

The mission of Warmia and Mazury Regional Development Agency JSC in Olsztyn is to operate for economic development of Warmia and Mazury region by supporting the development of entrepreneurship.

#### **FOR WHOM?**

Entrepreneurs
Local governments
Domestic and foreign business environment
institutions

#### WE ENCOURAGE YOU TO CONTACT:

Warmia and Mazury Investor Assistance Centre

- Certified Partner of PAliIZ



"one stop shop" where an investor can obtain comprehensive service at every step of the investment process and local

governments counseling regarding the promotion of their investment offer.

#### Find out more:

www.InvestInWarmiaAndMazury.pl

#### **Contact Point of Enterprise Europe Network**



Place where the entrepreneurs from Warmia and Mazury can obtain assistance in international cooperation and counseling services concerning innovations, modern technologies, legislation,

EU standards, policies, funds and European projects.

#### Find out more:

www.een.wmarr.olsztyn.pl

## WHAT DO WE OFFER?

- Information and counseling services (e.g. preparing feasibility studies, application forms, concept papers)
- Granting loans
- Workshops, seminars, trainings
- Conferences, forums
- ▶ B2B meetings, study visits and economic missions to and from Warmia and Mazury Region.



### **Information Point**

Provides information on external funding of business activity, e.g. about Regional Financing Institution – non-commercial source of funding busi-

ness activity and available UE grants.

Find out more:

www.wmarr.olsztyn.pl

### YOUR IDEA + OUR KNOWLEDGE = SUCCESS

We welcome your cooperation!

Warmia and Mazury
Regional Development Agency JSC in Olsztyn
Plac Gen. Józefa Bema 3
10-516 Olsztyn
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# Warmia and Mazury Regional Investment Portal

## www.InvestInWarmiaAndMazury.pl

#### YOU WILL FIND THERE:

- News from the region
- Calendar with the most important business events
- Description Basic information about Warmia and Mazury
- Investor's zone containing: investment offer database, information about Investors Assistance System in Warmia and Mazury
- Exporter's zone containing: cooperation offers database, information about export support system
- ▶ Local governments' zone containing: information how to promote the commune's investment offer, where to obtain funds for preparing investment areas

### THE PORTAL IS DEDICATED TO:

- Investors
- Exporters
- Local governments and
- All those who are interested in Warmia and Mazury

## THE PORTAL IS EDITED BY:

Warmia and Mazury Investor Assistance Centre – Certified Partner of PAlilZ



We welcome your cooperation! www.lnvestlnWarmiaAndMazury.pl office@investinwarmiaandmazury.pl













## THE PROFILE OF WARMINSKO - MAZURSKIE VOIVODSHIP

Warmińsko-Mazurskie voivodship known as "The Green Lungs of Poland" is located in the north-east part of the country. It consists of historical regions of Warmia, Mazury and Powiśle. Due to its unique natural values it is considered to be one of the most beautiful Polish regions and the Great Masurian Lakes have been appreciated in the global competition "New 7 Wonders of Nature". Warmia and Mazury Region is not only attractive to tourists but it is also a place with good climate for your investments.



#### WHY WARMIA AND MAZURY?

- Attractive location for the entities interested in access to Eastern Markets external border of EU with Kaliningrad Oblast of Russian Federation.
- Olsztyn, Elbląg, Ełk as 3 main growth centers in Warmia and Mazury region provide sustainable development in respect for natural environment.
- Existence of Special Economic Zones and Science and Technology Parks ensure development of advanced industry sectors.
- The only in Eastern Poland Seaport in Elblag guarantees the access to the Baltic Sea.
- Good conditions for the development of "clean industry".
- Big potential for farming and agricultural production.
- Developed network of sub-suppliers numerous clusters and chambers of commerce and industry
- Open and friendly society many national minorities have found their home in Warmia and Mazury, e.g. Ukrainian, German, Belarusian, Lithuanian, Russian, Romanian.

COMPARISON	POLAND	WARMIA and MAZURY
Area	312 679 km <sup>2</sup>	24 173 km²
Population	38 511,8 thousand	1 452,1 thousand
Density of population	122 people/km <sup>2</sup>	59 people/km²
Gross domestic product (2010)		
In millions	1 416 585 PLN	38 871 PLN
Per 1 citizen	37 096 PLN	27 228 PLN
Growth dynamics	103,9	103,7
Unemployment rate	12,5%	20,2%
Average monthly gross salary		
	3 625,21 PLN	3 019,37 PLN

<sup>\*</sup>Source: Central Statistical Office, 2011





#### WHAT CAN WE OFFER?

- Tax reliefs and exemptions from local taxes offered by local governments local governments offer investment incentives in the form of property tax exemption.
- Existence of Special Economic Zones for potential investors SEZs guarantee not only attractive investment areas with full infrastructure but also the possibility to apply for the exemption from income tax up to 70%.
- Investment process support system Warmia and Mazury Investor Assistance Centre operating within WMRDA in Olsztyn. Investors can obtain here comprehensive service at every step of the investment process. WMIAC cooperates with Investors and Exporters Assistance Centre, Special Economic Zones: Warmia-Mazury and Suwałki, Science and Technology Parks in Elblag and Ełk, Polish Information and Foreign Investment Agency.
- Attractive investment areas and open to the investments local governments investment offers database available at: www.lnvestlnWarmiaAndMazury.pl

#### **ACCESS TO QUALIFIED STAFF**

Number of higher education institutions in the voivodship – 16 Number of students – over 50 000 Number of graduates in 2011/2012 – over 15 000

#### **MAIN FACULTIES:**

- Mechanics
- Fuel production technologies
- Construction engineering
- Food manufacturing bioengineering
- Geodesy
- Farming
- Environmental protection
- O IT
- Economics
- Law
- Philology: English, German, Russian, Ukraine

Number of vocational education institutions – over 90

WELL DEVELOPED ECONOMY SECTORS:

• Tourism (health tourism, business tourism)

Wood and furniture

Construction, doors and windows

Agricultural processing

Machines production

Nautical (production of yachts and boats)

BSS – Business Support Services

All those who are interested in investments and business cooperation in the area of Warminsko-Mazurskie voivodship are welcome to contact:



Warmia and Mazury Investor Assistance Centre – Certified Partner of Polish Information and Foreign Investment Agency which functions within Warmia and Mazury Regional Development Agency Joint Stock Company in Olsztyn - "One stop shop" where an investor can obtain comprehensive service at every step of the investment process.

