Ministerstwo Skarbu Państwa

Ministry of Treasury Republic of Poland

Invest in Poland

POLISH INFORMATION AND FOREIGN INVESTMENT AGENCY



# Poland – Unique Investment Opportunities



Dear Sir,
Dear Madam,

In 2014, Poland celebrated the 25th anniversary of the political transformation and the recovery of its freedom, including economic freedom. In this time, our country has made a huge leap and joined the ranks of the largest economies in the European Union. We have successfully privatised many enterprises, but the State Treasury still owns and manages assets worth more than PLN 100 billion. Alongside private companies, there are strong enterprises in which the state plans to maintain its holding, and those for which we are looking for an investor. It is our pleasure to present both these groups in this folder.

Within these pages, you will find details about enterprises such as Grupa Azoty, a European leader in the market for nitrogen fertilizers, and the Polish Armaments Group, the leader in the Polish defence industry. You will also find smaller companies with equally interesting products and prospects for development such as Sklejka Orzechowo S.A., with nearly 120 years of tradition in wood production, Production Plant of Sera and Vaccines BIOMED Co. Ltd. and STOMIL Bydgoszcz Rubber Processing Plant. I encourage you to cooperate with these and many other companies throughout Poland.

I am confident that by cooperation with you, our companies will acquire additional knowledge, experience and funding sources needed for investment. For you, in turn, this is an opportunity to access the enormous potential hidden in unique products (Polish fruits and vegetables, natural cosmetics, steel constructions, fertilizers, bookbinding machines, etc.), services (communications, finance, construction, spas, retail, certification etc.), attractively located properties (such as hotels, factories, etc.) and competitive know-how. It is also an opportunity for you to develop your business in new areas, to achieve a competitive advantage and long-term profits.

I encourage you to read about the business opportunities that await you in State Treasury companies.



Włodzimierz Karpiński
State Treasury Minister

## Agencja Rozwoju Przemysłu S.A.

Industrial Development Agency JSC

Agencja Rozwoju Przemysłu S.A. (ARP S.A.) is a one-person state-owned company. Since it was established (1991), it has been responsible for the most important needs of the Polish economy. In the first years after the fall of communism in Poland, ARP S.A. saved thousands of jobs, modernising large and medium-sized enterprises.

Today, ARP S.A. is a dynamic company whose strategy is based on three equal pillars: innovation, restructuring and investment. ARP S.A. provides services and products in the following areas:

- INNOVATION
  Through collaboration with large companies, companies in the SME sector and the research community, ARP S.A. offers expert advice, financing innovative projects and combining innovative communities with business;
- RESTRUCTURING
  ARP S.A. finances restructuring and investment processes and activities toward the development of Polish companies;
- INVESTMENTS
  ARP S.A. builds the value of its portfolio companies, ensuring regional development through effective management of its special economic zones: EURO-PARK MIELEC and EURO-PARK WISŁOSAN.

ARP's portfolio of companies includes manufacturing companies operating in the following sectors: construction, energy, electrical engineering, as well as industrial design and innovation.

The headquarters of ARP S.A. is located at 6/12 Nowy Świat Street in Warsaw. The agency also has branches in Katowice, Mielec and Tarnobrzeg. It is the owner of the PRO ARTE ET HISTORIA Foundation, which manages a castle and park complexes in Baranów Sandomierski and Krasiczyn.

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## Bank Gospodarstwa Krajowego

Bank Gospodarstwa Krajowego (BGK) is a state development bank that initiates and implements programs for Polish economic growth.

BGK has a rating equal to the rating of Poland. It finances important infrastructure projects at a national and regional level. The purpose of the bank is to stimulate the development and international expansion of Polish companies, financing exporters and PE/VC capital investments. BGK manages and distributes EU funds, and it is a partner in the development and implementation of government programs for entrepreneurs. The bank organises financing systems for social projects, for example thermo-modernisation bonuses, student loans or loans for setting up a business.

BGK finances Polish exporters by providing loans to foreign customers for the purchase of Polish products. For this purpose, BGK cooperates with an importer's bank and settlement are made at the "bank to the bank" level. BGK can promote Polish exports to most countries in the world.

The bank is also implementing a project supporting the expansion of Polish companies in foreign markets, either through equity (stocks, shares) or debt (mezzanines, loans).

List of BGK features and products:

- State ownership ensures reliability and stability of operation
- An active approach based on creating solutions and emboldening investors
- A strong position in the Polish financial market
- Cooperation with public and government agencies
- Financing buyers of Polish goods abroad (through the buyer's bank)
- Financing the expansion projects of Polish companies abroad

Contact BGK and ask about the cooperation options.

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## Bydgoskie Zakłady Przemysłu Gumowego STOMIL S.A.

STOMIL Bydgoszcz Rubber Processing Plant

Bydgoskie Zakłady Przemysłu Gumowego STOMIL S.A. is a company with a tradition stretching back nearly one hundred years in the production of rubber goods. We are the first Polish manufacturer of hydraulic hoses and one of the industry leaders in foreign markets. Stomil also produce: industrial hoses, rubber sheets and matting, molded products, sealings and rubber compounds. We also offer a wide range of hydraulic fittings, which, thanks to the innovative DMQ program, are fully compatible with Stomil hydraulic hoses. As a result, you can be sure of achieving an undisturbed flow of hydraulic fluid in hoses made this way.

The company's products are sold in over 30 countries in Europe, Asia, North America, and Africa.

Bydgoskie Zakłady Przemysłu Gumowego STOMIL S. A. has possessed an ISO certificate since 1997 and maintains the standards of EN ISO 9001: 2008.

The overriding goal of the company is the manufacture and supply of products and services whose quality, modernity and attractiveness ensure full customer satisfaction.


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## Centralny Ośrodek Badawczo Rozwojowy Aparatury Badawczej i Dydaktycznej COBRABiD Sp. z o.o.

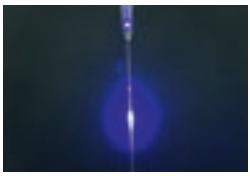
Central Research and Development Institute for Research and Teaching Equipment Ltd.

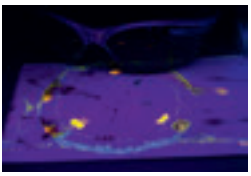
COBRABiD is a commercialised research and development unit with the high scientific category "A", which successfully completes the implementation of innovation processes in Polish industry, recognising that highly advanced technologies, the ability to produce and implement innovation and highly qualified staff are essential elements of an economy wanting to compete in global markets. COBRABiD's mission is to create effective mechanisms for the transfer of innovative technology from science to the economy. Numerous patents and patent applications, as well as prizes and awards at international fairs and exhibitions are a confirmation of its potential.

COBRABiD's core business is R&D and expert services, resulting from the strategies of scientific development and innovation in Poland and the EU. The company specialises in products and research expertise in the field of sustainable energy associated with ecological restrictions on energy, heat and raw materials losses. In industrial technologies its specialisation is photonics, mechatronics, the physical properties of products and microfluidic technologies. For the food processing sector it provides measurement systems and implements expert research in food safety and quality.

The company is a reliable business partner for the scientific community and a partner that understands the needs of business and is free from administrative restrictions for the business community. It offers expert resources, including qualified scientific staff, necessary for the creation of consortia implementing innovative R&D projects funded by the EU, from the the formation of an idea, through the research phase and preparing a prototype to the commercialisation of research results.

**Contact:**
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## Centrum Techniki Okrętowej S.A.

Ship Design and Research Centre S.A.

A modern, multidisciplinary research and design centre, valued in Poland and in many countries around the world, delivering services and products to customers from maritime and land based sectors.

The company offers:

- experimental model testing of ships, yachts, offshore structures and other floating or hydro-engineering objects,
- aerodynamic tests of model objects (e.g. ship, other floating structures, wind turbine),
- design of ship propellers and rudders, taking into account real operation aspects, including cavitation effects,
- design, manufacture, supply and commissioning of research facilities and equipment, e.g. wind tunnels, cavitation tunnels, dynamometers, on-board equipment, installations and other ship auxiliary systems,
- a wide range of numerical analyses, such as CFD simulations, structure strength and modelling using the FEM method, thermal stress predictions, fatigue strength computations and vibration analyses,
- examining the influence of fire, noise, vibration on means of transport and building structures, such as doors, windows, ventilation systems, roofs, ceilings, etc.,
- facilitating the certification process of construction products and marine equipment,
- measurement services, such as noise level, local and global vibration of structures, accommodations illumination,
- resistance testing of devices for shock, impact and seismic signals,
- research works related with medical engineering.

Strengths of the company:

- more than 40 years in the market,
- individual approach to the customer,
- specialised and experienced staff,
- the highest quality of service, confirmed by accreditation and notification,
- satisfactory delivery times.

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## Elektrownia Chorzów S.A.

The Elektrownia Chorzów S.A. Capital Group, with its seat in Chorzów, in addition to the parent company, includes: Zakład Wykonawstwa Sieci Elektrycznych Białystok Sp. z o.o. (ZWSE) [Białystok Electrical Network Production Plant] in Białystok and Wojewódzkie Przedsiębiorstwo Robót Drogowych w Katowicach Sp. z o.o. [Provincial Road Works Company in Katowice] (WPRD).

The group's companies are involved in diverse activities:

- distribution and sale of electricity,
- design, construction, renovation and modernisation of HV, MV and LV power lines and transformer – distribution stations,
- performance of works and services in the field of railway infrastructure,
- comprehensive implementation of road works in all known types of construction and technology,
- production of bituminous,
- trade in coal, aggregates, asphalt and other construction materials,
- construction works (construction of new buildings, renovations, upgrades, design, costing).

In addition to the cooperation in the above areas of activity, Elektrownia Chorzów S.A. offers for sale office and warehouse sites in interesting locations in Chorzów.

Strengths of the company:

- long-standing presence on the market,
- knowledge of sectors and their operation on the Polish market,
- flexibility,
- a good opinion among business partners,
- qualified managers.

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## ENERGA SA

The ENERGA Capital Group was established at the initiative of the Treasury in 2006. The company is one of the four largest energy groups in Poland and it employs approx. 8500 people. Its core business is the distribution, production and sale of electricity. It is the third operator of the distribution system and the leader in the implementation of smart metering (AMI).

The total installed capacity of ENERGA Group's power plants is 1.36 GW, of which 41% (0.6 GW) are made up of renewable energy sources (RES), which represents the largest share of RES in its own production among the major energy groups. In RES developed energy is supplied by the Group to 2.9 million business and private consumers.

ENERGA Group is the third retailer of electricity in Poland and carries out activities related to the management of demand for electricity. It was the first company in Poland to commercially reduce energy consumption by customers at peak times. It also showed that with AMI meters it can control demand among private consumers.

Since December 2013, ENERGA SA, the parent of ENERGA Group, has been listed on the Warsaw Stock Exchange (WSE), and has a market capitalisation of almost PLN 9.5 billion (i.e. EUR 2 billion (30 December 2014)). The Treasury is the dominant shareholder, with a 51.5% share. The remaining 48.5% of shares are freely traded. The company's shares are noted on the following indices: WIG, WIG 20, WIG 30 and WIG-Energia on the Warsaw Stock Exchange as well as MSCI Poland and FTSE All World.

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## Fabryka Maszyn Introligatorskich "INTROMA" Sp. z o.o.

INTROMA Bookbinding Machinery Factory Ltd.

