product Interest	Housewares: Cooking & Dining: Christmas Gifts, Floral & Seasonal Decoration: Licensed Product; Volume Gift & Home
Revenue	£ 114 million
Number of employees	1300
Website	www.robertdyas.co.uk

## ${\color{blue} \text{HOUSE OF FRASER} \atop {\tiny \text{SINCE 1849}} } {\color{blue} \text{FRASER}}$

Company	House of Fraser
Country	United Kingdom
Company description	House of Fraser is a British department store group with 54 stores across the United Kingdom and Ireland. It was established in Glasgow, Scotland in 1849 as Arthur and Fraser. By 1891, it was known as Fraser & Sons. The company grew steadily during the early 20th century, and after the Second World War a large number of acquisitions transformed the company into a national chain.
Nature of business	Retailer / Online & High street
Product Interest	Stationary; Cooking & Dining; Food & Drink; Garden Furniture & BBQs; Home Furniture; Homewares; Lighting; Luggage; Gift; Food & Drink; Games; Licensed Product; Novelty
Revenue	£ 1.152 billion
Number of employees	11,500
Website	www.houseoffraser.co.uk



Company	Marks & Spencer
Country	United Kingdom
Company description	Marks & Spencer Group plc (also known as M&S) is a major British multinational retailer headquartered in Westminster, London that specialises in selling clothing, home products and luxury food products. It is listed on the London Stock Exchange and is a constituent of the FTSE 100 Index. M&S was founded in 1884 by Michael Marks and Thomas Spencer in Leeds.M&S currently has 979 stores across the U.K. including 615 that only sell food products.
Nature of business	Retailer / Online & High Street
Product Interest	Fashion Accessories; Food & Drink; Home Furniture; Homewares; Womenswear; Craft; Games; Licensed Product; Novelty; Party; Toys; DIY; Flowers & Plants; Garden Tools & Equipment; Luggage; Seasonal Decorations
Revenue	£ 10.7 billion
Number of employees	80,787
Website	www.marksandspencer.com



Company	Ocado
Country	United Kingdom
Company description	Ocado is an English online supermarket. In contrast to its main competitors, the company has no chain of stores and does all home deliveries from its warehouses. The company was floated on the London Stock Exchange on 21 July 2010, and is a member of the FTSE 100 Index.
Nature of business	Retailer / Online
Product Interest	Toys; Greetings; Homewares; Seasonal Decorations; Children's Gifts & Toys
Revenue	£ 1,598.8 million
Website	www.ocado.com/webshop/startWebshop.do



Company	Argos
Country	United Kingdom
Company description	Argos Ltd, trading as Argos, is a British catalogue retailer operating in the United Kingdom and Ireland, and a subsidiary of Sainsbury's. The company trades both through physical shops and online, with over 845 retail shops, 29 million yearly shop customers, and nearly a billion online visitors per annum, making it one of the largest high street retailers in the United Kingdom. It has also franchised overseas to countries such as China. Argos publishes catalogues twice a year (a spring/summer edition in January and an autumn/winter edition in July). Current editions have well over 1600 pages containing photographs of items, brief descriptions, prices and a catalogue number.
Nature of business	Retailer / Online & Store
Product Interest	Jewellery; DIY; Garden Tools & Equipment; Home Improvement; Licensed Product
Revenue	£ 4.1 Billion
Number of employees	29,565
Website	www.argos.co.uk



Company	Sainsbury's
Country	United Kingdom
Company description	Sainsbury's is the third largest chain of supermarkets in the United Kingdom, with a 16.9% share of the supermarket sector. Founded in 1869, by John James Sainsbury with a shop in Drury Lane, London, the company became the largest retailer of groceries in 1922, was an early adopter of self-service retailing in the United Kingdom
Nature of business	Retailer / Online & Store
Product Interest	DIY; Flowers & Plants; Food & Drink; Garden Furniture & BBQs; Garden Tools & Equipment; Greetings; Licensed Product; Seasonal Decorations; Cooking & Dining; Kitchen, Dining & Housewares
Revenue	£ 28.456 billion
Number of employees	186,900
Website	www.about.sainsburys.co.uk



Company	Harrods
Country	United Kingdom
Company description	Harrods is a department store located on Brompton Road in Knightsbridge, London. It is owned by the state of Qatar via its sovereign wealth fund, the Qatar Investment Authority. The store occupies a 5-acre (20,000 m2) site and has 330 departments covering 1.1 million square feet (102,193.344 m2) of retail space. It is the largest department store in Europe . Several of its departments, including the seasonal Christmas department and the food halls, are well known.
Nature of business	Retailer / Online & High Street
Product Interest	Contemporary Gift & Living; Stationery
Revenue	£ 2 billion
Number of employees	12,000
Website	www.harrods.com/