Warmia and Mazury Investor Assistance Centre Pl. Józefa Bema 3, 10-516 Olsztyn office@investinwarmiaandmazury.pl www.InvestInWarmiaAndMazury.pl

Warmia and Mazury Regional Development Agency in Olsztyn Pl. Józefa Bema 3, 10-516 Olsztyn wmarr@wmarr.olsztyn.pl www.wmarr.olsztyn.pl











### THE ECONOMIC PROFILE OF BISKUPIEC

The Landscape Full of Possibilities - Biskupiec is a dynamically developing city located at the intersection of national roads no. E16 and E57 leading to Kaliningrad Oblast. Biskupiec perfectly uses the chances offered by Operational Programmes of European Funds.



Population of the town and the commune	19 141
Number of people in working age	12 905
Unemployment rate (in the county)	21,3 %
Average gross salary (in the county)	3 105,47 PLN
Main sectors	<ul><li>Trade</li></ul>
	<ul> <li>Construction</li> </ul>
	<ul> <li>Transport</li> </ul>
	<ul> <li>Breeding and cultivating of animals</li> </ul>
	Agriculture

#### **SECTORS WITH THE BIGGEST POTENTIAL:**

Construction

Services

Tourism and hotel industry

### **STRENGTHS:**

- Biskupiec is located by the intersection of national roads no. E16 and E57 (Warsaw Kaliningrad Oblast).
- Developed railway route in Czerwonka there is located one of the biggest railway junctions in the voivodship.
- Wide network of cooperants from the construction industry (the producers of building warming systems and steel constructions).
- Natural resources intake station of mineral water in the area of the former production plant Evita the possibility to buy the area together with the existing infrastructure.
- Investment areas with full infrastructure located directly by the national road no. E16.
- The location in the area of local border traffic between Poland and Kaliningrad Oblast of Russian Federation.







- Attractively located investment areas.
- Possibility of incorporating of the areas in Special Economic Zone and acquiring the income tax relief, up to 70% (within the zone).
- Exemptions from property tax as the part of regional investment help for the creation of new jobs connected with new investments in the area of Biskupiec Commune.
- Support for the investment process is provided by the local manager for investor assistance in the Town Hall.

#### **THEY HAVE TRUSTED US:**

MMI Sleeping – furniture factory

Warmia – meat production

Indykpol S.A. – poultry farm

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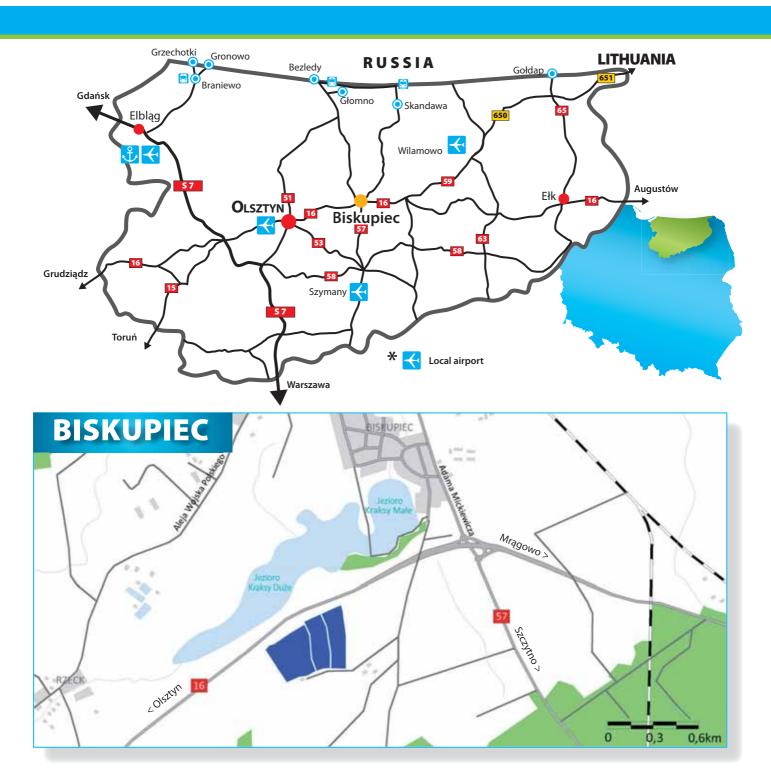
## THE INVESTMENT OFFER OF BISKUPIEC



location	Industrial Zone Biskupiec	
area	17,34 ha	
approximate price per 1 m <sup>2</sup>	35 pln / 8,75 euro	
owner	Biskupiec Commune	
zoning plan	yes	
zoning	production and services	
infrastructure	yes / no	distance
electricity	no	0,04 km
water supply	yes	
sewage discharge	yes	
gas main	no	0,36 km
access to the plot	asphalt road	
distance to		
national road	E 16, E 57	near the border
railway station	Biskupiec	4,6 km
nearest province capital	Olsztyn	39 km
sea port	Elbląg	150 km
airport	Gdańsk, Warszawa	220 km







Town Hall in Biskupiec Aleja Niepodległości 2, 11-300 Biskupiec T: +48 89 715 01 01 invest@biskupiec.pl www.biskupiec.pl/invest.htm











## THE ECONOMIC PROFILE OF ELBLAG

**Elbląg** - the zone of good investments. Elbląg is situated in the north-east part of Poland nearby the Vistula Lagoon on the shortest route from the west of Europe to Kaliningard Oblast and Baltic countries. Elbląg is the second biggest city in warmińsko-mazurskie voivodship.



Population	125 239
Number of people in working age	81 641
Unemployment rate (in the country)	16,6%
Average gross salary (in the county)	2781,25 PLN
Main sectors	• Metal
	• Furniture
	• Energetic
	• IT
	• Construction

#### **SECTORS WITH THE BIGGEST POTENTIAL:**

Industrial and construction sector IT sector

#### **STRENGTHS:**

- Attractive location
  - Elblag is located by the national road no. 7 Gdańsk Warszawa Kraków
  - Access to the Baltic Sea through the Vistula Lagoon.
- Proximity of other urban agglomerations Tricity (60 km) and Kaliningrad (100 km).
- Presence of big concerns operating in the region, e.g. Alstom, Żywiec Group JSC, Stokota Power Sp. z o.o., Siemens Sp. z o.o. PLSmidth Maag Gear Sp. z o.o.
- Considerable human resources which guarantee the access to experienced and well-qualified staff many higher education institutions.
- Preferences for the development of business infrastructure Elblag Technology Park, Elblag Incubator of Modern Information Technologies.
- Well prepared investment areas and tax reliefs for the investors in Warmia-Mazury Special Economic Zone.
- Exceptional natural and climatic values good place to live and run a business.







