

## **Western Balkans Business Forum**

### **Idea**

Western Balkans Business Forum is a B2B event accompanying the Ministers' Meeting in the Berlin Process Framework. Polish Presidency wants to bring the benefits of regional and European integration closer to businesses and citizens. We believe that investments and trade in goods and services are the pillars of strong neighbourly relations and an equal partnership.

### **Business Concept**

Following the main agenda of the Berlin Process and responding to real business needs, the WBBF will focus on three sectors:

- Energy: renewables and conventional energy generation and distribution (upstream & downstream), grids management and conservation, construction sector in energy (including power plant modernization)
- Digital: start-ups and scale-ups, IT & ICT, digital services & BSS, AI, automatization, industry 4.0., e-government & govtech, data management and analysis, digital infrastructure development, skills development
- Food & agritech: agriculture, food processing, manufacturing, agricultural machinery, development of rural areas services

*Attendance of other businesses is welcome. During the registration process, participants will be asked to disclose the main activities and spheres of interests of their parent companies.*

**Registration link:** [http://www3.paiz.gov.pl/Western\\_Balkans\\_Summit/](http://www3.paiz.gov.pl/Western_Balkans_Summit/)

### **Organisational info**

- Event to be held in English
- Prior matchmaking services for qualified companies
- Possibility to participate in high-level panels and workshop with government stakeholders, representatives of think-tank community and civil society

## **Agenda**

### **09.00 – 10.00 Opening Session**

*Navigating the Future: How to Prepare for the Revolution in Trade, Services and Industry*

### **10.00 – 12.30 OECD Conference**

*10.00 – 10.30 Presentation of the OECD publication “Global South East Europe: Unleashing the Transformation Potential for Growth”*

*10.30 – 11.30 OECD: Promoting New Approaches to Unlock Next Growth Opportunities*

*11.30 – 12.30 OECD: Reaping the Dividends of Trade and Investment*

### **12.30 – 13.50 Lunch**

### **14.00 – 15.50 Parallel Session A**

*Financing Entrepreneurship – Lessons Learned and Challenges Ahead for Western Balkans*

*At the Crossroads of Business and Activism: Social Entrepreneurship*

### **16.00 – 18.00 Parallel Session B**

*Going Online – Preparing Public and Private Sector for Digital Transformation in the Western Balkans*

*Powering the Energy Market in Transition*

*Supporting Mobility: The Connectivity Agenda*

*The Next Generation: Better Skills for the Workplace of the Future*

### **16.00 – 18.00 Strengthening Western Balkans Economic Cooperation – WBIF Special**

## **1. Opening Debate - Navigating the Future: How to Prepare for the Revolution in Trade, Services and Industry**

### **Idea**

The transformation of long-established patterns of trade, production and services has accelerated. Old ways of doing business are uprooted, creating both new, exciting opportunities, on one hand, and provoking social angst on the other. How can we adapt for the future that is already on our doorstep and what is the role of government strategies in doing so? Is there a place for the public – private sector cooperation and how can the European Union and Western Balkan partners work together in ensuring that the shape of things to come benefit all? How are the EU and Balkan partners prepare for the revolution in manufacturing and in services to secure the growth that can sustain inclusive, sustainable societies and ensure that the generations to come remain confident in their future?

### **Main Topics**

- The revolution in industry and services: preparing for digitalisation, automatization and the knowledge-based economy
- European and global trade patterns and its consequences
- Sustaining the European growth model
- The role of public and private sector strategies in innovative economy

### **Debate**

*Moderation: Marko Čadež, Western Balkans Chamber Investment Forum*

Jadwiga Emilewicz, Minister of Entrepreneurship and Technology, Poland

Jacek Czaputowicz, Minister of Foreign Affairs, Poland

Johannes Hahn, Commissioner for European Neighbourhood and Enlargement Negotiations

Angel Gurría, Secretary-General, Organisation for Economic Co-operation and Development

Majlinda Bregu, Secretary General, Regional Cooperation Council

### **Time frame and format**

Moderated 50 minutes panel discussion in English

### **Venue**

Main Theatre

## **2. Financing Entrepreneurship – Lessons Learned and Challenges Ahead for Western Balkans**

### **Idea**

Lack of access to affordable financing, especially for SMEs, startups and companies run by socially marginalised groups have been pointed out as to being one of the main hurdles on the way to a sustainable, long-term growth in the Western Balkans. How can the European and international institutions address this obstacle? What are the main steps taken by regional governments to address the issue? What is the role of financial markets in the Western Balkans in financing innovative entrepreneurship?