INTROMA has been producing binding machines since 1964. Its machines and equipment work in over 80 countries including all Western European countries. The largest amount can be found in printing and binding facilities in Germany, the UK, France and Italy. Exports are not limited to Western Europe, but also include countries such as the USA, Canada, Israel and others. The company has also sold a number of machines in very demanding markets such as Japan and Switzerland. To date, INTROMA has sold more than 10,000 machines. INTROMA's most prestigious customers include:

- DEUTSCHER BUNDESTAG,
- DEUTSCHE BUNDESWEHR,
- ITALIAN SENATE,
- NATO PRESS HEADQUARTERS IN BRUSSELS,
- ITALIAN NATIONAL BANK,
- CETMEF FRENCH MINISTRY OF TRANSPORTATION,
- MINISTRY OF FINANCE / CUSTOMS DEPARTMENT (JORDAN),
- PARLIAMENT OF THE CZECH REPUBLIC,
- REPROGRAPHIC CENTRE FOR THE EUROPEAN UNION IN BRUSSEL,
- THE PRINTING DEPARTMENT OF THE SPANISH PRESIDENCE MINISTRY,
- PRINTING & PUBLISHING – EGYPTIAN ARMED FORCES,
- PRINTSHOP OF TURKISH ARMED FORCES,
- BANQUE EUROPEENNE DE INVESTISSEMENT B.E.I. / E.I.B. LUXEMBURG,
- CEGEDEL ELEKTRIZITÄTGESELLSCHAFT - LUXEMBURG,
- THE MINISTRY OF EDUCATION AND RESEARCH, ROMANIA.

Strengths of the company and its products:

- the INTROMA trademark is known in more than 80 countries worldwide,
- it is one of the few manufacturers of stitchers in the world,
- independent presence at the most important fairs in the printing industry since 1995 (DRUPA in Dusseldorf, IPEX in Birmingham, Grafitala in Milan),
- sales of machines in even the most demanding markets such as the USA, Germany, Japan, the UK, Italy and Switzerland,
- the products are offered at competitive prices compared to Western European producers (the price of stitchers is lower by about 20% than the most recognised manufacturer from Germany).

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## Fabryka Przewodów Energetycznych S.A.
Power Cable Factory JSC

Fabryka Przewodów Energetycznych S.A. is a Polish manufacturer of high quality power cables, and its manufacturing operations have been developing successfully since 1928. Many years of experience, tradition and sophisticated technology combined with modern machinery have allowed the company to become the leader in the domestic market for the production of bare overhead cables used for medium, high and extra high voltage.

All products are made from the best copper (CuETP and CuOFE) and aluminium raw materials, which is reflected in their high quality. The strengths of FPE S.A. are its human capital, efficient management and business responsibility.
The factory exports to several countries in Europe and around the world, and the portfolio of clients has increased to 150 companies from the energy, rail and automotive sectors.

The company's range includes the following products:

- bare overhead energy conductors (AAAC, AAC, ACSR, ACSR/TW, ACSS, GAP),
- traction conductors – profiled and rounded contact wires (Cu and CuAg 0.1%), copper and copper alloy CuBZ II conductors,
- commutator profiles in Cu and CuAg (CuAg 0.04%, CuAg 0.1%),
- profiled copper and aluminium winding wires – bare and with paper insulation,
- copper bus bars and profiles,
- insulated overhead cables: AsXSn, AAsXSn.

The company also has the quality management system ISO 9001:2008 and the environmental management system ISO 14001:2004.

The products are manufactured in accordance with technical standards, which is confirmed by numerous certificates, e.g.: the Railway Institute and the Institute of Energy (certificates of the qualification of systems and products for use in rail transport and Certificates of Compliance) and the Certificate of Cleaner Production.

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## Fabryka Szlifierek “FAS - Głowno” Sp. z o.o.

Fabryka Szlifierek FAS - Głowno Sp. z o.o. has been in existence since 1967. The company is located in Głowno, by the national road No. 14 (Łódź-Warsaw), 10 km from the junction of the A1 and A2 motorways, which is one of the major road junctions in the country.

The company’s core business is:

- production of surface grinding machines with a horizontal spindle axis, table dimensions 250x600, 300x800, 400x800 and 600x1200, conventionally and numerically controlled, and grinders with a rotary table,
- production of band saws for cutting metal with a cutting range from Ø 250 to Ø 1100 mm in automatic and semi-automatic versions,
- production of PTV large-scale tape cutters (cutting with a vertical arm),
- production of cutters by special order, which are suitable for cutting materials conforming to the profile of the customer’s business,
- mechanical processing of metal elements (medium and large-sized, in CBFK machining centres and the FHZ mill) weighing up to 8 tons,
- precision grinding on WALDRICH-COBURG mountings,
- manufacture of metal structures,
- services for the installation, repair and maintenance of machine tools (overhaul and modernisation of metal machine tools),
- turning and milling work on CNC machine tools,
- rental of production and office space.

All products meet European CE standards. The main customers for products and services are customers from Poland and abroad, including Germany and the USA.

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## Grupa Azoty S.A.

Grupa Azoty is the largest chemical company in Poland and one of the largest in Europe, offering well-known brands of fertilizers, plastics, OXO alcohols, plasticizers and pigments. It is also a producer of caprolactam, melamine and other chemicals, the modern technologies of which are used on all continents.
Over the past five years, Grupa Azoty S.A. has pursued its strategy of consolidation of the most valuable assets of the Polish chemical industry. As a result, it has managed to gather under a common brand complementary companies with different traditions and specialties. Among them are the four most important companies from the so called Great Chemical Synthesis industry. The synergies resulting from their merger allow unprecedented innovation and efficiency effects to be achieved.
The company has been listed on the Warsaw Stock Exchange since 2008, and has also been noted continuously since 2009 on the Respect Index, and since 2013 on the MSCI Emerging Markets index. The company is part of the WIG30 – the index of the largest and most valuable companies on the Warsaw Stock Exchange.

Among Polish fertilizer producers, Grupa Azoty is:

- No. 1 in mineral fertilizers,
- No. 1 in multicomponent fertilizers,
- No. 1 in nitrogen-sulphur fertilizers,
- No. 1 in nitrogen fertilizers.

Among EU fertilizer producers, Grupa Azoty is:

- No. 2 in mineral fertilizers,
- No. 3 in multicomponent fertilizers.

Among Polish plastics, OXO alcohols, pigments and melamine producers, Grupa Azoty is:

- No. 1 in polyamides,
- No. 1 in OXO alcohols and plasticizers,
- No. 1 in titanium white,
- No. 1 in melamine.

Among EU plastics, OXO alcohols, pigments, and melamine producers, Grupa Azoty is:

- No. 2 in melamine,
- No. 5 in plasticizers,
- No. 5 in polyamide-6*,
- No. 7 in OXO alcohols.

* among integrated producers

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## Grupa Azoty Zakłady Azotowe „PUŁAWY" S.A.

Grupa Azoty PUŁAWY Nitrogen Plants JSC

Grupa Azoty Zakłady Azotowe PUŁAWY S.A. is one of the pillars of Grupa Azoty. Close to half of the company's income comes from exports to the most demanding markets in the world (Western Europe, the Far East, South America). The largest recipients are: the United Kingdom, Taiwan, China, Germany and France.

The company is a European market leader for nitrogen fertilizers: granular urea (PULREA), ammonium nitrate (PULAN), ammonium sulfate (PULSAR) and urea ammonium nitrate solution (UAN, Polish RSM). It is a global leader in the market for melamine and a major supplier of caprolactam. PUŁAWY is also the only Polish manufacturer of hydrogen peroxide, the region's largest producer of urea solutions (NOXy, Pulnox), as well as a recognised manufacturer of liquid carbon dioxide and dry ice (COOLANT). Since 2013, it has been launching new nitrogen fertilisers containing sulphur (PULASKA, RSM S, Pulgran S).

The company has been listed on the Warsaw Stock Exchange since 2005. During this period, it has almost doubled its sales revenue, generating a net profit each year and paying an annual dividend to its shareholders.

Grupa Azoty Puławy conducts an extensive development program; in the last four years, capital expenditure has exceeded PLN 1.24 billion.

Since 2007, the Puławy Subzone of the Starachowice Special Economic Zone (www.sse.pulawy.com) has been operating on an area of 99 ha, offering investors the highest available level of public aid in Poland, up to 70% of capital expenditures or 70% of two-year labour costs. Availability of utilities, finished and semi-finished products, road and rail infrastructure and easy access to raw materials provides the opportunity to co-operate in a wide range of industries.

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## Grupa LOTOS S.A.
Grupa LOTOS JSC

LOTOS Group is a vertically integrated oil company operating in Poland, Norway and Lithuania, dealing with the processing of crude oil and the distribution and sales (wholesale and retail) of petroleum products, particularly diesel, gasoline, heavy fuel oil, kerosene, bitumen, light fuel oil, naphtha, LPG and lubricants, as well as the exploration and production of crude oil and natural gas.

Grupa LOTOS (the parent entity) is a leading producer of fuels in Poland in terms of capacity, amounting to 10.5 million tons of crude oil per year, with an annual production volume of about 9.3 million tons. According to data from the Polish Organization of Oil Industry and Trade, the group's combined wholesale and retail sale of fuel (unleaded petrol, diesel, light fuel oil) is more than 1/3 of the sales in Poland.

The LOTOS Group is also the only oil company that carries out the exploitation of hydrocarbons in the Polish Exclusive Economic Zone of the Baltic Sea, having the almost exclusive ability to conduct exploration and production in the Baltic Sea.

The company has been listed on the Warsaw Stock Exchange since 2005.

- Grupa LOTOS has one of the youngest and most modern refineries in Europe
- The refinery has a strategically advantageous location with access to a fuel terminal on the Baltic and the Friendship pipeline
- The refinery is one of the most environmentally friendly refineries in the region
- The LOTOS Group has a unique portfolio of exploration and production licenses in Poland
- The LOTOS Group has a team of experienced and qualified managers
- The LOTOS brand is one of the ten most valuable Polish brands and one of the strongest business brands in Poland in terms of image

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## HUTA POKÓJ S.A.

The capital group HUTA POKÓJ is a synergy among three businesses:

- highly processed cold-formed profiles of various cross-sectional geometry,
- classic and special hot-rolled steel products,
- steel structures, including architecturally sophisticated ones, with the ability to carry out design and assembly,
  and a package of services complementing our products in these areas.

The reputation of the HUTA POKÓJ brand is a consequence of the trust built over decades, solid work and innovative thinking.

HUTA POKÓJ has been creating metallurgy and steel processing history since 1840. Building on the experience and expertise of many generations of employees, the company helps customers achieve their business goals more effectively.

The capital group HUTA POKÓJ has implemented and ensures the continuous application of an integrated quality and environment management system according to EN ISO 9001 and EN ISO 14001.

HUTA POKÓJ is a reliable and responsible partner, cooperating with hundreds of companies from diverse geographical and product markets.

Explore more at **huta.pl**

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STEEL STRUCTURES, Tel.: 00 48 32 772 40 04, E-mail: construction@hutapokoj.eu





## Inofama S.A.

INOFAMA offers customers comprehensive solutions based on the latest trends and technological innovations.

Extensive experience in the markets of Western Europe allows the company to promote the following products:

- comprehensive equipping of stock housing, such as barns, piggeries, stables,
- agricultural trailers,
- vehicle trailers,
- construction of agricultural sheds and shelters,
- hot-dip galvanizing in accordance with EN ISO 1461,
- barrels and cisterns for water.

INOFAMA possesses the following certificates: ISO 9001, ISO 3834-3, EN 1090-2.

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## Instytut Automatyki Systemów Energetycznych Sp. z o.o.

Institute of Power Systems Automation Ltd.

Instytut Automatyki Systemów Energetycznych Sp. z o.o. (IASE) has been actively involved in the implementation of technological innovations in the energy sector for over 65 years. More than 45 years of experience in the design of automated systems obtained during the implementation by IASE of a series of investments in the Polish energy sector and abroad have served and continue to serve the improvement of products and services in accordance with global development trends.

The core business of the company is the automation of technological processes and dispatching centres of energy (power plants, CHP plants) and industrial facilities. IASE has performed many specialised and often unique jobs in the field of automation and industrial process management.

The institute provides:

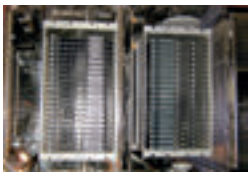
- the DCS MASTER automation system, including system modules and software tools,
- MASTER system (SCADA)/ProSter operating system operator stations,
- the UNIMAT electrohydraulic steam turbines governors,
- the UNIKONT monitoring system for rotating machines with equipment, accessories and diagnostic software,
- automatic control systems and auto-start as well as the Power Distribution System,
- Algorithms for the Quality Assessment of power units,
- a system for detecting and preventing ignitions and fire in coal mills.