- Income tax reliefs up to 70% and attractively located investment areas, e.g. in Elbląg Subzone of Warmia-Mazury Special Economic Zone.
- Exemptions from property tax (land, real estate, means of transport) on the basis of local law.
- Support for the investment process is provided by Investor Assistance Office in Elblag's City Hall.
- Support for the research and development activity and wide offer of infrastructure prepared for the meeting of science and business in Elblag Technology Park.

#### **THEY HAVE TRUSTED US:**

Żywiec Group S.A., main office in Żywiec – Australia, Holland (brewing industry)

Alstom Power Sp. z.o.o. department in Elblag – France (metallurgical industry / energetic sector)

ABB Zamech Marine Sp. z o.o. – Holland (production for shipbuilding industry) ABB Zamech GAZPETRO

Sp. z o.o. – Holland (gas/petrochemistry)

BLANCHE – Polska Sp. z o.o. – Germany (clothing industry)

Siemens Sp. z o.o. – France (energetics)

FLSmidth Maas Gear Sp. z o.o. – Switzerland (metallurgy)

Klaveness Polska Sp. z o.o. – Norway (footwear industry)

Acoustics Sp. z o.o. – Norway (services)

HANYANG ZAS Sp. z o.o. – Korea (automotive)

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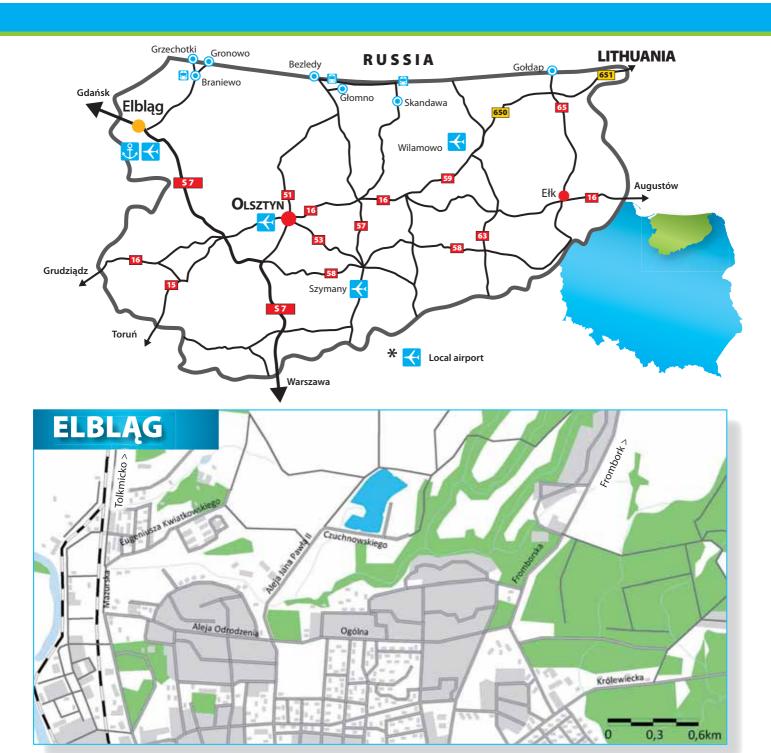
## **INVESTMENT OFFER OF CITY ELBLAG**



location	Modrzewina South Elbląg	
area	9,56 ha	
approximate price per 1 m <sup>2</sup>	10 euro	
owner	Municipality Elbląg	
zoning plan	yes	
zoning	Investment areas intended for production activity and	
	services connected with high technology industry	
infrastructure	yes / no	distance
electricity	yes	
water supply	yes	
sewage discharge	yes	
access to the plot	asphalt road	
distance to		
national road	S7	7 km
railway station	Elbląg	7 km
nearest province capital	Gdańsk	60 km
sea port	Elbląg	3 km
airport	Gdańsk - Rębiechowo	75 km







Investor Assistance Office City Hall in Elbląg ul. Łączności 1, 82-300 Elbląg T: +4855 239 32 91 boi@umelblag.pl www.inwestycje.elblag.pl











## THE ECONOMIC PROFILE OF GOŁDAP HEALTH RESORT

**Gołdap** - the only health resort in Warmia and Mazury – is a dynamically developing tourism and recreation centre by the Lake Gołdap.

Goldap is a perfect place for the investors operating in medical services sector interested in investing in mineral and curative waters factory, production of cosmetics based on peloid. New sanatoria, hotels with SPA and Wellness services and casinos can develop here.

Goldap borders with Russia, it is 40 km from Lithuania which means that in the group of potential customers there are also foreign clients.



Population of the town and	the commune	20 403	
Number of people in worki	ng age	13 319	
Unemployment rate (in the	e county)	22,7 %	
Average gross salary (in the	e county)	2629,46 PLN	
Main sectors		<ul> <li>Windows production</li> </ul>	
		<ul><li>Tourism</li></ul>	
		<ul> <li>Health care</li> </ul>	
		<ul> <li>Production of metal products</li> </ul>	
		<ul> <li>Production of stationery</li> </ul>	

#### **SECTORS WITH THE BIGGEST POTENTIAL:**

Health and recreational tourism.

Production based on curative natural resources: peloid and mineral waters.

#### **STRENGTHS**

- Vicinity of Kaliningrad Oblast of Russian Federation and Lithuania border crossing Goldap-Gusiew,
   40 km from the border with Lithuania,
- ◆ Available natural resources and existing infrastructure: mineral waters (at the depth of 426m 0,12% chloride, bicarbonate and sodium mineral water, fluoride mineral water )and curative waters (at the depth of over 646m 0,60% chloride and sodium mineral water with a considerable amount of calcium and magnesium, used in potable treatment according to doctor's order), Spring Park with graduation towers, mineral water pump house and salt grotto.
- Many tourist attractions: winter sports centre in Piękna Góra (routes for skiing, a revolving café at the top of the mountain), bloodless safari farm of wild animals in Zatyki, historical viaducts with a closed railway line in Stańczyki.