#### asos

Company	ASOS
Country	United Kingdom
Company description	ASOS plc is a British online fashion and cosmetic retailer. The company was founded in 2000 in London, primarily aimed at young adults. The website sells over 850 brands as well as its own range of clothing and accessories, and ships to over 200 countries from fulfilment centres in the UK, US and Europe.
Nature of business	Retailer / Online
Product Interest	Cooking & Dining; Dress Up; Fashion Accessories; Flowers & Plants; Food & Drink; Games; Greetings; Homewares; Licensed Product; Lighting; Novelty; Party; Pet Care; Seasonal Decorations; Stationery
Revenue	£2.4 billion
Number of employees	4,386
Website	www.asos.com

## PRIMARK\*

Company	Primark
Country	United Kingdom
Company description	Primark is an Irish fast fashion retailer headquartered in Dublin, and a subsidiary of ABF. The company's first store was founded by Arthur Ryan on behalf of the Weston family in June 1969 on 47 Mary Street, Dublin, the store remains operative to this day. Primark offers a diverse range of products, including newborn and children's clothing, women's wear, men's wear, home ware, accessories, footwear, beauty products and confectionery. Primark owns over 350 stores.
Nature of business	Retailer / Online & High Street
Product Interest	Fashion Accessories; Homewares; Volume Gift & Home, Wellbeing & Beauty
Revenue	£5.949 billion
Number of employees	70,000
Website	www.primark.com/en/homepage



Company	Hamleys
Country	United Kingdom
Company description	Hamleys is an Indian-owned toy retailer, one of the largest in the world. It is currently owned by the Indian company Reliance Retail. It was founded by William Hamley as "Noahs Ark" in High Holborn, London, in 1760, it moved to its current site on Regent Street in 1881. This flagship store is set over seven floors, with more than 50,000 lines of toys on sale. It is considered one of the city's prominent tourist attractions, receiving around five million visitors each year. The chain has ten other outlets in the United Kingdom and also has more than 60 franchises worldwide.
Nature of business	Retailer / Online & High Street
Product Interest	Toys; Baby & Child Fashion; Dress Up; Fashion Accessories; Games; Licensed Product; Novelty; Nursery & Baby; Souvenirs; Stationery
Revenue	£43 million
Website	www.hamleys.com



Company	WHSmith
Country	United Kingdom
Company description	WHSmith PLC is a British retailer, headquartered in Swindon, Wiltshire, which operates a chain of high street, railway station, airport, port, hospital and motorway service station shops selling books, stationery, magazines, newspapers, entertainment products and confectionery. WHSmith is listed on the London Stock Exchange and is a constituent of the FTSE 250 Index. It celebrated its 225th anniversary in 2017.
Nature of business	Retailer / Online & High Street
Product Interest	Craft; Games; Licensed Product; Novelty; Stationery
Revenue	£1,262 million
Number of Employees	13,828
Website	www.whsmith.co.uk



Company	ASDA
Country	United Kingdom
Company description	Asda Stores Ltd trading as Asda, is a British supermarket retailer, headquartered in Leeds, West Yorkshire. The company was founded in 1949 when the supermarket owning Asquith family merged with the Associated Dairies company of Yorkshire. It expanded into the south of England during the 1970s and 1980s, and acquired Allied Carpets, 61 large Gateway Supermarkets and other businesses, such as MFI, then sold off its acquisitions during the 1990s to concentrate on the supermarkets. It was listed on the London Stock Exchange until 1999 when it was acquired by the American retail giant Walmart for £6.7 billion. Asda was the second-largest supermarket chain in Britain between 2003 and 2014 by market share, at which point it fell into third place. Since April 2019 it has regained its second place position, behind Tesco and ahead of Sainsbury's
Nature of business	Retailer / Online & High Street
Product Interest	cooking, dining, fashion, food&drink,stationary, make up & fragrance, toys
Revenue	£21,666 million
Number of Employees	165,000
Website	www.asda.com

## BEALES SINCE 1881

Company	Beales
Country	United Kingdom
Company description	Beales is an English department store chain, currently operating 22 branches. The flagship store, Beales in Bournemouth, was established as The Fancy Fair by John Elmes Beale in 1881 and is currently the biggest department store in Dorset selling products and novelties that reflected the growing enthusiasm for Chinese and Japanese design.
Nature of business	Retailer / Online & High Street
Product Interest	Craft; Flowers & Plants; Food & Drink; Games; Greetings; Homewares; Novelty; Seasonal Decorations; Nursery & Baby; Novelty
Website	www.beales.co.uk



Company	B & M Retail
Country	United Kingdom
Company description	B&M European Retail Value S.A. (also known as B&M Bargains and the larger B&M Homestore) was formed in 1978 and is now one of the leading variety retailers in the United Kingdom, employing over 28,000 staff. It is listed on the London Stock Exchange, and is a constituent of the FTSE 250 Index.
Nature of business	Retailer / Online & stores
Product Interest	Skin & Body Care; Stationery; DIY; Home Furniture; Homewares; Licensed Product; Lighting; Nursery & Baby; Hair Care & Styling
Revenue	£3,029.8 million
Number of Employees	28,000
Website	www.bmstores.co.uk