The scope of work includes:

- R&D and design,
- the supply of hardware and software,
- installation, commissioning and maintenance of systems and devices,
- staff training.

IASE's Certified Research and Calibration Laboratory performs environmental testing of equipment and electrical/electronic products in the field of climate, mechanical and electromagnetic impacts.
The institute, having the status of a research and development centre, conducts research, analysis and implementation of specialised technical work and its innovation fund co-finances research and development and implementation work.

**Contact:**
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Website: www.iase.wroc.pl


## KGHM CUPRUM sp. z o.o. – Centrum Badawczo Rozwojowe
KGHM CUPRUM Ltd. – Research & Development Centre

KGHM CUPRUM Ltd. R&D Centre operates in the area of research and development for the mining industry. The company employs over 150 people and has nine research departments and 3 accredited laboratories. Its services include all phases of research and design from initial studies through design, environmental impact assessment, feasibility analysis to implementation supervising.

KGHM CUPRUM provides research and development in:

- geology, exploration work and the evaluation of geological projects,
- mining and geo-engineering, mining technology, mining process automation,
- the design of shafts and other mining facilities as well as underground and surface infrastructure,
- research into the properties of rocks and building materials for mining and civil and hydro-technical engineering,
- evaluation and forecasts of the state of hazards in underground mines,
- research in the field of preventive health measures for workers in the mining industry,
- research and analysis of clean coal technologies,
- modelling and computer simulation of energy generation and coal gasification processes,
- protection of the environment, including industrial waste management and revitalisation of mining,
- copper ore processing methods.

KGHM CUPRUM is a member of the KGHM Polska Miedź S.A. Capital Group. The company is the designer of the Polish copper basin and continues to be involved in its development. Our Research and Development Centre conducts work for the preservation of medieval mining shafts and pits in the Wieliczka Salt Mine, included in the UNESCO World Heritage List. KGHM CUPRUM is also a participant in international projects funded by the European Union.

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## KGHM Polska Miedź S.A.

KGHM is a company with over 50 years of tradition and was founded in 1961. It conducts technologically advanced exploration and extraction activity as well as production. The company belongs to the group of the leading producers of copper and silver in the world. It also extracts molybdenum, nickel, gold, palladium and platinum. KGHM is the only European producer of rhenium from its own resources.

KGHM's production assets are located on three continents. KGHM owns three mines in Poland: Lubin, Polkowice-Sieroszowice and Rudna. The ore that is mined from them is enriched in Ore Enrichment Plants, and the production of copper, silver, gold, lead and other metals takes place in the Głogów, Legnica and Cedynia smelters. In Northern and Southern Americas, KGHM currently has six mines: Robinson and Carlota (USA), McCreedy and Morrison (Canada) and Franke and Sierra Gorda (Chile).

KGHM conducts exploratory programs in Poland, Germany, Greenland and in both North and South America. Two new mining projects in Canada, Ajax and Victoria, are planned to be launched in the near future.

The copper and silver produced by KGHM are highly appreciated all over the world, and certificates from international commodity exchanges are guarantees of their quality. Copper is quoted in London and Shanghai, while silver has certificates from exchanges in London, Dubai and New York.

KGHM exercises direct or indirect control over dozens of entities belonging to the capital group of the company, which employs more than 34,000 people.

Most important strengths of the company:

- 50 years of experience in the mining and production of copper and silver. Own technology for the production of rhenium,
- certificates of international commodity exchanges confirming the quality of the copper and silver produced by KGHM,
- an extensive program of exploration for new metal resources in Poland, Germany, Canada, the USA, Chile and Greenland.

**Contact:**
KGHM Polska Miedź S.A., ul. M. Skłodowskiej-Curie 48, 59-301 Lubin
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Website: www.kghm.com





## Krajowa Spółka Cukrowa S.A.

National Sugar Company JSC

Founded in August 2002, Krajowa Spółka Cukrowa S.A. is the largest sugar producer in Poland and the eight largest in Europe. KSC's share of the domestic sugar market is almost 40%. KSC's seven factories produce sugar corresponding to European standards, the customers of which are recognised and renowned Polish and multinational companies.
KSC S.A. has won dozens of awards and honours. Its business activities, product range and social responsibility are highly appreciated, placing the company among the largest and most profitable Polish companies.
KSC S.A. pursues a strategy of diversification and optimisation aimed at minimising the effects of the abolition of sugar quotas in 2017 and leading to the emergence of a strong, national agro-food company.
The company operates in five sectors of the agro-food market. The primary sector is the sugar industry, the next are the cereal-milling, fruit and vegetable processing, confectionery and potato sectors.
KSC S.A. has the following subsidiaries:

- Przedsiębiorstwo Zbożowo-Młynarskie PZZ [PZZ Cereal-Milling Company] in Stoisław,
- Spółka Polskie Przetwory [Polish Conserves Company] in Włocławek,
- Fabryka Cukierków Pszczółka [Pszczółka Sweets Factory] in Lublin,
- Przedsiębiorstwo Przemysłu Ziemniaczanego Trzemeszno [Trzemeszno Potato Industry Company].

KSC S.A. Capital Group has in its portfolio:

- different varieties of white sugar and brown sugar from the Polski Cukier brand,
- flour, oatmeal and barley flakes, groats, bran and feed from the Młyny Stoisław brand,
- ketchup, tomato concentrate and pickles from the Dworski brand,
- potato starch and potato protein from the PPZ Trzemeszno brand,
- a wide range of sweets from the Pszczółka brand.













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Krajowa Spółka Cukrowa S.A.

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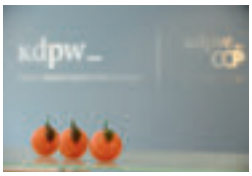
## Krajowy Depozyt Papierów Wartościowych S.A.

The KDPW Group is made up of two companies: Krajowy Depozyt Papierów Wartościowych S.A. (KDPW), acting as a central securities depository (CSD), and the clearing house KDPW_CCP S.A. The group offers the market a complementary package of clearing and settlement services, corporate actions, data collection, as well as the tasks of a numbering agency, thereby providing a complete and attractive service for Polish investment firms, as well as foreign companies operating on the Polish financial market.

A trade repository – KDPW_TR – operates within KDPW as well as a numbering agency issuing ISIN, CFI, FISN and LEI codes. KDPW creates operational links through which it is possible to settle the transactions of foreign companies listed on the Warsaw Stock Exchange in the dual listing formula. KDPW currently maintains 20 operational links with foreign depository institutions.

The KDPW_CCP clearing house in April 2014, as the third in Europe, obtained an EU authorisation which allows it to provide settlement services for derivatives from the OTC market. By working closely with KDPW, KDPW_CCP provides free transmission of information on transactions in derivatives to the trade repository in KDPW. An attribute of KDPW_CCP is the ability to bring security to the settlement guarantee system in Polish Treasury bills and bonds, WIG20 stocks and PLN, which is particularly important in the case of institutions operating on the Polish market. Soon, KDPW_CCP will also offer security in Eurobonds and EUR.

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Website: www.kdpw.eu
KDPW _CCP S.A.,ul. Książęca 4, 00-498 Warszawa, Tel.: 00 48 22 537 93 23, E-mail: ccp@kdpw.pl
Website: www.kdpwccp.eu


## LS Airport Services S.A.

LS Airport Services S.A. is the largest handling company in Poland. Based on 20 years of experience in providing services for airlines and freight forwarders, the company offers a wide range of ground handling services including:

- 24-hour operations centre,
- ramp support,
- passenger service,
- support for private aircraft,
- cargo handling and storage services in a temporary storage customs warehouse.

The company has over 1500 professional and experienced staff.

The high standard of services have helped LS Airport Services gain market shares in the airports in Warsaw, Kraków, Modlin and Gdańsk.
Through LS Technics Sp. z o.o. (LS Airport Services S.A. is the 100% owner), the company is also present in Katowice Airport in Pyrzowice.

LS Airport Services provide runway services to aircraft upon arrival and during take-off. They perform the necessary steps to prepare for the safe operation of an aircraft including:

- support for aircraft using specialised handling equipment,
- heating and cooling the passenger cabin,
- de-icing and anti-icing protection of aircraft,
- towing and pushing aircraft,
- loading and unloading of baggage, cargo and mail in passenger aircraft,
- airport transport,
- carriage of passengers and flight crews between aircraft and terminals,
- carriage of passengers with disabilities using specialised equipment,
- comprehensive services for cargo aircraft,
- cleaning and on-board equipping of aircraft,
- balancing aircraft.

LS Airport Services is the owner of the complex of buildings that make up the Warsaw Cargo Terminal, located in the immediate vicinity of the runway at Chopin Airport in Warsaw.

Please contact us for further information.

**Contact:**
LS Airport Services S.A., ul. Wirażowa 35, 02-158 Warszawa, Tel.: 00 48 22 206 95 00
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## Lubelski Rynek Hurtowy S.A.

Lublin Wholesale Market JSC

Lubelski Rynek Hurtowy S.A. is one of 5 supra-regional wholesale markets operating in Poland. It is located in the south-east of Poland and is the most easterly Market in the European Union. At the same time, it is the only supra-regional wholesale market located east of the Vistula River. Currently, the company provides a permanent place of supply for most companies in the south-east of Poland. It is also a place where more than 200,000 farms from the Lublin region, as well as Subcarpathia, Mazovia, Podlasie and Świętokrzyskie sell their products. The company has more than 47 hectares of land, of which the wholesale market accounts for more than 18 ha. Every day around 2000 vehicles of customers enter the market.

In 2009, the company established Centre for Foreign Trade and Promotions (CHZiP). During its operation, the company has gained experience in exports and imports, both on the European market, as well as outside Europe. CHZiP focuses its attention on maintaining business relations with existing partners and attracting new partners. This strategy includes the EU, Balkan countries, Asian countries and gaining new markets. The wide range of goods includes fruits, vegetables, a wide variety of foodstuffs and household chemicals. The company's activities are focused both on exports and on imports, where there is a guarantee of high quality goods. This experience and a team of highly skilled professionals makes the company a reliable business partner. CHZiP's activity is based on the adaptation of its offer to the individual needs and preferences of its partners.

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## Małopolski Rynek Hurtowy S.A.

Małopolska Wholesale Market JSC

Małopolski Rynek Hurtowy offers cooperation with foreign partners in both the export and import of food and barter. It also offers for sale land for production, trade or services and the lease of warehouses in Tarnów in the Małopolska region of southern Poland.

The company offers products mainly from Polish manufacturers and offers the best solutions for foreign customers by offering the best price in relation to quality among the best Polish food producers. Małopolski Rynek Hurtowy provides a full purchasing service with logistics directly from Polish producers at producer's prices or better.

The company offers:

- fresh and frozen vegetables,
- fresh and frozen fruits,
- mushrooms,
- meat and meat products,
- fish,
- legumes,
- dried products,
- fruit fillings, syrups, juices, concentrates,
- tobacco,
- other food products, e.g. pasta, ketchup, eggs, oil, drinks,
- ecological fuel - pellets.