### **Main Topics**

- Lending programmes – assessment so far and next steps
- Access to finance for women, youth and minority groups
- Challenges in financing innovations In Western Balkans

### **Debate**

*Moderation: Colin Wolfe, Head of Regional Cooperation Unit, DG NEAR*

Linda van Gelder, Country Director, World Bank

Charlotte Ruhe, Managing Director, Central and South Eastern Europe, EBRD

Werner Hoyer, President, European Investment Bank

Jérôme Hamilius, Director for European Cooperation and Strategy, Council of Europe Development Bank

### **Time frame and format**

Moderated 90 minutes panel discussion (includes Q&A) in English

### **Venue**

Room AB

### **3. Going Online – Preparing Public and Private Sector for Digital Transformation in Western Balkans**

#### **Idea**

The digital transformation on WB and EU economies call for agile policymaking, creating a regulatory framework for safe & privacy-focused development of services. The borderless nature of digital economy underlines the necessity of a wider, regional and European approach. How to structure the public-private sector digital dialogue? How to empower the SME voice in digital transformation? What are the lessons learned from Balkan efforts on digital policy so far and what are the next steps?

#### **Main Topics**

- **Regulatory and economic framework for digital transformation** - What is already in place, what is missing? Which fields need more attention and effort?
- **Digital integration of the WB Region** - EU DSM model;
- **MAP REA Deliverables** - pillar *digital integration* (incl. Digital Summit Belgrade 2019)
- **Building data economy** - fostering exchange, access and transfer of data in the WB
- **Security and privacy in digital economy**
- **SME support** - Ways and means to support the digital transition of SMEs
- **Development of digital infrastructure, internet access and regional connectivity**

#### **Debate**

*Moderation: Darko Brkan, President, "Zašto ne" Association*

Dragica Sekulić, Minister of Economy, Montenegro

Karol Okoński, Deputy Minister for Digital Affairs, Poland

Violeta Jovanovic, Executive Director, National Alliance for Local Economic Development, Serbia

Vasko Kronevski, CEO, NextSense

Anja Quiring, Regional Director South Eastern Europe

German Eastern Business Association

Isabel Maria Da-Rosa, Team Leader, Innovative and E-Procurement Unit, DG GROW

#### **Time frame and format**

Moderated 90 minutes panel discussion (includes Q&A) in English

#### **Venue**

Room F

#### **4. Powering the Energy Market in Transition**

##### **Idea**

The energy sector is undergoing a global transformation. The development of more efficient renewable sources, growing liquidity of the natural gas market and the undergoing energy market integration in Europe require a fundamental policy shift. Meanwhile, the Western Balkans energy market is facing challenges on its own, with the rising pace of the economic growth increasing the demand energy supplies. How can the EU and Western Balkans Berlin Process partners manage the undergoing energy transition? What is the role for the conventional energy and what is the right strategy for renewables development? How to increase energy security and fight energy poverty?

##### **Main Topics**

- How to develop a working energy transition model?
- Western Balkans electricity & gas market integration
- Financing the energy transition and reducing energy poverty
- Ensuring the right legal framework and market transparency
- What role for renewables in the Western Balkans?
- Energy efficiency

##### **Debate**

*Moderation: Aleksandar Kovacevic, Sr. Visiting Fellow, Oxford Institute for Energy Studies*

Kreshnik Bekteshi, Minister of Economy, North Macedonia

Valdrin Lluka, Minister of Economic Development, Kosovo

Janez Kopač, Director, Energy Community

Werner Hoyer, President, European Investment Bank

Nenad Savic, Nova Commodities

Christian Danielsson, Director General, DG NEAR, European Commission

##### **Time frame and format**

Moderated 90 minutes panel discussion (includes Q&A) in English

##### **Venue**

Room CD

## **5. Supporting Mobility: The Connectivity Agenda**

### **Idea**

Connectivity is at the forefront of the Berlin Process agenda. Endorsed and supported by the EU from the start, extending the trans-European transportation corridors has been an important vehicle for regional integration and for bolstering convergence between the Western Balkan economies and the EU. Transportation is not only the lifeblood of the economy, but constantly ranks as one of the crucial factors taken into account by foreign investors as well as an indispensable tool for social mobility.