Company	Boots
Country	United Kingdom
Company description	Boots UK (formerly Boots the Chemists Ltd),trading as Boots, is a health and beauty retailer and pharmacy chain in the United Kingdom, Ireland, other territories. Boots is one of the largest retailers in the UK and Ireland, both in terms of revenue and the number of shops. They have 2,500 shops across the United Kingdom and Ireland ranging from local pharmacies to large health and beauty shops. Their shops are primarily located on the high streets and in shopping centres. It sells many health and beauty products, and also provides optician and hearing care services within shops and as standalone practices. Boots also operates a retail website and since 1997 it runs a loyalty card programme called the Boots Advantage Card.
Nature of business	Retailer / Online & High Street
Product Interest	homewares; fashion
Number of Employees	56,000 (UK), 1,900 (Ireland)
Website	www.boots.com

## TJ HUGHES

Company	T J Hughes
Country	United Kingdom
Company description	T. J. Hughes, registered and styled as TJ Hughes, is a British discount department store brand which first emerged in Liverpool in 1925 and had become a national chain with 57 shops by 2011. As of 2017, the business consists of twenty shops located in England and Scotland.
Nature of business	Retailer / Online & High Street
Product Interest	Home Furniture; Baby & Child Fashion; Fashion Accessories; Menswear; Watches & Timepieces; Womenswear
Revenue	£266.7 million
Website	www.tjhughes.co.uk



Company	ALDI
Country	United Kingdom
Company description	Aldi (stylised as ALDI) is the common brand of two German family owned discount supermarket chains with over 10,000 stores in 20 countries, and an estimated combined turnover of more than €50 billion. Aldi's German operations consist of Aldi Nord's 35 individual regional companies with about 2,500 stores in western, northern, and eastern Germany, and Aldi Süd's 32 regional companies with 1,600 stores in western and southern Germany.[8] Internationally, Aldi Nord operates in Denmark, France, the Benelux countries, Portugal, Spain and Poland, while Aldi Süd operates in Ireland, Great Britain, Hungary, Switzerland, Australia, China, Italy, Austria and Slovenia. Both Aldi Nord and Aldi Süd also operate in the United States with 1,600 stores as of 2017
Nature of business	Retailer / Online & stores
Product Interest	Cooking & Dining: Housewares: Craft: Seasonal Decorations: Flowers & plants
Revenue	€53 billion
Website	www.aldi.co.uk

## MATALAN

Company	Matalan
Country	United Kingdom
Company description	Matalan is a British fashion and homeware retailer based in Knowsley, United Kingdom. It was established by John Hargreaves in 1985. Matalan has 217 shops across the United Kingdom.
Nature of business	Retailer / Online & stores
Product Interest	Cooking & Dining; Homewares; Housewares; Licensed Product; Pet Care
Revenue	revenue : £1,100 million
Website	www.matalan.co.uk

## halfords

Company	Halfords
Country	United Kingdom
Company description	Halfords Group plc is a British retailer of car parts, car enhancement, tools, camping and touring equipment and bicycles operating in the United Kingdom and Ireland. They also provide MOT, service and repairs in the United Kingdom, through Halfords Autocentre. Halfords Group is listed on the London Stock Exchange.
Nature of business	Retailer / Online & stores
Product Interest	Craft; DIY; Games; Garden Furniture & BBQs; Garden Tools & Equipment; Home Furniture; Homewares; Housewares; Licensed Product; Luggage; Novelty; Party; Retail Services; Seasonal Decorations; Souvenirs; Stationery; Toys; Watches
Revenue	£1,135.1 million
Number of Employees	10,000
Website	www.halfords.com

## **LAKELAND**

Company	Lakeland
Country	United Kingdom
Company description	Lakeland is a chain of British kitchenware stores in the United Kingdom. It is still based where it was founded in Windermere in the Lake District, the area the company is named after. Lakeland has around 4,000 products in its range and produces around 18 catalogues each year which are posted to its customers or picked up in store. They reflect the company's main target for customers; home kitchenware, solutions for the home, garden accessories and seasonal. Lakeland's retail outlets have also expanded. There are now 68 Lakeland stores including its flagship store next to its Windermere head office
Nature of business	Retailer / Online & stores
Product Interest	Cookware; Bakeware
Website	www.lakeland.co.uk



Company	Fortnum & Mason
Country	United Kingdom
Company description	Fortnum & Mason is an upmarket department store in Piccadilly, London, with additional stores at St Pancras railway station and Heathrow Airport in London, as well as various stockists worldwide. Founded as a grocery store, Fortnum's reputation was built on supplying quality food, and saw rapid growth throughout the Victorian era. Though Fortnum's developed into a department store, it continues to focus on stocking a variety of exotic, speciality and also 'basic' provisions. The store has since opened several other departments, such as the Gentlemen's department on the third floor. It is also the location of a tea shop and several restaurants.
Nature of business	Retailer / Online & High Street
Product Interest	Cookware; Bakeware
Number of Employees	708
Website	www.fortnumandmason.com