Małopolska Rynek Hurtowy is also interested in buying products from abroad.
Transport: lorries, sea, air

**Contact:**
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ul. Giełdowa 15
33-100 Tarnów

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E-mail: warzywahurt@gmail.com; mrhsa@mrhsa.pl
Website: www.mrhsa.pl

The person responsible for international trade: Marek Grunkiewicz
Tel.: 00 48 502 054 134
Skype: mg-project
E-mail: marek.grunkiewicz@gmail.com

## Ośrodek Badawczo-Rozwojowy Centrum Techniki Morskiej S.A.

Research & Development Maritime Technology Centre JSC

Established in 1982, Ośrodek Badawczo-Rozwojowy Centrum Techniki Morskiej S.A. possess technical and research competencies and background to perform tasks in the area of military and civilian technology in full production cycle, as well as in the fields of research, development and implementation. OBR Centrum Techniki Morskiej S.A. belongs to the Polish Armaments Group S.A. (Polska Grupa Zbrojeniowa S.A.) - the largest defence company in this part of Europe - an industry leader in the process of modernization of the Polish army.
CTM's main activity areas are:

- underwater weapon systems (systems for: monitoring the underwater situation, searching, identification and classification of sea mines, lightweight minesweeps, remotely and wireless fired charges to counter sea mines, fuses for noncontact mines, passive vessel protection etc.);
- command and control systems (ship combat management systems, systems designed to support rescue operations and automated command systems designed for the Polish Navy, etc.);
- maritime infrastructure protection systems (systems for the protection of ports and critical infrastructure, concerning detection, identification and classification of surface and underwater threats as well as methods of neutralizing and/or destroying them, etc.);
- radio communication and data exchange systems (HF and VHF/UHF radio devices utilized in integrated coastal and ship systems etc.);
- product testing and certification (Research Laboratories: Electromagnetic Compatibility Laboratory, Vibroacoustic, Shock Resistance and Magnetic Fields Laboratory, Product Certification Body (JCW)).

**Contact:**
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E-mail: ctm@ctm.gdynia.pl, Website: www.ctm.gdynia.pl





## PGE Polska Grupa Energetyczna S.A.

PGE Polish Energy Group JSC

PGE Capital Group is the largest company in the Polish electricity sector in terms of revenue and production volume. Thanks to the work of nearly 40,000 people, the combination of its own fuel resources and energy production and the possession of its own distribution networks, PGE guarantees a safe and stable supply of electricity to more than five million customers. PGE is involved in the extraction of lignite, the generation of electricity and heat, and the wholesale, distribution and sale of electricity and heat. The mines belonging to the PGE Capital Group produce approx. 50 million tons of lignite per year. The Group has nearly 12.6 GW of installed capacity, an approximately 40-percent market share in the Polish energy production market and an approximately 30-percent share in the retail market. The length of the power lines belonging to the PGE Group is over 281,000 km.

PGE Group has the most competitive power generation portfolio in the country. In 2014-2020, it plans to invest around PLN 15.2 billion in conventional generation projects including new coal-fired units in Opole and Turów with a total capacity of about 2300 MW. The construction of modern coal-fired plants, gradually replacing old units, will have a positive impact on the environment due to significantly reduced - by as much as 25 percent - $CO_2$ emissions, as compared to older units. In recent years, PGE Group's power plants have reduced their emissions of sulphur dioxide ($SO_2$) by about 80 percent, nitrogen oxides (NOx) by 40 percent and particulate matter by 97 percent. With the investments planned up to 2016, $SO_2$ emissions will be reduced by approximately 60 percent, NOx by 40 percent and particulate matter by more than half. This means that after modernisation, the coal plants belonging to PGE Group will be among the "cleanest" in Europe.

In addition, PGE will have installed more than 200 MW of new wind farms by 2016. The total capacity of the wind park will later increase to 529 MW, which will allow PGE to maintain its leading position in the Polish market for renewable energy.

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## PIT-RADWAR S.A.

PIT-RADWAR S.A. is the successor to the achievements of the largest Polish companies operating in professional electronics: Przemysłowy Instytut Telekomunikacji S.A. and Centrum Naukowo-Produkcyjne Elektroniki Profesjonalnej RADWAR S.A. It is one of the leading providers of professional electronic equipment for the Polish Armed Forces.
For many decades, the company has been conducting research and development in the field of radar technology, recognition systems, command and control systems and weapons systems, especially anti-aircraft. PIT-RADWAR's products can be found among the armament of all the branches of the Polish Armed Forces, as well as foreign armies.
PIT-RADWAR S.A. handles the full cycle of the supply of products: from the definition of requirements, through research and development, design work and production to logistics support offered to users.
The company has participated for many years in international allied defence projects as well as numerous European programs. It cooperates with companies from the Polish defence market, universities and scientific research centres.
PIT-RADWAR S.A. has two subsidiaries: Zakład Urządzeń Radiolokacyjnych ZURAD Sp. z o.o. and GLUCOTRONIC Sp. z o.o.

PIT-RADWAR S.A. offers:
the production and maintenance of military equipment:

- radar systems,
- passive recognition systems,
- command and control systems (C2 systems),
- weapon systems,
- mainterance services.

Dual-use/civil production:

- unmanned systems,
- traffic control systems,
- systems for critical infrastructure protection,
- telemedicine and telecare systems.

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## PKO Bank Polski

PKO Bank Polski is the undisputed leader in the Polish banking sector. In conditions of economic volatility and growing competition, the bank regularly achieves excellent results with a conservative approach to risk. It increases shareholder value, placing an emphasis on modern technology, attractive products and high quality service.

The bank's activities are based on three pillars: retail, corporate and investment. Despite the different specificities of each of the areas, they all involve full concentration on customer needs and delivering quality service across all channels, including the country's largest network of bank branches.

The strength of the bank is the ability to continuously improve, thanks to which it is able to fully exploit market opportunities and increase its competitive advantage. The bank consistently invests in modern processes, innovative services and technologies. One of these is the mobile payment mechanism IKO, which, through the bank's efforts, has become the basis of the Polish mobile payment standard BLIK.

In its activities, the bank skilfully combines nearly 100 years of tradition with innovative solutions expected by today's customers. Thanks to dynamic development in recent years, it has become the leader in Central and Eastern Europe in terms of assets, capital and profits. A characteristic feature of the bank remains its high return on assets and equity, and the best cost-effectiveness measured by the C/I indicator among banking groups in the country. Following the acquisition of part of the Polish assets of the Scandinavian Nordea Group, the bank has developed its scale of operations. These activities have been recognised by "The Banker" magazine, belonging to the Financial Times.

Testimony to the trust in the brand of PKO Bank Polski comes from the fact that the bank has the largest number of customers in Poland.

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PKO Bank Polski Spółka Akcyjna, ul. Puławska 15, 02-515 Warszawa
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Tel.: 00 48 81 535 65 65 - for callers from Poland, from abroad and from mobile telephones
Website: www.pkobp.pl







## Polska Grupa Zbrojeniowa S.A.

Polish Armaments Group JSC

Polska Grupa Zbrojeniowa (PGZ) brings together more than 30 companies employing more than 16,000 people and has an annual turnover of approx. PLN 4.5 billion. As the leader of the Polish defence industry, PGZ is building the country's economic and scientific potential. Through increasing the share of the Polish defence industry in the modernisation process of the Polish Armed Forces, PGZ is a major partner for the Polish Ministry of Defence, as well as foreign armaments companies.

The group comprises plants that design, produce, modernise and service military equipment, including tanks, armoured wheeled vehicles and artillery, communications, air defence, naval combat, special electronics and reconnaissance systems. PGZ also repairs and maintains various types of helicopters and aircraft.

The group's product range includes different types of small arms, grenade launchers, grenades, anti-aircraft and anti-missile weapons, gas masks, bulletproof vests, helmets and ammunition of the highest quality.

An important part of PGZ's activity is its participation in the naval modernisation program. By focusing shipyards and companies from the ship repair and offshore steel construction sectors, the group specialises in the design, construction, service and upgrade of different types of vessels.

PGZ also includes R&D centres and companies specialising in research into the implementation of products using graphene.
The integration of the Polish defence industry within the group guarantees rapid development and increasing competitiveness in the global arms market.

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## Polskie Centrum Badań i Certyfikacji S.A.

Polish Centre for Testing and Certification JSC

Polskie Centrum Badań i Certyfikacji S.A. is a certification body with more than 55 years of tradition, registered by the European Commission for 9 new approach directives and Regulation (EU) No 305/2011 of the European Parliament and of the European Council. It is the leader among Polish certification bodies and provides services in the field of system management certification, testing and certification of products and the training and certification of people.

Polskie Centrum Badań i Certyfikacji S.A. offers:

- certification of management systems, including: ISO 9001, ISO 14001, ISO 22000, FSCC 22000, ISO 13485, ISO 20000-1, ISO/IEC 27001, PN-N-18001, HACCP, EMAS, PN-N-19001- (WSK), SPZK – Corruption Threat Prevention System and integrated systems,
- inspection and certification of organic farming,
- product testing in a chemical, electrical and construction laboratory,
- certification of products including for: B safety label, Q quality mark, Eko national ecological mark, EC fertiliser compliance assessment, EU Ecolabel sign, the certificates: CCA, CB, EC, certificate of compliance with standards,
- certification of the factory production control of construction products,
- training and certification of persons, including training in quality, environmental, occupational health and safety and information security management systems,
- certification of persons: assistants, auditors and internal auditors, proxies, managers, system managers.

PCBC S.A. is a partner of international organisations in the field of testing and certification including:

- EOQ (European Organisation for Quality),
- EFQM (European Foundation for Quality Management),
- IQNet (International Network of Certification Bodies).

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## Polskie Górnictwo Naftowe i Gazownictwo SA
Polish Oil and Gas Company JSC

Polskie Górnictwo Naftowe i Gazownictwo SA is a publicly traded company listed in the index of the biggest Polish companies (WIG 20), engaged in the exploration and production of natural gas and crude oil, as well as, though key companies, the import, storage, sale and distribution of gas and liquid fuels. The company is also listed in the Respect Index, the first index of socially responsible companies in Central and Eastern Europe.

PGNiG SA holds shares in 29 companies, including entities providing specialised geophysical and drilling services that are highly valued in international markets.

PGNiG SA has branches and representative offices in Russia, Belgium, Pakistan, Belarus and Ukraine. PGNiG SA is also the sole owner of PGNiG Upstream International AS (formerly PGNiG Norway AS), which is engaged in the exploration and production of hydrocarbon reserves on the Norwegian Continental Shelf and in the Norwegian Sea; POGC - Libya BV, which looks for hydrocarbon deposits in the Murzuq basin in Libya; PGNiG Sales & Trading GmbH in Munich engaged in gas trading; and PGNiG Finance AB in Stockholm, which is used for the issuance of Eurobonds in the European market.

Since 2012, PGNiG SA, through its subsidiary PGNiG TERMIKA SA, is also active in the production of heat and electricity.
Natural gas is a modern, safe and green fuel which is gaining popularity for heating, production and technology purposes.

Business segments of the PGNiG Group:
- exploration and production,
- sales and storage,
- distribution,
- heat and electricity production.

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## Polskie Linie Lotnicze LOT S.A.

LOT Polish Airlines JSC

LOT is a modern airline that provides convenient connections, supreme travel comfort and perfect service in every detail. With one of the youngest fleets in Europe, it carries passengers to nearly 40 cities in Poland, Europe, North America and Asia.

Through the continuous improvement of its flight schedule and its extensive network of connections, as well as award-winning products, LOT is the first choice airline not only for travellers from Poland, but also from other countries in Central and Eastern Europe.

LOT was the first airline in Europe to introduce the most advanced and comfortable aircraft in the world, the Boeing 787 Dreamliner. Currently, it is the only airline in the world that operates all its long-distance routes with the Dreamliner.

On board, passengers have a choice of three unique classes of travel.
LOT Business Class offers 18 comfortable seats that can be reclined to a lying position, a sophisticated menu and service at the highest level. LOT Premium Class offers 21 wide seats with leg supports that can be reclined significantly. Travel in this class is also accompanied by extensive service and an attractive menu. A Dreamliner travel offers comfortable conditions for LOT Economy Class passengers as well. Each seat is equipped with adjustable headrests and footrests. Nutritious and delicious meals are prepared with special care. Passengers of all classes have access to a comprehensive individual entertainment system.

LOT enjoys growing confidence among passengers. It is the winner of several awards for the best airline in the region. It skilfully combines tradition and modernity – operating since 1929, making it the third oldest line in Europe and the sixth in the world.

More information on www.lot.com







## Polskie Tatry S.A.

Polish Tatras JSC

The Polish Tatra mountains are one of the undisputed wonders of nature; a place that has been attracting lovers of unique beauty with its charm for years.