- Income tax reliefs up to 70% in the area included into Suwałki Special Economic Zone.
- In the Town Hall the support for the investment process is provided by a local manager for investor assistance.

#### **THEY HAVE TRUSTED US:**

Gołdap 2007 Menagement GmbHEW Gołdap sp.K. – Wind Farm

Budomex Puza – manufacturer of PCV windows and doors

A&G KOPERTY Company Sp. z o.o. – manufacturer of envelopes

Wital Sanatorium – nonpublic health care institution – health resort

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## THE INVESTMENT OFFER OF GOŁDAP HEALTH RESORT



location	Health Resort Gołdap	
	•	
area	10,79 ha	
approximate price per 1 m <sup>2</sup>	100 pln / 25 euro	
owner	Gołdap Commune	
zoning plan	yes	
zoning	Health resort services (sanatoriums, hospitals)	
	health services targeted to rest,	
	recreation with use of naturl resour	rces
	and climate condtions.	
infrastructure	yes / no	distance
electricity	yes	
water supply	yes	
sewage discharge	yes	
access to the plot	asphalt road	
distance to		
national road	E 65	2 km
railway station	Gołdap	2 km
nearest province capital	Olsztyn	145 km
sea port	Elbląg	247 km
airport	Gdańsk	259 km









Town Hall in Gołdap Plac Zwycięstwa 14, 19-500 Gołdap T: +48 87 615 60 40 gpo2@goldap.pl www.uzdrowiskogoldap.pl











### THE ECONOMIC PROFILE OF KISIELICE

**Kisielice Commune** - leader of the investments in renewable sources of energy in warmińskomazurskie voivodship. In the area of the commune function wind farms, biogasworks and biopowerhouse.



Population of the town and the commune	6 400
Number of people in working age	3 966
Unemployment rate (in the county)	12 %
Average gross salary (in the county)	2 639,03 PLN
Main sectors	<ul> <li>Renewable sources of energy</li> </ul>
	<ul> <li>Farming</li> </ul>
	<ul> <li>Wood industry</li> </ul>

#### **SECTORS WITH THE BIGGEST POTENTIAL:**

Renewable sources of energy sector using: solar energy for the production of electricity, biogas for the production of heat and electricity, biomass for the production of heat, food and agricultural processing sector, wood processing sector.

#### **STRENGTHS**

- Convenient location by the national road no. 16 in the vicinity of such cities as: Iława, Kwidzyn, Grudziądz.
- Good conditions to invest in renewable sources of energy, in the area of the commune function companies from wind, biogas and biomass sectors.
- Naturally clean environment fosters ecological farming.
- Available staff 61% of the citizens are in working age.
- Industry zone investment area with full infrastructure in the local zoning plan destined for industry and services.







• Exemptions from property tax as part of the regional investment help for the creation of new jobs connected with new investments in the area of Kisielice Commune.

#### **THEY HAVE TRUSTED US:**

Iberdrola (Spain) - wind farm

Asociación Empresarial Eólica (Spain) – wind farm

Bio-Nik Elektra (Poland) – construction of biogas heat and power plant

Windproject (Poland) - wind farm

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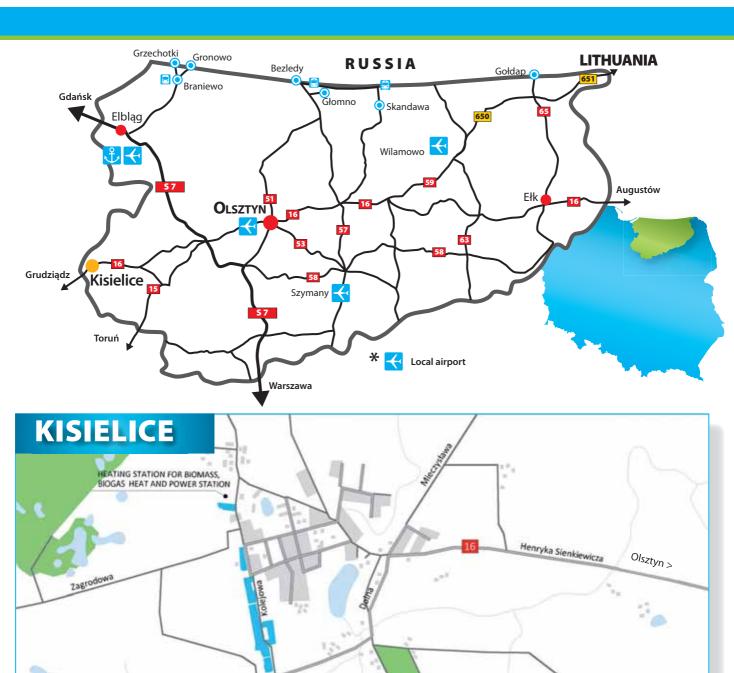
## **INVESTMENT OFFER OF KISIELICE**



laatian	Fintamonica Zama Misialiaa	
location	Enterprise Zone Kisielice	
area	3,30 ha	
approximate price per 1 m <sup>2</sup>	30 pln / 7 euro	
owner	Kisielice Commune	
zoning plan	yes	
zoning	production and warehouses,	
	construction and transport bases	
infrastructure	yes / no	distance
electricity	yes	
water supply	yes	
sewage discharge	yes	
access to the plot	asphalt road	
distance to		
national road	E 16	0,1 km
highway	A1	60 km
railway station	Iława	23 km
nearest province capital	Olsztyn	100 km
sea port	Elbląg	78 km
airport	Gdańsk - Rębiechowo	160 km







Łasińska

Town Hall in Kisielice ul. Daszyńskiego 5, 14-220 Kisielice T: +48 55 278 55 00 promocja@kisielice.pl www.kisielice.pl



< Grudziadz





0,3

0,6km





## THE ECONOMIC PROFILE OF KURZĘTNIK COMMUNE

**Kurzętnik is an investor** - friendly commune which is proved by the presence of four production plants with foreign capital. Location on the national route E15 between dynamically developing urban centers is an alternative to land prices and the access to qualified and experienced staff for the location of new investments.