#### OLIVER BONAS

Company	Oliver Bonas
Country	United Kingdom
Company description	Established in 1993, Oliver Bonas has expanded from one shop in Fulham to 47 stores, providing customers with unusual gifts, fabulous jewellery, must have handbags, cute dresses and quirky furniture, to name just a few.
Nature of business	Retailer / Online & High Street
Product Interest	Novelty; Cooking & Dining; Games; Greetings; Homewares; Housewares; Novelty; Skin & Body Care; Stationery
Website	www.oliverbonas.com



Company	Hobbycraft
Country	United Kingdom
Company description	Hobbycraft is an arts and crafts superstore retail chain in the United Kingdom.When the company started out there were only small independent arts and crafts suppliers, however a number of other online and High Street retail chains now operate in the same market place as Hobbycraft.
Nature of business	Retailer / Online & stores
Product Interest	Craft; Cooking & Dining; Dress Up; Fashion Accessories; Greetings; Homewares; Jewellery; Lighting; Seasonal Decorations; Stationery; Toys
Revenue	£168.5M
Number of Employees	250 - 2000
Website	www.hobbycraft.co.uk



Company	Cath Kidston
Country	United Kingdom
Company description	Cath Kidston Limited is a British international chain of home furnishing retail stores based in England. Designer Cath Kidston opened her first shop in London's Holland Park in 1994, selling hand-embroidered tea-towels and brightly renovated furniture. She later described it as just a "glorified junk shop". In April 2011, there were 41 shops and concessions in the UK, two in the Republic of Ireland, eleven in Japan and three in Korea. Less than three years later, there were 136 outlets, including a flagship store on Piccadilly next to Fortnum & Mason and four stores in China
Nature of business	Retailer / Online & High Street
Product Interest	Baby & Child Fashion; Fashion Accessories; Games; Novelty; Nursery & Baby; Stationery; Toys
Website	www.cathkidston.com



Company	Express Gifts LTD / Studio Retail LTD
Country	United Kingdom
Company description	Studio Retail Limited, formerly Express Gifts Ltd, the largest company within the Findel plc group, sells clothing, greeting cards, gifts, home and garden items through its Studio and Ace catalogues and websites (www.studio.co.uk and www.ace.co.uk). Studio Retail Limited is a multichannel retailer that offers home shopping services through a combination of direct catalogue marketing and online shopping. It is a credit proposition offering customers credit accounts. Studio Retail Limited operates through the brands Studio and Ace, and formerly HalfCost and Health & Home Shopping.
Nature of business	Retailer / Online
Product Interest	Seasonal Decorations
Revenue	£410.6m
Website	www.studioretail.co.uk



Company	Rossiters of Bath
Country	United Kingdom
Company description	Rossiters of Bath - the award winning, design led independent department store in the heart of the city of Bath and in Cardiff's Royal Arcade
Nature of business	Retailer / Online & Store
Product Interest	Home Furniture; Cooking & Dining; Fashion Accessories; Homewares; Housewares; Jewellery; Lighting; Luggage; Stationery; Toys
Website	www.rossitersofbath.com



Company	Mooch Gifts and Home
Country	United Kingdom
Company description	Mooch Gifts & Home has stores based in the Worcestershire towns of Stourport on Severn & Bewdley in the heart of the Wyre Forest. Founded in 2015 mooch gifts & home specialise in unusual items for the home and gifts for any occasion built on passion for fabulous interior design. In their three years of trading they have already become the leading home and gift store in the Wyre Forest and they were named as one of the 100 top small businesses in the UK by Small Business Saturday in 2017, they were one of five finalists nationally for The Small Awards in the High Street Hero Category and they have been announced as Best Gift Retailer for Wales & The Midlands 2018 in The Greats awards the Oscars for the gift retail industry.
Nature of business	Retailer / Online & Store
Product Interest	Greetings; Home Furniture; Homewares; Housewares; Lighting; Toys
Website	www.moochgiftsandhome.co.uk



Company	Mothercare
Country	United Kingdom
Company description	Mothercare plc is a British retailer which specialises in products for expectant mothers and in general merchandise for children up to 8 years old. It is listed on the London Stock Exchange, and is a constituent of the FTSE SmallCap Index.
Nature of business	Retailer / Online & High Street
Product Interest	Toys; nursery furniture; bedding; clothing
Revenue	£667 million
Number of Employees	5,852
Website	www.mothercare.com



Company	About Living
Country	United Kingdom
Company description	About Living is an award winning homeware and gift store based in Southside of Glasgow. Opening in 2006, About Living now has two stores which are located in Giffnock and Newton Mearns. The website, www.aboutliving.co.uk was launched in 2010 after the success of their stores. About Living pride themselves on selecting the best homeware, jewellery, gifts and cards on offer from around the world. They look at the latest trends, colours and designs. All products are hand picked in order to stand out from the typical department store.
Nature of business	Retailer / Online & Stores
Product Interest	Homewares; Greetings
Website	www.aboutliving.co.uk