Polskie Tatry boasts more than two decades of experience in the hospitality industry, which undoubtedly translates into its professionalism. Next to the satisfaction of guests, the most important thing for the Company is their valuable time. Therefore, comprehensiveness plays such an important role in the services provided. This is one of the many reasons why the number of regular guests to sites belonging to the Company continues to grow. Among them are tourists from Poland and from abroad: from Russia, Belarus, Ukraine, Germany, Holland, France, the United Kingdom, Slovakia and Hungary. The Company has several hotel, catering and recreational sites.

The Antałówka Complex consists of two *** guesthouses, Antałówka I and Antałówka II, which are located in the immediate vicinity of Aqua Park Zakopane, a modern complex of thermal pools. Both guesthouses offer a total of 144 beds in 80 rooms. Dolina Białego Complex is made up of three stylish buildings – the Biały Potok Guesthouse, the Telemina Guesthouse and the Pan Tadeusz Villa. These guesthouses offer a total of 161 beds in 74 rooms. At the lower station of the cable car to Kasprowy Wierch is Zajazd Górski Kuźnice, which is made up of a restaurant serving Polish cuisine, and 14 modern rooms with several dozens of beds.

**Contact:**
Polskie Tatry S.A., ul. Droga do Białego 7c, 34-500 Zakopane
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E-mail: rezerwacja@polskietatry.pl, Website: www.polskietatry.pl





## Pomorskie Hurtowe Centrum Rolno-Spożywcze S.A.

Pomerania Agriculture and Food Wholesale Centre JSC

The wholesale market is organised as a joint-stock company. Treasury institutions hold 85% of the shares, while the remaining portion is mostly in the hands of private entities.

The company leases commercial space in three halls, two pavilions as well as on squares and in sheds. The hall for the flower and decoration sectors is the largest of its kind in Poland. The sale of border flowers takes place seasonally. The fruit and vegetable and grocery sector has a hall, two pavilions as well as stalls in sheds and container pavilions. The company leases general warehouse space in the third hall. Every year, Rynek Hurtowy organises three large exhibition and trade events: in May, "Spring in the Garden", in September, "Autumn in the Garden" and in October, "Chrysanthemum Days". Furthermore, the company, in cooperation with tenants, organises florist demonstrations and workshops.

Rynek Hurtowy is a multi-regional market. In the main, however, it supplies the area around the Tricity – about 1.2 million inhabitants. Some operators of the market supply their products to other areas in northern Poland (Olsztyn to Szczecin).

The company's management board is seeking to diversify revenues; however, sectors that are in line with the mission of the wholesale market are being developed primarily. Currently, the dominant sector in the wholesale market is cut flowers and additional items for them, serving approximately 80% of the flower trade in the region of northern Poland. The fruit and vegetable and grocery sectors are also growing rapidly due to new investments. Rynek Hurtowy has for some time been trying to concentrate these sectors on its territory.

**Contact:**
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P.B.H. „ODRA 3” Sp. z o.o.

## Przedsiębiorstwo Budownictwa Hydrotechnicznego „ODRA 3” Sp. z o.o.

„Odra 3” Hydrotechnical Engineering Company Ltd

Przedsiębiorstwo Budownictwa Hydrotechnicznego ODRA 3 Sp. z o.o., located in Szczecin, has been operating since 1946. The company specialises in the dredging and regulation of rivers and other bodies of water as well as transports and transhipment on bodies of water and beyond. In winter, the company provides ice emergency and icebreaking services on the Oder, Warta and Nysa Łużycka rivers and on Lake Dąbie.

The company has its own equipment such as: tugs-breakers with power ranging from 400 to 1000 HP, dredgers, RDK cranes with a capacity of 10 to 16 tons, floating and on land, UB excavators, L-34 and L-35 loaders, W2 ferries (area 8x40m), barges with a capacity of up to 450 tons and pushers with a capacity of 200 to 400 HP. In addition, the company has handling wharfs with storage yards in Szczecin and Urad k. Słubic.

Strengths of the company:

- nearly 70 years of experience in dredging and regulating rivers and other bodies of water,
- performing highly specialised water transports using its own equipment: pushers, barges, ferries, tugs and cranes,
- providing cargo handling on both land and water,
- flood protection services, in particular icebreaking.

**Contact:**
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## Przedsiębiorstwo Budownictwa Przemysłowego CHEMOBUDOWA – KRAKÓW Spółka Akcyjna

Chemobudowa – Kraków S.A., which dates back to 1949, is one of the few Polish construction companies with such a long and rich tradition.

Since 1969, in addition to operations in Poland, it has carried out investment projects in many European countries as well as in Africa. Gained over decades, the experience allows the company to take on the construction of nearly all types of structures.
Investments are implemented as a general contractor and cover the full range of construction and finishing work.

Among the company's projects, worthy of note are residential buildings, hotels, office buildings and industrial facilities in Poland, Germany, Austria, Russia, Hungary and Bulgaria, hospitals and sanatoriums in Poland and the Czech Republic, bridges and tunnels in Germany and the reconstruction of historic buildings in Mariánské Lázně, Karlovy Vary, Moscow, Budapest and Krakow.

The company employs experts from various construction sectors with high and proven qualifications and the latest technologies are used in the ongoing investments. A wide range of in-house specialists and close cooperation with design offices, research institutes and specialist subcontractors ensures the high quality of our work.

Strengths of the company:

- a wide range of services in the field of general and industrial construction,
- staff made up of experienced, highly qualified specialists and experts,
- many years of experience gained by the company in domestic and foreign markets.

**Contact:**
Przedsiębiorstwo Budownictwa Przemysłowego CHEMOBUDOWA – KRAKÓW Spółka Akcyjna
ul. Klimeckiego 24 , 30-705 Kraków
Tel.: 00 48 12 652 75 00, E-mail: sekretariat@chemobudowa.pl, Website: www.chemobudowa.pl







## Przedsiębiorstwo Budownictwa Wodnego w Warszawie S.A.

Przedsiębiorstwo Budownictwa Wodnego w Warszawie S.A. was established in 1973 and provides comprehensive hydraulic, drainage and flood control services. The company performs the tasks entrusted to it professionally, reliably and on time. It meets the requirements of BS EN ISO 9001:2009.

The basic scope and services offered:

- construction of hydrotechnical structures such as locks, weirs, quays, reservoirs,
- construction of earth dams and levees,
- dredging works on rivers and reservoirs,
- water transport on inland waterways,
- restoration of rivers and water reservoirs.

PBW is a medium-sized company with great potential in its personnel and equipment in the middle and lower Vistula. The company's offices and ports are located in Warsaw and Płock. The company has the largest inland ramp in Poland, and unique equipment, including:

- specialist icebreakers with a power of 400-1000 hp,
- IHC mobile dredgers with a capacity of 100-700 $m^3$/h,
- ferries with a capacity of up to 150 tons,
- barges,
- tugs,
- a vibration hammer,
- land pile-drivers,
- floating pile-drivers,
- land equipment, including excavators, dozers, loaders.

Strengths of the company and its products:

The technical and engineering personnel are qualified to perform technical functions in the following specialisations: hydrotechnology, drainage, sanitation and construction. The company also employs heavy equipment operators, sailing crew, regulatory workers and others.
The company has unique equipment.
The company has been awarded ISO references and certificates.

**Contact:**
Przedsiębiorstwo Budownictwa Wodnego w Warszawie S.A., ul. Modlińska 17, 03-199 Warszawa
Tel.: 00 48 22 326 51 73, Fax: 00 48 22 811 99 52
E-mail: pbwpr@pbw.com.pl, Website: www.pbw.com.pl





## Przedsiębiorstwo Eksploatacji Rurociągów Naftowych „Przyjaźń" S.A.

"Friendship" Oil Pipeline Exploitation Company JSC

The PERN Group, of which the leader is PERN Przyjaźń S.A., is one of the largest organisations in Central and Eastern Europe dealing with the logistics of crude oil and petroleum products. Applying the highest safety standards and modern technology, it manages a network of nearly 2500 km of pipeline that transports annually approx. 40 million tons of crude oil to refineries in Poland and Germany, as well as traders operating in the Central European market. The company oversees more than 600 km of product pipelines with a nominal capacity of approx. 10 million tons, and the Gdansk Naftoport, which has a potential for the transshipment of over 43 million tons of oil from the sea.

It has the country's largest storage capacity for crude oil, gasoline, fuel oil, light fuel oil, jet fuel and bio-components – more than 5 million $m^3$ (of which 1.8 million $m^3$ for fuel). Its tank farms are connected by a network of pipelines to refineries in Poland and Germany, and the Gdansk Naftoport as well as to the ultra-modern Terminal in Gdansk with a capacity of 697,000 $m^3$. In the first stage of the project, crude oil tanks will be built with a capacity of 375,000 $m^3$, in the second stage tanks will be built for oil and chemical products with a capacity of 322,000 $m^3$. The date of completion of the first part of the project: December 2015.

Strengths of the company's key investment: the Oil Terminal

It is the first investment of its kind in Poland and one of 16 globally. It will provide Poland with a place in the elite of countries involved in the international trade of crude oil, fuel and chemical products, it will fill a gap in the Polish Baltic coast, improve the energy security of the country (it was included in the list of Projects of Common Interest of the European Union), it will improve the competitiveness of the Polish economy, and also meet market expectations.

**Contact:**
Przedsiębiorstwo Eksploatacji Rurociągów Naftowych „Przyjaźń" S.A.
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## Przedsiębiorstwo Komunikacji Samochodowej w Gnieźnie Sp. z o.o.

Gniezno Bus Transport Company Ltd.

PKS Gniezno is a leading passenger transport provider in two districts: Gniezno and Września, with over 50 years of experience in bus transport. The company has more than 60 buses and carries over 2 million passengers annually.

The company works with local authorities to streamline local transport and is committed to safe and well-organised transport of passengers to work and school and the carriage of passengers in medium-distance transport between cities.

The company has a modern fleet of buses adapted for tourist trips in Poland and abroad. It has the required licenses for domestic and international passenger transport.

The company's greatest asset is its stable position in the Wielkopolska market of transport services supported by more than 50 years of experience.

**Contact:**
Przedsiębiorstwo Komunikacji Samochodowej w Gnieźnie Sp. z o.o., ul. Kolejowa 2, 62-200 Gniezno
Tel.: 00 48 61 426 52 47
E-mail: sekretariat@pks.gniezno.pl, Website: www.pks.gniezno.pl





## Przedsiębiorstwo Komunikacji Samochodowej „POLONUS” w Warszawie S.A.

POLONUS Bus Transport Company in Warsaw JSC

POLONUS is a passenger transport provider with more than 60 years of experience in local, national and international bus transport. As a leading carrier across Poland, it offers a wide range of national long-distance routes as well as local transport connecting suburban areas of Warsaw with the city. The company has a fleet of over 140 buses, with varying standards and numbers of seats, including: Scania, Solbus, Mercedes, Setra and Irisbus.

Its main strengths are:

- leading position in the transport market,
- extensive ICT systems supporting the business,
- ticketing system that integrates ticket offices with internet, mobile and agency sales networks,
- an extensive network of bus lines for local and long-distance transport,
- high professional skills of drivers and mechanics,
- guarantee of comfort and safety,
- professional management team.

PKS “POLONUS” S.A. is the owner and operator of the Warsaw West Bus Station, which serves as the central coach terminal. It offers a wide range of facilities for travellers including people with disabilities, and also provides a wide range of services for carriers. The station is the main interchange, offering the sale of linked connections, integrating various carriers. The station also includes Hostel Zachodni, which is housed in the Warsaw West Railway Station. The hotel is situated in an excellent location, well connected to the city centre (public transport, urban railway, railway station, accessible from the motorway), shopping centres and Modlin and Okęcie airports. The hotel offers 168 beds with breakfast, TV and free internet in 62 rooms of a good standard.

**Contact:**
Przedsiębiorstwo Komunikacji Samochodowej „POLONUS” w Warszawie S.A.
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## Przedsiębiorstwo Produkcyjno Usługowe "PORT RYBACKI GRYF" Sp. z o.o.