Population of the commune	9 092
Number of people in working age	5 725
Unemployment rate (in the county)	21,7%
Average gross salary (in the county)	2 599,04 PLN
Main sectors	<ul> <li>Production of plastic elements</li> </ul>
	<ul> <li>Transportation</li> </ul>
	<ul> <li>Logistics</li> </ul>
	<ul> <li>Mechanics</li> </ul>
	<ul> <li>Carpenter's and locksmith's services</li> </ul>
	<ul><li>Trade</li></ul>

#### **SECTORS WITH THE BIGGEST POTENTIAL:**

Industry

Services

Construction

Food processing

**Farming** 

#### **STRENGTHS**

- Good communications location by the national road no. 15 between Olsztyn and Toruń.
- Investment areas with full infrastructure (over 60 ha).
- Existence of vocational education institution education open to business possibility of opening dedicated faculties.
- Existing production plants with foreign capital.
- After hours: many tourist attractions in the region canoeing in Drwęca River, agritourism farms provide leisure for all those who love fishing, mushroom picking, horse riding, cab drives around nearby forests, cycling trips and tasty home-made food.







- Income tax reliefs up to 70% in the areas included into Warmia-Mazury Special Economic Zone.
- Property tax exemptions in the form of de minimis help.
- Support for the investment process is provided by the Team for Acquiring of the Investors and
- Promotion of Entrepreneurship operating in Commune Office in Kurzetnik.
- Attractive land prices.

#### **THEY HAVE TRUSTED US:**

Luttgens Polska Sp. z o.o. Sp.k. - the producer of engineering parts made of thermoplastics for automotive and electro-technical industry

DHM Polska Sp. z o.o. – paper sleeves producer

Thermoform Polska Sp. z o.o. Sp. k. - the producer of parts made of plastic

Alsybet Sp. z o.o. - the production of concrete elements

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## **INVESTMENT OFFER OF KURZĘTNIK COMMUNE**



location	Nielbark, Kurzętnik	
area	7,48 ha	
approximate price per 1 m <sup>2</sup>	15 pln / 3,7 euro	
owner	Kurzętnik Commune	
zoning plan	yes	
zoning	industry, services	
infrastructure	yes / no	distance
electricity	yes	
water supply	yes	
sewage discharge	no	3 km
access to the plot	asphalt and dirt road	
distance to		
national road	E 15	1,5 km
railway station	Brodnica	20 km
nearest province capital	Olsztyn	100 km
sea port	Elbląg	127 km
airport	Gdańsk - Rębiechowo	190 km









Kurzętnik Commune ul. Grunwaldzka 39, 13-306 Kurzętnik T: +48 56 47 405 15 invest@kurzetnik.pl www.kurzetnik.pl











#### THE ECONOMIC PROFILE OF LIDZBARK WARMIŃSKI

**Lidzbark Warmiński** is a small city of BIG POSSIBILITIES – a historic capital of Warmia where the tradition meets modernity. The city, in the past being an administrative, economic and cultural centre of the region, is known for many monuments of architecture and friendly for tourists and investors. Especially for the investors INDUSTRIAL AREAS were created – investment areas with full infrastructure included into Warmia-Mazury Special Economic Zone.



Population	16 738
Number of people in working age	10 797
Unemployment rate (in the county)	27,3%
Average gross salary (in the county)	2804,79 PLN
Main sectors	<ul> <li>In Lidzbark Warmiński dominant sectors, apart from the hotel industry, are the building industry – steel constructions, glass and plastic industry and food and agricultural processing – dairy products, meat and fish. We observe a dynamic development of transport services, mechanics and trade in the food industry which is influenced by the vicinity of Russia through Kaliningrad Oblast.</li> </ul>

#### **SECTORS WITH THE BIGGEST POTENTIAL:**

The growth of tourist attractiveness of Lidzbark Warmiński has influenced a dynamic development of hotel sector, gastronomic and accompanying services. Ongoing construction of Warmia Thermae contributes to the rebirth and intensification of health care services (until 1945 the city was a resort) connected with balaneutics, cosmetology, recreation and spa.

#### **STRENGTHS:**

- Onvenient location industrial areas with full infrastructure located directly by the voivodship road no. 511, i.e. 1,5 km from the national road no. 51, next E7 road (Kaliningrad Warsaw).
- The proximity to the border with Kaliningard Oblast (national road no. 51 Lidzbark Warmiński Bartoszyce Bezledy border of the country, about 40 km, to Kaliningard 75 km).
- Good road communication with Warsaw and Tricity.
- Access to manpower and qualified staff the town of active and educated people.
- Attractive offer of residential areas located in the immediate vicinity of the landscape park of Symsarna river and by the River Łyna.







- Income tax reliefs up to 70% and attractively located investment areas, e.g. in Lidzbark Warmiński Subzone of Warmia-Mazury Special Economic Zone.
- Support for the investment process is provided by the local manager for investor assistance in the Town Hall.

#### **THEY HAVE TRUSTED US:**

Polmlek Sp. z o.o. – the producer of cheese, yoghurts, milk

Anders Group – Krasicki Hotel \*\*\*\* in XIV century residence of Warmia Bishops

Tahami Fish Sp. z o.o. – fish processing

Szkło sp. z o.o. – glass processing

Rossoplast sp.j. – the producer of foil packaging

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## THE INVESTMENT OFFER OF LIDZBARK WARMIŃSKI

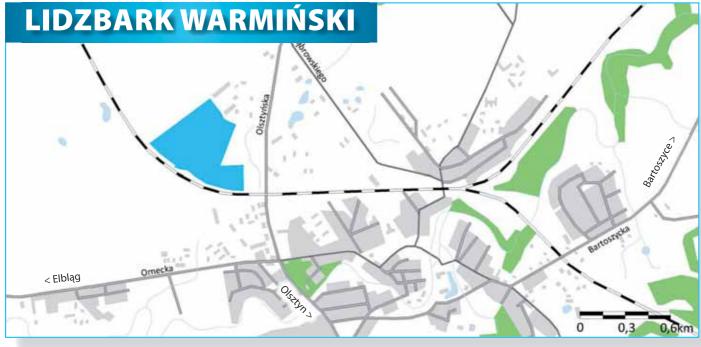


location	Special Economic Zone Lidzbark Warmiński			
area	21,66 ha			
approximate price per 1 m²	up to 30 pln			
owner	Municipality Lidzbark Warmiński			
zoning plan	yes			
zoning	industry, warehouses			
infrastructure	yes / no	distance		
electricity	yes			
water supply	yes			
sewage discharge	yes			
gas main	gas main no	0,22 km		
access to the plot	asphalt road			
distance to				
national road	E 51	0,1 km		
railway station	Dobre Miasto	22 km		
nearest province capital	Olsztyn	45 km		
sea port	Elbląg	91 km		
airport	Gdańsk - Rębiechowo	160 km		









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#### THE ECONOMIC PROFILE OF LUBAWA

**Lubawa** is a city of enterprising people.

It is considered to be one of the most dynamically developing cities in warmińskomazurskie voivodship which is proved by the results of the independent Ranking of Sustainable Development of Selfgovernment Units.