Company	Abraxas Cookshop
Country	United Kingdom
Company description	Abraxas Cookshop is a multi-award winning, independent and family run business. Created in 1996 by sisters Helen Sparrow and Sarah George, the idea evolved over a coffee at Heart of the Shires Shopping Village. The business has now blossomed into several shops at Heart of the Shires and three other Cookshops situated around the Midlands.
Nature of business	Retailer / Online & Stores
Product Interest	Cooking & Dining; Fashion Accessories; Food & Drink; Greetings; Home Furniture; Homewares; Housewares; Jewellery; Lighting; Menswear; Seasonal Decorations; Womenswear
Website	www.abraxascookshop.com



Company	Armstrong Ward
Country	United Kingdom
Company description	Over 15 years, they have grown from a start-up with 35 supplier products on sale across one floor, to a two-storey emporium of 200 – makers with a café and a busy online store for those who can't make it to Kendal.
Nature of business	Retailer / Online & Stores
Product Interest	Homewares; Baby & Child Fashion; Cooking & Dining; Fashion Accessories; Flowers & Plants; Food & Drink; Games; Greetings; Home Furniture; Jewellery; Lighting; Luggage; Make Up & Fragrance; Menswear; Novelty; Nursery & Baby; Seasonal Decorations; Skin & Body Care; Stationery; Toys
Website	www.armstrongward.co.uk



Company	The Range
Country	United Kingdom
Company description	From opening their first store in 1989, on Billacombe Road, Plymouth, The Range is now the fastest growing retailer in the UK. With over 150 stores nationwide, the range stock more than 65,000 products across 16 different departments, from Homewares and Furniture to DIY and Art Supplies.
Nature of business	Retailer / Online & Stores
Product Interest	Seasonal Decorations; Lighting; Home Furniture; Housewares; DIY
Number of Employees	11,200
Website	www.therange.co.uk



Company	Find Me A Gift
Country	United Kingdom
Company description	FMAG was founded by 3 friends in a bedroom way back when at the start of the Millennium. The early years were a struggle and after some risk taking gone wrong, two of the founding Directors wanted out. Keen to continue, the current Managing Director Adam took on 100% ownership of the businessdebts and all! By Oct 2004, FMAG was a small team of staff and after a successful Christmas period, were ready to find a bigger home. By 2008, operating three shifts around the clock to get orders out over the busy Christmas period. Exciting times for an ever expanding business!
Nature of business	Retailer / Online
Product Interest	Gifts; Food & Drink; Homewares; Jewellery; Skin & Body Care; Toys
Website	www.findmeagift.co.uk

## PREZZYBOX

Company	Prezzybox
Country	United Kingdom
Company description	Prezzybox are one of the best loved online gift retailers in the UK. From your face of choice on socks, to Chocolate Pizza they have a veritable cornucopia of weird and wonderful gift ideas and gadgets. Based in a farmhouse in the Midlands, the team - including three goats and Polly the golden retriever - make it their mission to help everyone find fantastic gifts, whilst having lots and lots of fun!
Nature of business	Retailer / Online
Product Interest	Homewares; Cooking & Dining; Craft; DIY; Food & Drink; Games; Home Furniture; Jewellery; Licensed Product; Luggage; Menswear; Nursery & Baby; Toys
Website	www.prezzybox.com



Company	Qwerkity
Country	United Kingdom
Company description	The idea that would one day evolve into Qwerkity was first conceived back in 1989, when the difficulties in finding unusual, good quality and inexpensive presents for male family members prompted the beginning of Presents for Men – and a whole new business was born. Over the years the business has grown considerably, becoming one of the foremost mail order gift companies in the UK. In 2014, Presents for Men was rebranded as Qwerkity to reflect a broader offering, which today includes gifts for men, women, teens and children as well as practical products for the house, garden and travel. Qwerkity aims to sell good quality, unusual, practical and fun products at affordable prices. Where possible Qwerkity buy British but also scour the world for new and original products we can't find in the UK.
Nature of business	Retailer / Online
Product Interest	Homewares; Cooking & Dining; DIY
Website	www.qwerkity.com



Company	Roys of Wroxham
Country	United Kingdom
Company description	A family run business since 1895, Roys department stores are located across Norfolk & Suffolk, surrounded by East Anglia's scenic countryside and the Norfolk Broads. The company is based in Wroxham, where there are six Roys stores, including the flagship department store, food hall, garden centre, DIY Centre and toy shop.
Nature of business	Retailer / Online & Stores
Product Interest	seasonal decorations; greetings
Website	www.roys.co.uk