The company offers the most modern cold store in the region with a capacity of 10,000 tonnes, located in the port of Szczecin. Its location allows ships with a permissible draft up to 8.8 m to be handled, as well as freight delivered by vehicles and containers. The company uses the latest generation of technology from the storage industry to provide its services.

The Cold Store offers:

- storage and handling of frozen fish and seafood at temperatures to -30°C,
- handling of cargo ships, containers and vehicles,
- storage of dry goods at temperatures from 2 to 8°C and 0°C,
- additional services: picking goods, weighing, foiling, labelling, sorting, photographic documentation,
- Public Bonded Warehouse type A and Temporary Storage Warehouse.

The Cold Store meets all the standards and quality requirements imposed by Polish and European Union provisions. It possesses an HACCP food safety management system with GMP and GHP good practices.

With a view to ensuring a high standard of services provided, the Cold Store decided to implement and certify the quality management systems:

- IFS Logistics,
- ISO 22000 – Foof safety Management System,
- BRC Global Standard: Storage & Distribution.

The Cold Store cooperates with Polish and foreign companies. Its main partners are producers of fish from Scandinavia, Iceland and the UK.

**Contact:**
Przedsiębiorstwo Produkcyjno Usługowe "PORT RYBACKI GRYF" Sp. z o.o.
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## Regionalny Fundusz Gospodarczy S.A.

Regional Economic Fund JSC

Regionalny Fundusz Gospodarczy S.A. is a state-owned company established to manage and sell the non-production assets of the former Częstochowa steelworks. The company offers investment areas located in the immediate vicinity of the Mielec SEZ, as well as office space and recreational areas.

RFG S.A. offers:

- well connected greenfield and brownfield land, investment land with full utilities in Częstochowa – an industrial centre being home to more than half of the economic potential of the northern area of the province of Silesia, which is the most urbanised area in Central and Eastern Europe,
- recreational areas and resorts in the area of Jura Krakowsko-Częstochowska.

For those interested in investing in areas belonging to the company, we guarantee:

- preparation of individual presentations,
- preparation and support of investor visits,
- assistance in dealing with local authorities and organisations related to the development of entrepreneurship,
- advice and support in contacting the SEZ management
- support in administrative processes, for example obtaining permits and decisions,
- legal advice, especially in preparing the documents necessary for an eventual transaction,
- advice on obtaining local investment incentives and state aid,
- assistance in starting a business.

**Contact:**
Regionalny Fundusz Gospodarczy S.A., al. Pokoju 44, 42-202 Częstochowa
Tel.: 00 48 34 363 91 83
E-mail: rfgsa@rfgsa.pl, Website: www.rfgsa.pl





## Rolno – Spożywczy Rynek Hurtowy „Giełda Elbląska" S.A.

"Giełda Elbląska" Agricultural and Food Wholesale Market JSC

Giełda Elbląska was established in 1994 and conducts business related to the management and operation of a wholesale agri-food and horticultural market. The company also makes investments related to the company's statutes. The primary objective of Giełda Elbląska is to create and maintain optimal conditions for conducting wholesale and retail trade, and favourable conditions for customers.

Currently, the company can offer its potential partners the rental of retail, warehouse and production space in hall B-11, with a total area of approx. 18.700 m2, which is a single-storey building with a nave structure and has a height of up to 9 m. In case of need, cranes are available for customers. Infrastructure available in the building: telecommunications network, electricity, heating, water supply system, sewage system, access for heavy transport.

It is possible to adapt an office area up to 1500 m2 in the adjacent building.

Strengths of the company:

- location in the city centre – close to railway stations, bus stations and public transport,
- easy access from the road S7 at the Elblag East junction (approx. 4 km - 10 minutes),
- nearest airport - Gdańsk Lech Walesa (approx. 80 km by the DK7 and S7 roads),
- stable lease terms,
- spacious parking areas and roads giving access to all onsite facilities,
- exit from ul. Lotnicza in both left and right directions.

**Contact:**
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Tel.: 00 48 55 233 92 03, Fax: 00 48 55 233 93 61
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## Sklejka Orzechowo S.A.

Orzechowo Plywood JSC

Sklejka Orzechowo S.A. offers:

- Plywood:
  The standard format of plywood produced by Sklejka Orzechowo is 2130 x 1250 mm. The thickness ranges from 4 to 50 mm. The company offers general purpose plywood (MR and waterproof) and enriched plywood - veneered, formwork and non-slip.
- Blockboard:
  Blockboard is made from coniferous material coated in deciduous veneer. The standard formats of panels are 1220 x 2440 mm and 1250 x 2500 mm, with a thickness from 13 to 28 mm.
- Door panels:
  This product is a derivative of blockboard. Panels are built from two strips, separated and covered on the outside with a veneer. Thickness is in the range of 30-45 mm, the format can be adapted to customer requirements.

All products manufactured by Sklejka Orzechowo can be cut into smaller formats on specialised cutters with high accuracy. The company also offers machining on numerically controlled centres.

Sklejka Orzechowo works with customers in Poland and in the European Union, including in Germany, France, Sweden and Austria.

Strengths of the company:

- 120 years of tradition and experience,
- a good image and brand recognition in the Polish market and foreign markets,
- a wide range of products,
- high-quality products,
- experienced staff,
- Quality Management System ISO 9001,
- attractive location.

**Contact:**
Sklejka Orzechowo S.A. , ul. Miłosławska 13, 62-322 Orzechowo
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E-mail: biuro@sklejkaorzechowo.pl, Website: www.sklejkaorzechowo.pl







## TAURON Polska Energia S.A.

TAURON Polish Energy JSC

TAURON Group is one of the largest companies in Poland and one of the leading energy holdings in Central and Eastern Europe.

The group operates in all main areas of the energy market – from coal mining through to the production, distribution and sale of electricity and heat.

As one of the largest companies and the second largest producer of electricity in Poland it is a key player in the energy industry and an important link in the system of national energy security. Our mission is to provide our customers with energy based on the best practices to ensure the growth of the company value, and our vision is to belong to the group of leading energy companies in the region. To make this possible – in line with the strategy adopted for 2014-2017 looking forward to the year 2023 – we are investing in new production capacity, diversifying energy sources, modernising and developing the distribution network and expanding the range of products and services for our customers. All our actions are carried out in accordance not only with our business strategy but also with the sustainable development strategy adopted in 2012.

Since June 2010, TAURON Polska Energia has been listed on the Warsaw Stock Exchange. Starting in 2013, we are also present on the Respect Index, the classification of socially responsible listed companies. The TAURON Group includes TAURON Wydobycie [TAURON Extraction], TAURON Wytwarzanie [TAURON Production], TAURON Ekoenergia [TAURON Ecoenergy], TAURON Ciepło [TAURON Heat], TAURON Dystrybucja [TAURON Distribution], TAURON Sprzedaż [TAURON Sales] and TAURON Obsługa Klienta [TAURON Customer Service].

**Contact:**
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## Textilimpex Sp. z o.o.

Textilimpex Sp. z o.o. is a foreign trade company with 65 years of experience (est. 1949). The company is involved in the import and distribution of:

- Plastic granules:
  - Polyethylene (LDPE, HDPE, LLDPE), PET, Polycarbonate, Polypropylene, Polystyrene, ABS.
- Knitting yarns:
  - combed cotton, classic and unspindled yarn, combed and knitting polyester cotton, classic, raw white and knitting viscose, mixed.
- Knitwear:
  - a wide range of 100% cotton, dyed and raw.
- Home textiles:
  - export of Polish tablecloths
  - import of terry towels, dish cloths, bed linen.
- Export of Polish clothing and knitwear:
  - clothes made of: jersey, lacosta, rib, interlock, pique, velor,
  - nightwear and underwear, pyjamas, bathrobes, home clothing, sweaters, blouses, skirts and dresses, T-shirts.
- Food, frozen and canned:
  - Polish meat and meat products, fruits and vegetables.
- Rental:
  - storage facilities with a total area of approx. 100,000 $m^2$,
  - bonded warehouse in Lodz, near the A1 motorway,
  - office space, located in the very centre of Lodz.

**Contact:**
Textilimpex Sp. z o.o., ul. Traugutta 25, 90-113 Łódź
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E-mail: sekretariat@textilimpex.com.pl, Website: www.textilimpex.com.pl





## TORPOL S.A.

TORPOL S.A. specialises in complex communication facilities such as rail tracks and stations and tram tracks, as well as engineering facilities. For nearly a quarter century, the company has been comprehensively implementing projects for the construction and modernisation of railway infrastructure, adapting its quality and performance to modern standards.

The company has over 400 skilled employees, of whom nearly 90 are engineering staff, complete with a wide range of qualifications. Thanks to their skills and efficient management, the company performs multi-contracts, regardless of their size and complexity.

The company's extensive range of machinery allows the independent implementation of contracted work. Among the more than 70 specialised units, special mention should be given to the SUM train designed for pipelined superstructure replacement, universal track tamping machines, ballast cleaners and profiling machines, network trains, a pile-driver, and a two-way rail welding machine.

TORPOL S.A. is a general contractor for major rail projects carried out in Poland – construction of the multimodal station Lodz Fabryczna and the reconstruction of the E75 Rail Baltica line, the total value of which exceeds PLN 2.6 billion. Since 2010, the company has also been operating in Norway, systematically strengthening its position in that market.

The most important projects carried out so far by the company include the modernisation of the E20, E30 and E65 railway lines, as well as the construction of modern tram routes in Poznan and Gdansk as well as in Bergen and Oslo.

Strengths of the company:

- the comprehensiveness of services provided in its industry,
- experienced and stable management and engineering staff, operating in an efficient organisational structure,
- a comprehensive machine park,
- over 24 years of experience in the rail infrastructure industry in Poland and 5 years of experience in the tram construction industry in Norway,
- the company is listed on the Warsaw Stock Exchange.

**Contact:**
TORPOL S.A., ul. Mogileńska 10 G, 61-052 Poznań
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## Totalizator Sportowy Sp. z o.o.

Totalizator Sportowy is one of the most recognisable Polish companies, which for nearly 60 years has been operating continuously in the gaming and lotteries market. The company has a network of over 14,000 points of sale working in an online system and uses the latest technology enabling players to place bets in real time.

The company is innovative, creative, but also socially responsible. It continues to evolve to stay ahead of the market and customer needs, while ensuring the complete safety of its products. It does not forget, however, about its history, which allows the company to invest boldly in the future.

Thanks to Totalizator Sportowy, masses of Poles have been and still are able to enjoy winning, while hundreds, if not thousands, have been able to achieve their wildest dreams. Millions have participated in sporting and cultural activities that took place thanks to funds made available by the company.

Totalizator Sportowy is an innovative company, focused on the continuous development of our products, distribution channels and technologies used to support customer service. It makes sure that its games and lotteries are fun to play and win, provide positive emotions, but also that they are safe. Confirmation of this comes from certificates issued by international lottery organisations (World Lottery Association, European State Lotteries and the Toto Association). The company is recognised as a patron of Polish sport and culture.

**Contact:**
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## Towarzystwo Finansowe Silesia Sp. z o.o.

Towarzystwo Finansowe Silesia Sp. z o. o. (TFS) is a company owned by the State Treasury as part of the government's strategy to support the development of enterprises in Poland, particularly those in need of restructuring.

TFS was founded in 2000 in order to restructure the steel sector, mainly the steelworks Huta Katowice S.A. The support granted by TFS in the form of guarantees and pledges had the goal of improving the economic situation of entities in that sector. TFS has carried out a number of successful restructuring projects.

Today TFS is an innovative, rapidly growing investment entity using market-based actions to support state policy in the development and promotion of Polish industry. Its mission is investment activity based on the optimal use of the potential of the company in order to build a portfolio of companies in the industrial and infrastructure construction sectors.