Population of the town	10 000	
Number of people in working age	6 427	
Unemployment rate (in the county)	12,7%	
Average gross salary (in the county)	2639,03 PLN	
Main sectors	<ul> <li>Furniture</li> </ul>	
	<ul> <li>Food processing</li> </ul>	
	<ul> <li>Confectionery</li> </ul>	

#### **SECTORS WITH THE BIGGEST POTENTIAL:**

Furniture

Food processing

#### **STRENGTHS:**

- Good communications location by the national road no.15, railway line.
- Wide base of cooperants from furniture and food sectors (milk products, fruit and vegetables preserve, bakeries, confectioneries).
- Actively functioning Craftsmen's and Entrepreneurs' Guild in Lubawa.
- The vicinity of three urban centers provides the access to qualified and experienced staff.
- Vocational education institutions cooperating with business possibility to create dedicated
- faculties.
- Entrepreneurship development zone access to investment areas with full infrastructure.
- The industrial district BOREK in 2005 won the competition for the best prepared industrial area and received a title "The Golden Site 2005". The competition is organized by Polish Information and Foreign Investment Agency.







- Exemptions from property tax as part of the regional investment help up to 50% for 1 year when 20 new jobs are created, and 2 years when women constitute a half of the employees.
- Possibility to include the investment areas into Special Economic Zone which enables to apply for income tax reliefs up to 70%.
- Support for the investment process is provided by the local manager for investor assistance in the Town Hall.

#### **THEY HAVE TRUSTED US:**

Swedwood (IKEA Group, Sweden) – furniture producer

Szynaka Meble Sp. z o.o. – furniture producer

Oristo Sp. z o.o. – bathroom furniture producer

SM Mlekovita – producer of dairy products

Fruit and Vegetables Processing Plant Kowalkowki

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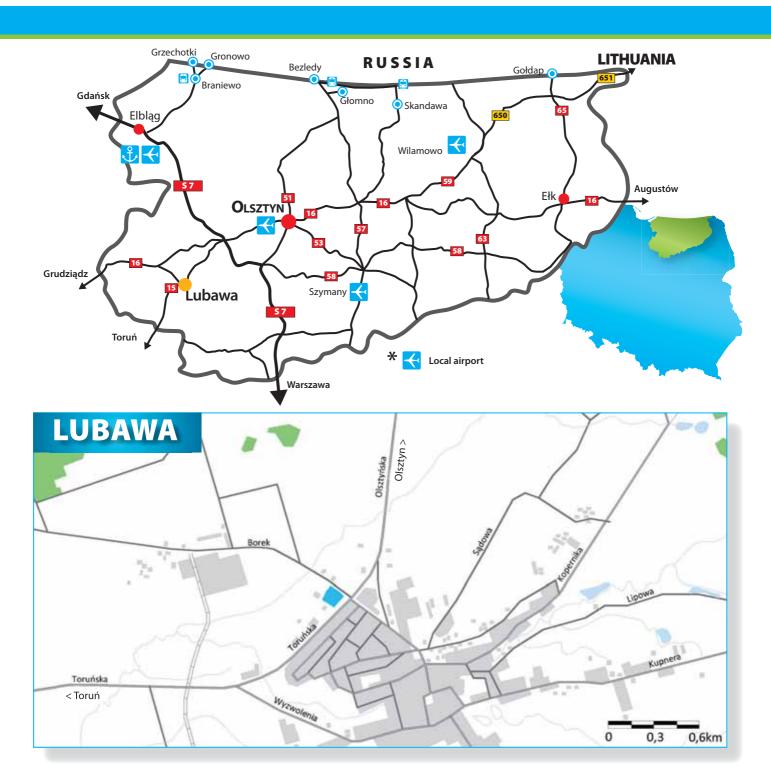
## THE INVESTMENT OFFER OF LUBAWA



1	Development District Library			
location	Borek Industry District, Lubawa			
area	1,07 ha			
approximate price per 1 m <sup>2</sup>	to negotiate			
owner	private owner Krokus Sp. z o. o.			
zoning plan	yes			
zoning	production, services and warehouses			
infrastructure	yes / no	distance		
electricity	yes			
water supply	yes			
sewage discharge	yes			
gas main	no	0,05 km		
access to the plot	asphalt road			
distance to				
national road	no. 15	near the plot		
railway station	Iława	18 km		
nearest province capital	Olsztyn	70 km		
sea port	Elbląg	106 km		
airport	Gdańsk	160 km		







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## THE ECONOMIC PROFILE OF MIKOŁAJKI

## Mikołajki – your place in... Mazury

Mikołajki is the heart of Masurian Lake District forming the longest in Europe water route with the length of about 140 km. The city has a picturesque location among lakes and forests and is sailors and tourists-friendly. The city is known as a summer capital of Mazury.



Population of the town and commune	8 692	
Number of people in working age	5 565	
Unemployment rate	14 %	
Average gross salary (in the county)	2 708,77 PLN	
Main sectors	Tourism	

#### **SECTORS WITH THE BIGGEST POTENTIAL:**

- Tourism and hotels
- Sailing facilities
- Agritourism

#### **STRENGTHS:**

- Summer capital of Poland one of the best known Masurian tourist resorts, the hub of sailing, summer leisure and recreation 160 thousands of tourists a year.
- Good communications location by the national road no. 16 Ełk Mrągowo Olsztyn, airstrip for helicopters, navigable water route.
- ▶ Location on the route of Masurian Lakes the finalist of 7 New Wonders of Nature competition.
- Investment areas with full infrastructure and current zoning plan, destined for housing development and hotels.
- Great opportunities to develop activity-based tourism.







• Support for the investment process is provided by the local manager for investor assistance.