## THE WHITE COMPANY

Company	The White Company
Country	United Kingdom
Company description	The White Company is a retailer of linens, home decor, dinnerware, and furniture based in England. It has over 50 stores. It was founded by Chrissie Rucker in 1994. The retailer sells mostly neutral coloured products, such as home décor, linen, furniture and clothing. The White Company started selling online in the U.S. in 2014 and in 2017 opened a store on 5th Avenue in New York City's Flatiron neighbourhood and one in Short Hills, New Jersey.
Nature of business	Retailer / Online & Stores
Product Interest	seasonal decorations; greetings
Revenue	US\$272.6 million
Number of Employees	1,437+
Website	www.thewhitecompany.com



Company	Wyevale Garden Centres
Country	United Kingdom
Company description	Wyevale Garden Centres, formerly The Garden Centre Group, is a chain of 105 garden centres in England and Wales. It is the largest garden centre group in the UK. It was voted 'Best Garden Centre 2009' in an online poll by Gardeners' World magazine. The group now owns 17 of the "Garden Retail Top 100" individual centres by turnover, including nine in the top 40
Nature of business	Retailer / Online & Stores
Product Interest	Cooking & Dining; Fashion Accessories; Food & Drink; Garden Furniture & BBQs; Homewares; Jewellery; Stationery
Number of Employees	5000+
Website	www.wyevalegardencentres.co.uk



Company	Dobbies Garden Centres
Country	United Kingdom
Company description	The business was founded in 1865 by James Dobbie, who created a seeds business named Dobbie & Co. After being awarded the Royal Warrant for Gardeners and Nurserymen to the Royal Household, the company expanded into a seed catalogue business, where it built up a customer base of 50,000 over the following century.
Nature of business	Retailer / Online & Stores
Product Interest	Homewares; Cooking & Dining; Fashion Accessories; Flowers & Plants; Greetings; Housewares; Jewellery; Skin & Body Care; Stationery; Womenswear
Website	www.dobbies.com



Company	ToyMaster
Country	United Kingdom
Company description	Toymaster is an association of independently owned toy stores formed in 1977 as a buying group. As of 2012, it comprises over 250 independently owned toy retailers in Ireland and the United Kingdom. Toymaster is famous for its mascot of an orange puppy wearing a yellow T-shirt and trousers. In 2012, the puppy was named Toby, and was given his own Apple iPhone app.
Nature of business	Retailer / Online & Stores
Product Interest	Toys
Website	www.toymaster.co.uk



Company	Smyths Toys
Country	Ireland
Company description	Smyths Toys Superstores is an Irish multinational chain provider of children's toys and entertainment products with over 110 shops throughout Ireland and the UK, which is owned by the Smyth family. The company is headquartered in Galway, Ireland, and it has additional offices in Belfast and London.
Nature of business	Retailer / Online & Stores
Product Interest	Toys; Toys, Games & Novelties
Website	www.smythstoys.com



Company	The Entertainer
Country	United Kingdom
Company description	The Entertainer (Amersham) Ltd. is the UK's largest independent toy retailer, which operates 163 stores. The company was founded by the husband and wife team Catherine and Gary Grant in 1981, when he purchased a local toy shop in Amersham, Buckinghamshire, England.
Nature of business	Retailer / Online & Stores
Product Interest	Toys, Games, Children's Gifts, Pre School
Website	www.thetoyshop.com



Company	Art n Hobby
Country	Ireland
Company description	The Art & Hobby Shop is one of the foremost retailers in Ireland for art materials, craft supplies, hobby and educational products, and we also carry a wide range of toys and gifts. With an emphasis on fun and creativity, the Art and Hobby shop specialises in magical children's toys and quirky puzzles, fairy doors, fun games, legendary Lego, Marvin's Magic, Pillow Pets, and much more.
Nature of business	Retailer / Online & Stores
Product Interest	Toys; Craft; Games; Greetings; Novelty
Website	www.artnhobby.ie



Company	The Works
Country	United Kingdom
Company description	The Works.co.uk PLC, trading simply as The Works, is a discount retailer based in the United Kingdom selling an extensive range of books, art and craft materials, gifts, toys, games and stationery. It has over five hundred stores across the United Kingdom and Ireland.
Nature of business	Retailer / Online & Stores
Product Interest	Toys; Craft; Games; Greetings; Novelty
Revenue	£157 million
Website	www.theworks.co.uk





Company	TJ Morris / Home Bargains
Country	United Kingdom
Company description	Home Bargains is a chain of discount stores founded in 1976 by Tom Morris in Liverpool, England, as Home and Bargain. It is the trading name of TJ Morris Ltd, stocking up to 4000 branded product lines and employs over 17,000 people from head office staff to warehouse staff and shop staff.
Nature of business	Retailer / Online & Stores
Product Interest	Cooking & Dining; Craft; DIY; Dress Up; Fashion Accessories; Food & Drink; Games; Homewares; Jewellery; Licensed Product; Make Up & Fragrance; Nursery
Revenue	£2.14 billion
Number of Employees	17,000
Website	www.homebargains.co.uk