Major projects within the Capital Group:

- Szczeciński Park Przemysłowy Sp. z o.o. [Szczecin Industrial Park] – TFS owns a 100% interest in the company, whose mission is to develop business in the former shipyard in Szczecin,
- Torpol S.A. – TFS owns a 38% stake in the group. Torpol is a dynamically developing Polish capital group which includes companies providing comprehensive services in the creation of communication sites such as trails, train stations and tram tracks, as well as engineering facilities,
- Walcownia Rur Silesia S.A. [Pipe Rolling Mill Silesia] – TFS owns 100% of the shares of the company. WRS has many years of experience in the production of seamless steel pipes and cold drawn seamed pipes.

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Contact person: Sebastian Kuna, Tel.: 00 48 603 064 848, E-mail: skuna@tfsilesia.pl





## Uzdrowisko Krynica-Żegiestów S.A.
Krynica-Żegiestów Spa JSC

Uzdrowisko Krynica-Żegiestów S.A., drawing on its rich tradition of spa treatment, qualified medical staff and excellent treatment facilities, awaits you in one of the most beautiful corners of Poland – Krynica-Zdrój.

The company offers:
- sanatorium stays,
- treatment visits,
- rehabilitation stays,
- weekend stays with biological regeneration.

The spa's special treasure are its mineral waters, whose properties have been known since 1793: Kryniczanka – a natural mineral water (possessing a unique composition with a high content of calcium and magnesium, accompanied by natural carbon dioxide, very easily absorbed by the body) and the treatment waters:
- Zuber (a unique water that is several million years old with very high mineralisation, indispensable in the treatment of peptic ulcer and hyperacidity, healing the liver and bile ducts, and lowering elevated blood sugar and cholesterol in the blood),
- Słotwinka (anti-allergic and anti-inflammatory, effective in the treatment of gastroenteritis, relieves stress and hyperactivity, strengthens the skeletal system),
- Jan (ideal for the treatment of kidney stones and other kidney and urinary tract problems, effective in the treatment of atherosclerosis and diabetes – lowers blood sugar and cholesterol).

The spa offers dry $CO_2$ gas bath and mineral water bath treatments. It has a modern Mineral Water Pump Room, which can also accommodate conferences, concerts, panels, and business meetings.

More information at www.uzdrowisko.krynica.com.pl

**Contact:**
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E-mail: centralna-rezerwacja@krynica.com.pl, Website: www.uzdrowisko-krynica-zegiestow.pl





## Uzdrowisko Rabka S.A.

Rabka Spa JSC

For more than 150 years, Rabka Zdrój has been known as a health resort. The main wealth of Uzdrowisko Rabka S.A. is the climate, the local scenery and the healing mineral water deposits. These waters are used in spa therapy for bathing, inhalation and are also packaged. The spa is well known among both Poles and foreign tourists. It specialises in the provision of medical services related to cardiology, pulmonology, musculoskeletal medicine, rheumatology, orthopaedics and diabetology.

Rabka salt water is a source of health and beauty used by Uzdrowisko Rabka S.A. in treatments, therapies and cosmetics. The wellness beauty treatments in the local microclimate are a source of beauty, vitality and relaxation. It's a magical place for people who appreciate peace, clean air and natural medicinal values.

Since 2009, Uzdrowisko Rabka S.A. has produced cosmetics based on natural Rabka salt water and natural vegetable oils. These are intended for the daily care of normal and sensitive skin, even for people with allergies and dermatological problems. Rabka cosmetics are dedicated to all those who value health and quality products confirmed by numerous awards and distinctions.

Uzdrowisko Rabka S.A. also runs a well-developed catering business.

Its most important advantages: professionalism and years of experience, mineral waters, specialised medical staff, a wide range of curative profiles, a wide range of available curative and spa treatments, natural cosmetics and a wide range of medical treatments for tourists.

**Contact:**
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Sales Department: Tel.: 00 48 18 26 92 606, E-mail: handel@uzdrowisko-rabka.pl







## Warszawski Rolno-Spożywczy Rynek Hurtowy S.A.
Warsaw Agri-Food Wholesale Market JSC

Warszawski Rolno-Spożywczy Rynek Hurtowy S.A. provides optimal conditions for the wholesale of fruit, vegetables and flowers and facilitates transactions between suppliers (manufacturers, wholesalers, importers) and customers (retailers, HoReCa, wholesalers, exporters).

The Bronisze Wholesale Market is not only the basic point for the supply of fresh food for Warsaw and Mazovia, but it also serves a redistribution function for local and foreign wholesale markets (Russia, Belarus, Ukraine, Lithuania). The market's impact area also includes Warmia-Mazury, Podlasie, Lublin and Subcarpathia with an estimated annual turnover of 1.2 million tonnes, providing goods to 14 million consumers. The surface area of the market is 51.6 ha (including 8.5 ha of commercial halls and sheds). The introduction of the management system ISO 9001, ISO 14001 and ISO 22000 increased the responsibility of the company for the quality of services and strengthened its position on the domestic and international market. Thanks to efficient management, the company records very good financial results and enjoys the trust of customers.

Strengths of the company:

- a large volume of goods and a large variety (estimated annual sales of fruit and vegetables 1,200,000 tonnes),
- very good location at the A2 Konotopa junction – Warsaw West exit,
- a rich tradition of vegetable, fruit and flower growing within the impact area of the market,
- cross-regional nature of the Bronisze Wholesale Market,
- redistributive function to foreign markets (Russia, Belarus, Ukraine, Lithuania).

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Website: www.bronisze.com.pl





## Wytwórnia Surowic i Szczepionek BIOMED Sp. z o. o.

Production Plant of Sera and Vaccines BIOMED Co. Ltd.

Wytwórnia Surowic i Szczepionek BIOMED Sp. z o.o. produces sera, vaccines and other biopreparations necessary in preventive medicine, epidemiology and diagnostics. The company combines tradition and modernity. It has been operating for more than 50 years, adapting its production profile to current protective, preventive and epidemiological needs.

Main products:

- Viper venom antitoxin – used to neutralise the effect of European viper (Vipera berus) venom, in case of humans being bitten by these snakes,
- Botulinum antitoxin ABE – used to neutralise toxin and botulinum toxin type A, B or E in case of botulism poisoning,
- Protamine sulfate 1% – a preparation inhibiting the heparin anticoagulant action.
- Adsorbed tetanus vaccine – tetanus vaccine to induce active long-term immunity to infection from tetanus bacilli,
- BIOSTREPTA® (Streptokinase + Streptodornase) – suppositories – used in chronic inflammation of the adnexa; infiltrative lesions; postoperative endometritis, haemorrhoids, in acute and chronic inflammation, perianal abscesses and fistulas with extensive inflammatory infiltration; festering pelvic cysts,
- BIOSTREPTA® (Streptokinase + Streptodornase) tablets – used in: ulcers in the mouth and throat, poorly healing oral festering wounds with clots; purulent inflammation of the alveoli and jaws after tooth extraction and other procedures in jaw surgery,
- Rabbit brain thromboplastin – used for the measurement of prothrombin time in the diagnosis of blood-clotting disorders and laboratory control of oral anticoagulant therapy.

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## Zakłady Artykułów Technicznych “ARTECH” Sp. z o.o.

“ARTECH” Technical Products Plant Ltd.

ZAT ARTECH is located in Łódź. Our company is from the plastics processing sector. We offer transport and storage containers, workshop containers, workshop containers with dividers, EURO bins and containers, medical waste and dangerous material containers.

The company has experience that allows it to advise its customers on equipping factories, warehouses and workshops. The leading position as a manufacturer of plastic containers in Poland has been achieved with the introduction to the range of products of bulk containers for medical waste and hazardous waste with a capacity of 60l and 30l, as well as transport and storage containers measuring 80x60x45 cm.

The products offered by the company have a wide range of certificates proving their high quality and approving them for use in the food industry. It is worth noting that the company possesses the UN certificate for bulk 60l and 30l containers for medical waste, as well as a technical approval issued by IBDiM for the EKO grass paver, which allows it to be used for laying new roads. In addition, the quality of our products as well as the high standard of customer service and order fulfillment is guaranteed by the ISO 9001:2009 quality management system.

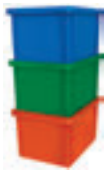
The company is growing rapidly in plastics processing sector, which is testified by the numerous prizes, certifications and industry awards that it has received, as well as long-term cooperation with companies from Austria, Czech Republic, Germany, Denmark, Ukraine and Serbia.

The company’s full range of products can be found on the company’s website www.zat-artech.com.pl

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## Zakłady Ceramiczne „BOLESŁAWIEC" Sp. z o.o.

BOLESŁAWIEC Ceramics Ltd.

Zakłady Ceramiczne "BOLESŁAWIEC" Sp. z o.o. is a continuation of the best traditions of the Reinhold family's Bolesławiec ceramics workshop, in existence since 1865, which played a leading role in the development of artistic production at the time. The plant is the biggest among the currently active ceramic enterprises in the region.

Bolesławiec ceramics are often called "stamp-decorated ceramics". Decorations are made using stamps and supplemented by painting with a brush. Currently, the company produces a wide range of handmade, richly decorated, glazed dishes for everyday practical use that are of a high artistic value.

This means that breakfast, lunch, coffee and tea sets can be composed according to the customer's taste, which can be complemented by stainless steel cutlery with ceramic handles. A range of containers, pots and pans are very useful in the kitchen.

All the dishes produced by the company can be used in dishwashers, microwave ovens and refrigerators. Dishes with specially constructed bottoms are intended for baking in conventional ovens at temperatures up to 280°C and for use on electric hobs.

The absolute safety of our dishes in contact with food is guaranteed due to the lack of harmful substances in the dishes and glazes, especially cadmium and lead.

Bolesławiec ceramics from Zakłady Ceramiczne "BOLESŁAWIEC" Sp. z o.o. are known not only in Poland, but practically all over the world. Dishes are exported to the United States, to all European countries, as well as to Japan and Korea.

**Contact:**
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## Zarząd Morskich Portów Szczecin i Świnoujście S.A.

Szczecin and Świnoujście Seaports JSC

The ports of Szczecin and Świnoujście are versatile and make up one of the largest port complexes on the Baltic Sea, located at the mouth of the Oder. In the southern part of the port in Świnoujście there is a terminal dedicated mainly to dry bulk cargoes and a ferry terminal that supports connections to Scandinavia. In turn, the northern part is an external port with infrastructure designed to handle ships with LNG. The port of Szczecin supports both general cargo, including containers, steel products, large-scale loads as well as dry and liquid bulk cargo. Both ports also handle agri-food products. The total turnover in both ports exceeds 23.4 million tonnes per year.

The ports are managed by Zarząd Morskich Portów Szczecin i Świnoujście S.A., which has been conducting a wide range of investments with EU funds for several years, giving it a leading position in this respect in Western Pomerania. At present, an investment package for the period 2007-2013 with a budget of half a billion zlotys is coming to an end. But this is not all. The new development strategy up to 2027 plans further investments totalling nearly one billion zlotys.

The advantages of the port – its development, location and modernisation – are appreciated by many investors, including both global giants and local small businesses. The volume of goods handled shows that there is still a lot of potential to be used, even for new investors. Free land in the port of Szczecin with an area of approx. 200 ha is available to them.

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Zarząd Morskich Portów Szczecin i Świnoujście S.A., ul. Bytomska 7, 70-603 Szczecin
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## Zarząd Morskiego Portu Gdańsk S.A.

The Port of Gdansk JSC

ZARZĄD MORSKIEGO PORTU GDAŃSK SA

The Port of Gdansk, located in the central part of the southern coast of the Baltic Sea, in one of the fastest growing regions of Europe, is a major international transportation hub. The Port of Gdansk plays an important role as a link in the Pan-European Transport Corridor No. 6, connecting the countries of Scandinavia with South-Eastern Europe.

The Port of Gdansk has two distinct areas with naturally diverse operational parameters: the internal port located along the Dead Vistula and the port channel, and the external port with direct access to the Gulf of Gdansk.
The inner harbour includes a container terminal, a ferry and ro-ro terminal, a passenger car and citrus fruit trans-shipment point, a point for handling sulphur and other bulk cargo and a phosphates trans-shipment point. Other quays are fitted with general equipment and infrastructure that enable the handling of general and bulk cargo, such as rolled steel products, oversize and heavy items, grain, fertilizer, ore and coal.