### **Main Topics**

- Taking the Transport Community Treaty forward
- Assessing the Western Balkan Connectivity agenda
- Western Balkans Investment Framework and infrastructural investments
- New mobility and Western Balkan connectivity

### **Debate**

*Moderation: Jakub Lachert, Warsaw Institute*

Rasim Ljajic, Deputy Prime Minister and Minister of Trade, Tourism and Telecommunication (tbc)

Violeta Bulc, European Commissioner for Transport

Romana Vlahutin, Ambassador at Large for Connectivity, European External Action Service

Alain Baron, Director, Transport Community

Nenad Zdravković, Deputy Director MILSPED

### **Time frame and format**

Moderated 90 minutes panel discussion (includes Q&A) in English

### **Venue**

Room AB

## **6. The Next Generation: Better Skills for the Workplace of the Future**

### **Idea**

Work, as we know it, changes rapidly. The way in which we used to manufacture goods, provide services changes – and so change the workers businesses need, the skills that will be sought after in the market. This transformation is not only restricted to IT, it encompasses the whole economy, affecting employees on both spectrums of the skill ladder. How can we anticipate these changes and equip the youth of today and tomorrow with the skills they need? How does the changing nature of work affect the tertiary education and how does it affect the vocational training? Is the employee of the future akin to a modern-day entrepreneur?

### **Main topics**

- Better skills as the next generation advancing technological development and supporting economic growth
- Promotion of youth entrepreneurship
- Peer-to-peer learning and skills development in businesses
- Building a lifelong learning ecosystem

### **Debate**

*Moderation: Fatos Mustafa, Deputy Secretary-General, Regional Youth Cooperation Office (RYCO)*

Anila Denaj, Minister of Finance and Economy, Albania

Cesare Onestini, European Training Foundation

Christoph Tiskens, Director for Southeast Europe and Turkey, KfW Development Bank

Eliza Kruczkowska, CIO Polish Development Fund, Head of Start-up Pioneer School

Igor Milosevic, Association for Democratic Prosperity - ZID

Salvador Lorenzo Martinez, Ambassador for European Vocational Skills Week, European Alliance for Apprenticeship

### **Time frame and format**

Moderated 90 minutes panel discussion (includes Q&A) in English

### **Venue**

Main Theatre

## **7. Strengthening Western Balkans Economic Cooperation – WB6 Chamber Investment Forum**

### **16.00 – 16.15 Introduction:**

- Marko Cadez, president of Managing board WB6 CIF
- Johannes Hahn, European Commissioner for neighbourhood and enlargement negotiation

### **16.15 – 16.25 signing ceremony - Letter of intent “EU support to Western Balkan Six Chamber Investment Forum”**

- Johannes Hahn, European Commissioner for neighbourhood and enlargement negotiation
- Marko Cadez, president of Managing board WB6 CIF)

### **16.25– 16.35 Presentation of the Project - EU support to Western Balkan Six Chamber Investment Forum**

- Marko Cadez, president of Managing board WB6 CIF

(Topics of the project: Supporting WB6 CIF in taking up its role in the public-private dialogue related to the establishment of REA; Promoting the benefits of REA to the regional and foreign business community; Delivering Chamber services that support regional business cooperation and investment; Setting up and delivering regional services seeking to support SME competitiveness and access to finance; Building capacities of the CIF and the competitiveness of local economies; Providing support to inter-chamber dialogue between CCI Serbia and CCI Kosovo)

### **16.45-17.50 Regional economic integration – what do businesses expect**

- Safet Gerxhaliu, General Secretary, WB6 CIF
- Majlinda Bregu, Secretary General RCC
- Emir Djikic, director of CEFTA Secretariat
- Marko Čadež, President, Chamber of Commerce and Industry of Serbia
- Berat Rukqiqi, President, Kosovo Chamber of Commerce

Moderator: Thomas Hagleitner Head of Unit, DG NEAR

### **17. 50 – 18.00 Conclusions**