Company	Trago Mills
Country	United Kingdom
Company description	Trago Mills (often known simply as Trago) is a chain of four department stores in south Cornwall and south Devon in England, and Merthyr Tydfil in Wales. It owns a site with an amusement park and some independent businesses, adjoining the store near Newton Abbot.
Nature of business	Retailer / Online & Stores
Product Interest	Housewares & Utility; Craft; Greetings; Seasonal Decorations; Stationery
Website	www.trago.co.uk





Company	The Bottle Kiln
Country	United Kingdom
Company description	At the Bottle Kiln, the Stone family have converted a unique historic building into a relaxing and contemporary space for the enjoyment of some of the finer things in life: objects of beauty, delight and indulgence; treats and surprises; homecooked food and award-winning coffee. It's a place to meet with friends, wander and browse, or to buy a special present.
Nature of business	Retailer / Store
Product Interest	Gifts; Homeware; Contemproray gift; Jewellery
Website	https://bottlekiln.co.uk/shops



Company	Temptation Gifts Ltd
Country	United Kingdom
Company description	Temptation Gifts Ltd has been in business since March 1983 and have been trading online since July 2000. They have six large high street stores and two busy websites. This year Temptation Gifts Ltd will serve over half a million customers online and in store. They have won the award for Best UK Online Gift Retailer on five occasions.
Nature of business	Retailer / Online & Stores
Product Interest	Fashion accessories; Gifts; Homewares; Stationary; Jewellery: Gadgets & Novelty: Toiletries; Led lights
Website	www.temptationgifts.com

## moonpig

Company	Moonpig
Country	United Kingdom
Company description	Moonpig is a business based in London and Guernsey which sells personalised greeting cards, flowers and gifts. The website was launched in July 2000, and in 2007 the company was responsible for 90 percent of the online greeting card market in the United Kingdom, with nearly six million cards shipped.
Nature of business	Retailer / Online
Product Interest	Greetings; Baby & Child Fashion; Dress Up; Food & Drink; Games; Greetings; Homewares; Nursery & Baby; Party; Seasonal Decorations; Stationery; Toys
Website	www.moonpig.com/uk/



Company	Marmalade Meringue
Country	United Kingdom
Company description	Marmalade Meringue is a beautiful family-run lifestyle store, set in the pretty market town of Hinckley. They first opened their doors on a sunny day in June 2011. Since opening the shop they have won six mind-blowing awards! The Greats Best Newcomer 2013   Pride Of Hinckley & Nuneaton Customer Service of the Year 2013   Caroline Gardner Best Window Display in the UK 2014   The Greats Best Independent Gift Retailer in Midlands and Wales 2015   Hinckley's Top of The Shops 2017   The Muddy Stilettos Best Gift Shop in Leicestershire & Rutland 2018! Marmalade Meringue sourcing gorgeous pieces so their clients can make their house a home.
Nature of business	Retailer / Online & Store
Product Interest	Greetings; Baby & Child Fashion; Fashion Accessories; Greetings; Homewares; Jewellery; Make Up & Fragrance; Seasonal Decorations; Skin & Body Care; Stationery
Website	www.marmalademeringue.co.uk



Company	Atkinsons of Sheffield
Country	United Kingdom
Company description	Atkinsons is a family-owned department store located on The Moor in Sheffield, England. The store has been trading for over 146 years and sells an extensive range of merchandise including fashion, furniture, lighting, gifts, cosmetics & fragrance, beds, domestic appliances and cookshop. Facilities include three distinct eateries and a car park located above the store, accessible via Charter Row.
Nature of business	Retailer / Online & Store
Product Interest	Cooking & Dining; Housewares: Fashion: Furniture: Gifts: Homeware; Beauty
Website	www.atkinsonsofsheffield.co.uk



Company	Saffrons of York
Country	United Kingdom
Company description	A unique gift shop who are trying to create a soical environment and sharing the experience of a family run business.
Nature of business	Retailer / Store
Product Interest	Fashion, Accessories, Luggage; Gifts
Website	http://www.saffronsgifts.co.uk/



Company	A Little Mooch
Country	United Kingdom
Company description	A Little Mooch is fast becoming a destination for those in need of a gift, no matter what the occasion.
Nature of business	Retailer / Online & store
Product Interest	Jewellery; Baby & Child Fashion; Craft; Fashion Accessories; Games; Greetings; Homewares; Housewares; Jewellery; Menswear; Novelty; Nursery & Baby; Party; Retail
Website	http://www.alittlemooch.co.uk/



Company	Boswells of Oxford
Country	United Kingdom
Company description	Boswells of Oxford is the largest independent family-run department store in Oxford, England. The store has been trading since 1738, and is the second oldest family owned department store in the world. The store is somewhat traditional in style and is a well-known local shopping landmark, particularly for Toys, Kitchenware and Luggage continuing the tradition from 1738. In 2014 the store launched a fully e-commerce website to replace a purely marketing website and currently sells products from all its departments online. In 2015 it expanded upstairs to create a new tearoom and customer toilets, and added a take away cafe in 2018. Store Departments: Basement - Cookshop and Kitchen Electricals, Hardware, Household Essentials, Lighting, Small Electricals, Tableware Ground Floor - Cosmetics, Accessories, Umbrellas and Bags, Gifts, Luggage, Pharmacy, Tourism, Broad Street Cafe First Floor - 1738 Tearoom, Toys and Games Second Floor - Bedding and Bathrooms,
Nature of business	Retailer / Online & store
Product Interest	Toys; Kitchenware; Lighting; Gifts; Accessorize; Small Electricals
Website	www.boswells.co.uk