The operation of the external port is based on piers, quays and bridges located directly on the Gulf of Gdansk. In this part of the port, there are specialist points for handling energy resources, such as liquid fuels, coal and liquefied petroleum gas. The external port has a modern deepwater container terminal (DCT), and a modern logistics centre is located in the immediate vicinity.

In 2014, a record level of cargo handling was recorded at the Port of Gdansk (32.3 million tonnes of goods), and Gdansk became the second container port in the Baltic.

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## Zarząd Morskiego Portu Gdynia S.A.

The Port of Gdynia Authority S.A.

The Port of Gdynia is one of the leading ports in the southern Baltic Sea Region. It specialises in handling general cargo, mainly unitised, carried in containers and in the ro-ro system, based on an extensive network of multi-modal connections with the hinterland, regular short-sea shipping and ferry connections. Of key importance is also bulk handling on the basis of specialised terminals. The Port of Gdynia is an important link in the Baltic-Adriatic corridor linking Scandinavia, via Poland, with the Czech Republic, Slovakia, Austria, Slovenia and Italy. The port offers numerous regular shipping connections with most European ports and ports in West Africa, as well as North, Central and South America. We also offer investment areas of around 20ha, dedicated to the construction of a Logistics Centre in the immediate area of the container terminals.
Basic navigation data of the port (2014):

- entrance to the port: a width of 150 m and a depth of 14 m,
- total length of quays: 11 km,
- max. draught at the quay: 13.0 m.

Amount of cargo handled in 2014 – 19.4 million tonnes, including 850,000 TEU.

In 2017, as a result of planned investments, the port will be able to accomodate vessels with a length of approx. 400 m and a draft of 15.5 m.

The largest terminals in the Port of Gdynia:

- container:
  - BCT -Bałtycki Terminal Kontenerowy Sp. z o.o., [Baltic Container Terminal]
  - GCT – Gdyński Terminal Kontenerowy SA. [Gdynia Container Terminal]
- bulk:
  - MTMG – Morski Terminal Masowy Gdynia Sp. z o.o., [Gdynia Marine Bulk Cargo Terminal]
  - BTDG – Bałtycki Terminal Drobnicowy Gdynia Sp. z o.o. [Baltic General Cargo Terminal]
  - BTZ – Bałtycki Terminal Zbożowy Sp. z o.o., [Baltic Grain Terminal]
  - BBM – Bałtycka Baza Masowa Sp. z o.o., [Baltic Bulk Base]
  - Koole Tankstorage Gdynia Sp. z o.o.
- ferry / ro-ro:
  - Stena Line Ferry Terminal,
  - BTDG – Bałtycki Terminal Drobnicowy Gdynia Sp. z o.o. [Baltic General Cargo Terminal]

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This publication was prepared by the Polish Information and Foreign Investment Agency.
**Polish Information and Foreign Investment Agency** (PAIiIZ) is a governmental institution and has been serving investors since 1992. Its mission is to create a positive image of Poland in the world and increase the inflow of foreign direct investments by encouraging international companies to invest in Poland. PAIiIZ is a useful partner for foreign entrepreneurs entering the Polish market. The Agency guides investors through all the essential administrative and legal procedures that a project involves. It also provides rapid access to complex information relating to legal and business matters regarding investments. Moreover, it helps in finding the appropriate partners and suppliers together with new locations.

PAIiIZ provides free of charge professional advisory services for investors, including:

- investment site selection in Poland,
- tailor-made investors visits to Poland,
- information on legal and economic environment,
- information on available investment incentives,
- facilitating contacts with central and local authorities,
- identification of suppliers and contractors,
- care of existing investors (support of reinvestments in Poland).

On the website www.paiz.gov.pl an investor can find all the necessary information concerning key facts about Poland, Polish economy, legal regulations in Poland and detailed information which could be useful for any company wanting to set up a business in Poland.

Besides the OECD National Contact Point, PAIiIZ also maintains an Information Point for companies which are interested in European Funds. All of the Agency's activities are supported by the Regional Investor Assistance Centres. Thanks to the training and ongoing support of the Agency, the Centres provide complex professional services for investors at voivodship level.

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Also since 2013 PAIiIZ has been implementing the "Go Africa" programme. Its aim is to encourage Polish entrepreneurs to enter the African markets and promote Poland in Africa. Therefore PAIiIZ is organizing fact finding missions to African countries, participation of Polish entrepreneurs in fairs, conferences, seminars and workshops both in Poland and in Africa. Furthermore the Agency is preparing publications on African markets.

The services provided by PAIiIZ, according to its mission, are free of charge.

Contact us to learn more about how your company can profit from the unique business potential of Poland.

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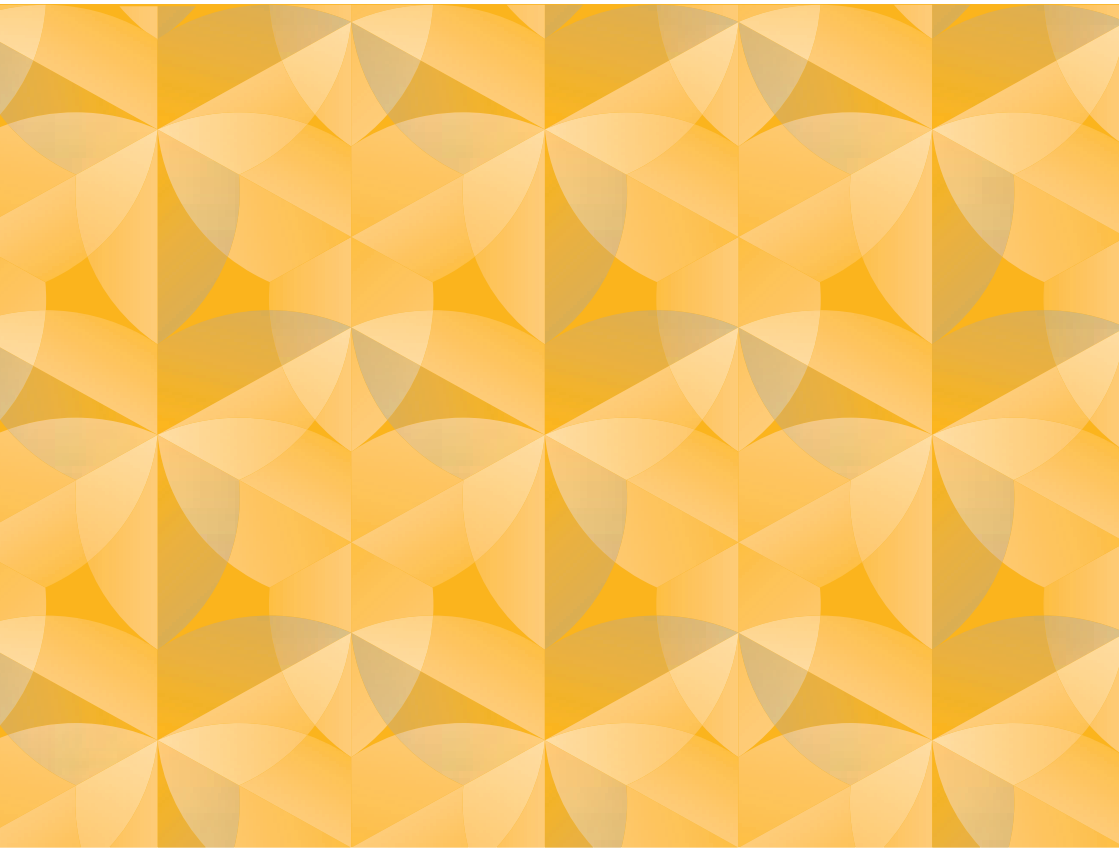
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## CONTENTS

Introduction ....3
Agencja Rozwoju Przemysłu S.A. ....5
Bank Gospodarstwa Krajowego ....6
Bydgoskie Zakłady Przemysłu Gumowego „STOMIL" S.A. ....7
Centralny Ośrodek Badawczo Rozwojowy Aparatury Badawczej i Dydaktycznej COBRABiD Sp. z o.o. ....8
Centrum Techniki Okrętowej S.A. ....9
Elektrownia Chorzów S.A. ....10
Energa SA ....11
Fabryka Maszyn Introligatorskich „INTROMA" Sp. z o.o. ....12
Fabryka Przewodów Energetycznych S.A. ....13
Fabryka Szlifierek „FAS Głowno" Sp. z o.o. ....14
Grupa Azoty S.A. ....15
Grupa Azoty Zakłady Azotowe „PUŁAWY" S.A. ....16
Grupa LOTOS S.A. ....17
HUTA POKÓJ S.A. ....18
Inofama S.A. ....19
Instytut Automatyki Systemów Energetycznych Sp. z o.o. ....20
KGHM CUPRUM sp. z o.o. – Centrum Badawczo Rozwojowe ....21
KGHM Polska Miedź S.A. ....22
Krajowa Spółka Cukrowa S.A. ....23
Krajowy Depozyt Papierów Wartościowych S.A. ....24
LS Airport Services S.A. ....25
Lubelski Rynek Hurtowy S.A. ....26
Małopolski Rynek Hurtowy S.A. ....27
Ośrodek Badawczo-Rozwojowy Centrum Techniki Morskiej S.A. ....28
PGE Polska Grupa Energetyczna S.A. ....29
PIT-RADWAR S.A. ....30
PKO Bank Polski S.A. ....31
Polska Grupa Zbrojeniowa S.A. ....32
Polskie Centrum Badań i Certyfikacji S.A. ....33
Polskie Górnictwo Naftowe i Gazownictwo SA ....34
Polskie Linie Lotnicze LOT S.A. ....35
Polskie Tatry S.A. ....36
Pomorskie Hurtowe Centrum Rolno-Spożywcze S.A. ....37
Przedsiębiorstwo Budownictwa Hydrotechnicznego „ODRA 3" Sp. z o.o. ....38
Przedsiębiorstwo Budownictwa Przemysłowego CHEMOBUDOWA – KRAKÓW Spółka Akcyjna. ....39

Przedsiębiorstwo Budownictwa Wodnego w Warszawie S.A. .....40
Przedsiębiorstwo Eksploatacji Rurociągów Naftowych „Przyjaźń" S.A. .....41
Przedsiębiorstwo Komunikacji Samochodowej w Gnieźnie Sp. z o.o. .....42
Przedsiębiorstwo Komunikacji Samochodowej „POLONUS" w Warszawie S.A. .....43
Przedsiębiorstwo Produkcyjno Usługowe "PORT RYBACKI GRYF" Sp. z o.o. ..... 44
Regionalny Fundusz Gospodarczy S.A. .....45
Rolno – Spożywczy Rynek Hurtowy „Giełda Elbląska" S.A. .....46
Sklejka Orzechowo S.A. .....47
TAURON Polska Energia S.A. .....48
Textilimpex Sp. z o.o. .....49
TORPOL S.A. .....50
Totalizator Sportowy Sp. z o.o. .....51
Towarzystwo Finansowe Silesia Sp. z o.o. .....52
Uzdrowisko Krynica-Żegiestów S.A. .....53
Uzdrowisko Rabka S.A. .....54
Warszawski Rolno-Spożywczy Rynek Hurtowy S.A. .....55
Wytwórnia Surowic i Szczepionek BIOMED Sp. z o. o. .....56
Zakłady Artykułów Technicznych "ARTECH" Sp. z o.o. .....57
Zakłady Ceramiczne „BOLESŁAWIEC" Sp. z o.o. .....58
Zarząd Morskich Portów Szczecin i Świnoujście S.A. .....59
Zarząd Morskiego Portu Gdańsk S.A. .....60
Zarząd Morskiego Portu Gdynia S.A. .....61
Polska Agencja Informacji i Inwestycji Zagranicznych S.A. .....62



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