## **THEY HAVE TRUSTED US:**

Gołębiewski Hotel in Mikołajki

Polish Prestige Hotels&Resorts - Hotel Amax

Inpro - Hotel on Birds' Island

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## INVESTMENT OFFER OF MIKOŁAJKI



## Area no. 1 Area no. 2

location	Dybowska Mikołajki		Leśna Mikołajki		
area	1,36 ha	1,36 ha		4,6557 ha	
approximate price per 1 m <sup>2</sup>	75 pln	75 pln		25-30 pln	
owner	City and Commune Mikołajki		City and Commune Mikołajki		
zoning plan	yes		no		
zoning	multifamily housing		tourism, health care, recreation		
infrastructure	yes / no	distance	yes / no	distance	
electricity	no	0,01 km	yes		
water supply	no	0,01 km	yes		
sewage discharge	yes		no	0,017 km	
gas main	no	0,01 km	no	0,017 km	
access to the plot	asphalt road		asphalt road		
distance to					
national road	E 16	0,8 km	E 16	0,8 km	
railway station	Mrągowo	25 km	Mrągowo	25 km	
nearest province capital	Olsztyn	88 km	Olsztyn	88 km	
sea port	Elbląg	185 km	Elbląg	185 km	
airport	Gdańsk, Warszawa	260 km	Gdańsk, Warszawa	260 km	









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## THE ECONOMIC PROFILE OF MIŁOMŁYN

**Miłomłyn inspires** - Forests and waters together with an interesting history and monuments are the main assets of Miłomłyn commune and create a background for dynamic development of tourism. For the investors from the tourist industry the commune has prepared a special investment offer – possibility to build a marina on the navigable route of Elbląg Canal.



Population	• Town 2 300	
·	• Commune 5 200	
Number of people in working age	3 213	
Unemployment rate (in the county)	22,3%	
Average gross salary (in the county)	2759,64 PLN	
Main sectors	<ul> <li>Ecological farming</li> </ul>	
	<ul> <li>Industrial processing</li> </ul>	
	<ul> <li>Construction</li> </ul>	

## **SECTORS WITH THE BIGGEST POTENTIAL:**

Tourism Ecological farming Intangible services Wood industry

#### **STRENGTHS:**

- Good communications location by the national road no. E7, ring road, navigable route
- The city is located on the water route of navigable Elblag Canal which is 84,2 km long and joins the lakes from Warmia and Mazury with the Vistula Lagoon and then the Baltic Sea.
- Hotel facilities (156 hotel rooms) Hotel Miłomłyn Zdrój Medical SPA & Vitality \*\*\*, Hotel in the castle from 1856 in Karnity, Hotel Osada Danków and agritourism.
- Numerous tourist attractions: Elblag Canal as a relic of hydro-engineering, bicycle routes, sport and cultural events.
- Clean environment fostering the development of tourism and ecological farming functioning producers
  of goat milk, honey, poultry.







#### **INVESTMENT INCENTIVES**

- Exemptions from property tax as part of the regional investment help for the creation of new jobs connected with new investments in the area of Miłomłyn Commune.
- Support for the investment process is provided by the local manager for investor assistance in the Town Hall.

## **THEY HAVE TRUSTED US:**

Anders Group – hotel network

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## **INVESTMENT OFFER OF MIŁOMŁYN**



location	Marina Miłomłyn	
area	3,18 ha	
approximate price per 1 m²	21 pln / 5,25 euro	
owner	Miłomłyn Commune	
zoning plan	yes	
zoning	Marina with full facilities.	
	Production, services and warehouses.	
infrastructure	yes / no	distance
electricity	tak	
water supply	tak	
sewage discharge	tak	
access to the plot	asphalt and dirt road	
distance to		
national road	S 7	1 km
railway station	Ostróda	12 km
nearest province capital	Olsztyn	60 km
sea port	Elbląg	60 km
airport	Gdańsk	120 km









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## THE ECONOMIC PROFILE OF MRAGOWO

**Mragowo** is a city of people who are active and open to new challenges. It is a place which brings together the development of entrepreneurship, care for natural environment and local community. It is a capital of country music and interesting festivals by the Lake Czos. It is the hub of entertainment and meetings in the surroundings of beautiful Masurian scenery. Mragowo inspires!



Population	22 600
Number of people in working age	14 834
Unemployment rate in the county	20%
Average gross salary in the county	2 708,77 PLN
Main sectors	Automotive industry
	<ul> <li>Construction</li> </ul>
	<ul> <li>Industrial processing</li> </ul>
	• Tourism
	Gastronomy

## **SECTORS WITH THE BIGGEST POTENTIAL:**

Industrial processing (food, metals, wood)
Construction
Tourism and gastronomy

## **STRENGTHS:**

- Location at the intersection of two main routes of the region: national road no. 16 and 59, the vicinity of the external border of EU (72 km to the border crossing in Bezledy).
- Available staff, the possibility of cooperation with vocational schools in order to raise the qualifications of the employees.
- Local authorities supporting the entrepreneurship common projects of the self-government and entrepreneurs.
- Already existing production plants with foreign capital.
- Attractively located investment areas with full infrastructure.







#### **INVESTMENT INCENTIVES**

- Income tax reliefs up to 70% and attractively located investment areas included into Warmia-Mazury Special Economic Zone.
- Low property tax rates 83% of the maximum rate.
- Support for the investment process is provided by the local manager for investor assistance in the Town Hall Donata Kobylińska-Durka, Magdalena Maślanka.

#### **THEY HAVE TRUSTED US:**

Bruss Polska Sp. z o.o. (Germany) - world leader in the production of sealing systems Farmtrac Sp. z o.o. (India) - the biggest domestic producer of tractors Aerogels Poland Nanotechnology Sp. z o.o. (USA) - distribution of high quality materials for thermal insulation

Rotisol – Est sp. z o.o. (France) - world leader in the production of gastronomic appliances