Company	Jarrold Department Store
Country	United Kingdom
Company description	Jarrold is a privately owned business based in the historic St James Mill near to the centre of Norwich. The company was founded in Woodbridge, Suffolk in 1770 and currently employs over 450 people. Jarrold is one of the longest established businesses in Norwich and its divisions have been a familiar part of the Norwich community since the early 19th Century. The company has three operating divisions - Retail, Properties and Training. The company has also set up a new wholly owned subsidiary called St James Facility Management.
Nature of business	Retailer / Online & store
Product Interest	Greetings; Homewares; Housewares; Lighting; Luggage; Seasonal Decorations; Souvenirs
Website	www.jarrold.co.uk

## **MADE**<sup>®</sup>

Company	Made.com
Country	United Kingdom
Company description	MADE.COM is a brand based in London, England that designs and retails homewares and furniture online, and across a network of experiential showrooms in Europe. The company was founded by serial entrepreneur Ning Li (CEO) and Brent Hoberman (Chairman), together with Julien Callède(COO) and Chloe Macintosh.
Nature of business	Retailer / Online & store
Product Interest	DIY; Flowers & Plants; Games; Garden Furniture & BBQs; Garden Tools & Equipment; Home Furniture; Homewares; Housewares; Seasonal Decorations; Stationery
Number of Employees	350
Website	www.made.com



Company	Hallmark
Country	United Kingdom
Company description	Hallmark retail operations include more than 2,000 company and independently owned Hallmark Gold Crown stores that offer multicultural, local, and digital products that feature the artistry of Hallmark's creative community. The stores are located in five countries: the United States, Canada, England, Ireland and Scotland. Hallmark Gold Crown stores feature the largest selection of Hallmark greeting cards and gift wrap as well as Keepsake ornaments, home décor, jewelry and other gift products. Most Hallmark products are also available for sale on hallmark.com.
Nature of business	Retailer / Online & store
Product Interest	Greetings & Stationery; Licensed Product;
Website	www.hallmark.com



Company	Monsoon
Country	United Kingdom
Company description	Monsoon Accessorize is a British private limited company. It has a London registered address, and operates two international retail clothing chains — Monsoon and Accessorize. In 2014 the company had about 1400 stores in 74 countries.
Nature of business	Retailer / Online & store
Product Interest	Fashion Accessories; Homewares; Seasonal Decorations; Kitchen, Dining and Cookware; Games; Greetings; Housewares; Licensed Product; Make Up & Fragrance; Novelty; Party; Stationery; Toys
Website	https://uk.monsoon.co.uk/



Company	Wilko
Country	United Kingdom
Company description	Wilko Retail Ltd., formerly Wilkinson Cash Stores (1930 - 1941) and Wilkinson Hardware Stores (1941 - 2014) is a British high-street chain which sells homewares and household goods. The company was founded in Leicester by James Kemsey Wilkinson in 1930, and remains in the hands of the founding family today. The founder's son Tony Wilkinson joined the company as a Branch Manager in 1960 and succeeded his father as chairman in 1972, retiring in June 2005. He was replaced by his daughter, Lisa Wilkinson, and his niece, Karin Swann.
Nature of business	Retailer / Online & store
Product Interest	Licensed Product; Homewares; Seasonal Decorations: Games; Fashion Accessories; Homewares; Novelty; Skin & Body Care
Website	www.wilko.com



Company	B&Q
Country	United Kingdom
Company description	B&Q plc is a British multinational DIY and home improvement retailing company, headquartered in Eastleigh, England, and is a wholly owned subsidiary of Kingfisher plc. Founded by Richard Block and David Quayle in 1969 originally as Block & Quayle, the retail chain offers over 40,000 products across three hundred physical shops and online shops.
Nature of business	Retailer / Online & store
Product Interest	Lighting; DIY; Homewares; Housewares; Home Furnishings & Decorative Accessories; Utilities
Revenue	£3.8 billion
Number of Employees	16,717
Website	www.diy.com



Company	V&A Enterprises
Country	United Kingdom
Company description	An emporium of over 2000 products of every colour, size and price, the V&A Shop responds to different sources of inspiration from across the collections of the V&A, and includes exclusive commissions, one-off vintage pieces, and products already part of design history, represented in the V&A's own collections.
Nature of business	Retailer / Online & store
Product Interest	Greetings; Homewares; Jewellery; Novelty; Seasonal Decorations; Souvenirs; Stationery
Website	https://www.vam.ac.uk/shop/