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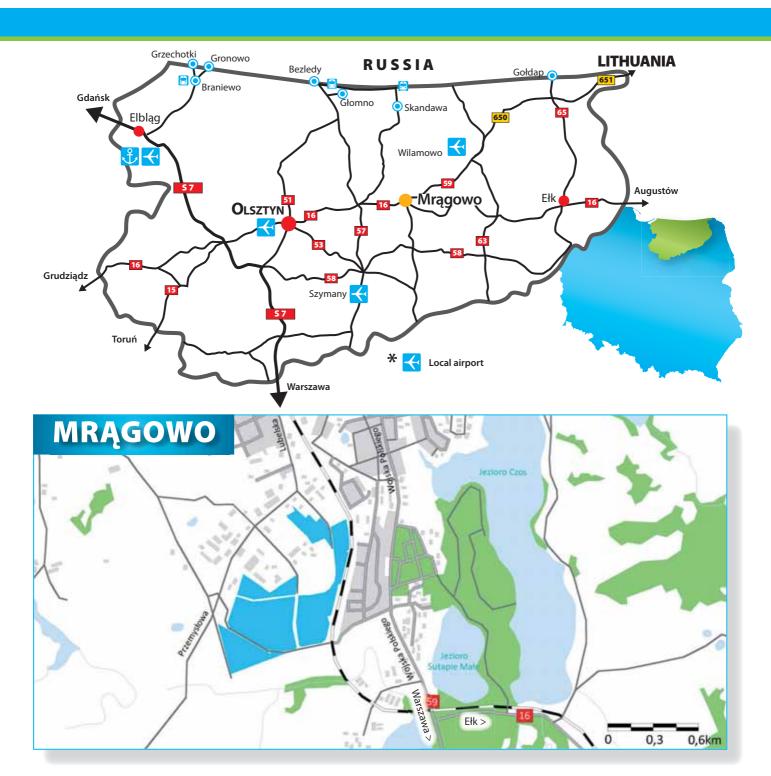
# **INVESTMENT OFFER OF MRĄGOWO**



location	Industrial Zone Mrągowo	
area	38 ha	
approximate price per 1 m <sup>2</sup>	30 pln / 7,5 euro	
owner	Municipality Mrągowo	
zoning plan	yes	
zoning	production, warehouses	
infrastructure	yes / no	distance
electricity	yes	
water supply	yes	
sewage discharge	yes	
gas main	yes	
access to the plot	asphalt road	
distance to		
national road	E 16	1 km
railway station	Mrągowo	1 km
nearest province capital	Olsztyn	60 km
sea port	Elbląg	165 km
airport	Gdańsk, Warszawa	230 km







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## THE ECONOMIC PROFILE OF PISZ

**Pisz** is located in the south of Masurian Lake District and Piska Forest by the River Pisa. Through the city run national roads no. 58 and 64 and the railway line Olsztyn – Ełk. Pisz is an active commune, realizing a couple of projects, e.g. it is a leader of Polish-Lithuanian project "Neighbours actively supporting entrepreneurship" whose aim is to stimulate the cooperation between the entrepreneurs from both countries.



Population	•Town 19 309	
	• Commune 27 753	
Number of people in working age	18 042	
Unemployment rate (in the county)	33,3 %	
Average gross salary (in the county)	2 923,37 PLN	
Main sectors	<ul> <li>Wood processing</li> </ul>	
	<ul> <li>Forestry</li> </ul>	
	• Farming	

## **SECTORS WITH THE BIGGEST POTENTIAL:**

Wood processing Food processing Tourism

## **STRENGTHS:**

- Good communications international transportation route to the border with Kaliningrad Oblast of Russian Federation and railway junction.
- Available staff 5640 people in the county actively seeking jobs.
- Existence of vocational education institution education open to business possibility of opening dedicated faculties.
- Local authorities open to entrepreneurs: Commune Office participates in the project "Let's decide together" whose aim is to develop the mechanisms of effective cooperation between self-government authorities and entrepreneurs.







#### **INVESTMENT INCENTIVES**

- The possibility of including the investment areas in Special Economic Zone which enables to apply for the income tax relief up to 70%.
- Exemptions from property tax as the part of regional investment help for the creation of new jobs connected with new investments in the area of Pisz Commune.
- Support for the investment process is provided by the local manager for investor assistance.

#### **THEY HAVE TRUSTED US:**

"SKLEJKA – PISZ" PAGED S.A. – manufacturer of plywood

Telmex Sp. z o.o. – furniture (production for IKEA)

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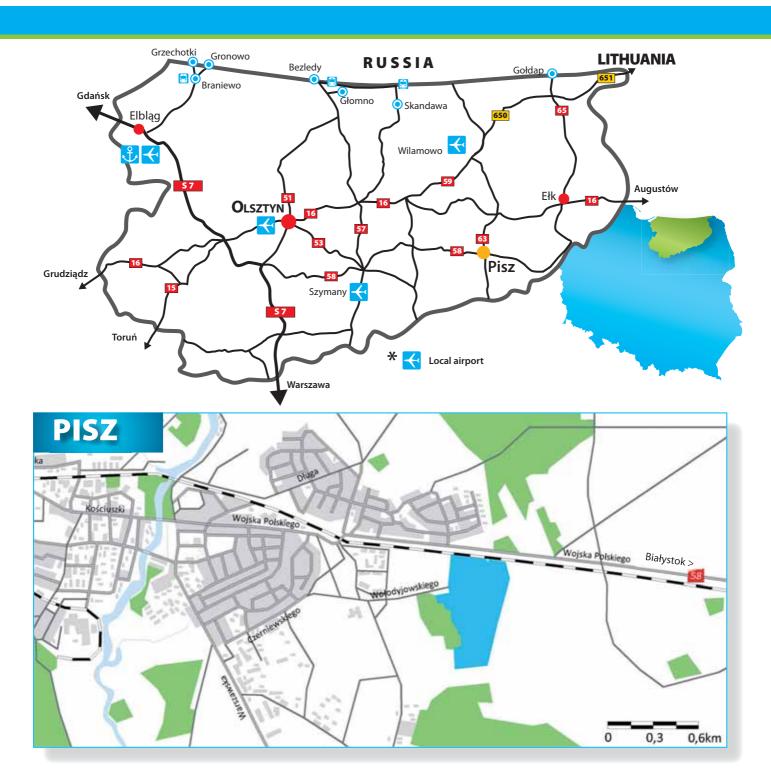
## THE INVESTMENT OFFER OF PISZ



Industrial Zone Pisz	
25,83 ha / 8,75 euro	
35 pln	
Municipality Pisz	
yes	
production, services and warehouses	
yes / no	distance
yes	
yes	
yes	
no	0,1 km
dirt road	
E 58	0,5 km
Pisz	3 km
Olsztyn	110 km
Elbląg	225 km
Warszawa	209 km
	25,83 ha / 8,75 euro 35 pln  Municipality Pisz  yes production, services and warehous  yes / no  yes  yes  yes  no  dirt road  E 58  Pisz  Olsztyn  Elbląg







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