Lublin region is the gateway to the East
- Pan-European transport corridor on the route east-west/north-south.
- Well-developed border crossing infrastructure with Ukraine (4 border crossings) and Belarus (3 border crossings).
- Well-developed broad-gauge railway network to facilitate the transport of goods to the Commonwealth of Independent States.
Border area between the European Union and the Customs Union (Russia, Belarus, Kazakhstan).

2. Solid research and technology base
- Lublin is the largest academic centre of Eastern Poland.
- Presence of Science and Technology Parks, as well as specialised research institutions (Life Sciences, Agricultural, Medical and Veterinary Sciences).

3. Lublin’s tourist potential
- The variety of cultural institutions, an ever-growing network of sports and leisure facilities, and the availability of health care, schools and nurseries are key criteria that establish the quality of life of a region’s residents, as well as the climate and environment for business processes.

4. International and national flight connections from Lublin Airport

5. Development of transport infrastructure
- Opening of the airport in Lublin in 2012
- Construction of the S17 expressway with Lublin’s ring road
- Construction of the S19 Lublin – Rzeszów expressway

6. Friendly institutional environment
- Numerous business environment institutions bringing together and supporting enterprises from the region.
- Institutions established to support investors, e.g. Investor’s Assistance Centre (COI), Investors’ and Exporters’ Assistance Centre (COIE)
- Actions to promote companies and products from the region, e.g. the “Lubelskie Brand” (in Polish Marka Lubelskie).
- Very large number of business entities – highly-qualified small and medium enterprises as potential subcontractors.

7. Investment sites
- 3 Special Economic Zones.
- Greenfield and brownfield sites in convenient locations.

8. One of the lowest costs of office space lease in Poland.
- The highest supply of modern office space (almost 7 million m²) in Central and Eastern Europe.

9. Competitive labour cost and high personnel qualifications
- Availability of young and well-educated candidates.
- Favourable age structure of residents – a sizeable share of working-age population.

10. Available incentives for investors
- Government grants
- EU funds under six national programmes and the Regional Operational Programme for Lublin Voivodeship
- Special Economic Zones (SEZs)
- Science and Technology Parks
- Local tax credits

11. Employment stability
12. **Well-educated and competent human resources** – the number of foreign students and graduates from Polish universities is growing every year, including graduates of degree schemes that are most wanted among sophisticated technology companies.

13. **Emerging innovation leader in the region** – fast research and development spending growth and active implementation of innovative research projects.

14. **Well-developed vocational education system.**

15. **Increased cooperation of companies, scientific and business-related institutions of Lublin region (e.g. clusters initiatives).**

16. **Compared to other regions of Eastern Poland, Lublin voivodeship shows high employment rates in the R&D sector.**

17. **Good conditions of development of agriculture, farm and food processing, machinery and wood manufacture, offshoring type services and tourism.**

18. **The neighbourhood with Belarus and Ukraine.**

**Sectors with huge potential**

**Food industry**

- Lublin region is among the biggest and most important agricultural regions of the country. It is a leading region in agriculture and orchard cultivation.
- favourable natural conditions for the development of ecological food:
  - farming land cover 70% of the voivodeship's area
  - forests cover 24.2% of the voivodeship's area
  - climate conditions allowing to grow all plants typical for this geographical and climate zone
  - over 2000 licensed farms produce ecological food based on the methods of eco-production of plants and animals
- well-organized agriculture market:
  - 3 large agricultural stock exchanges:
    - Agricultural Stock Exchange in Elizówka near Lublin
    - Eastern Crops and Goods Exchange in Lublin
    - Eastern Centre of Agroexport in Biała Podlaska
  - fairs and exhibitions organized by fair-exhibition centre in Lublin (TArgi Lublin S.A.)
- leading position in terms of growing numerous plants, vegetables and fruit:
  - hops - 83% of domestic output,
  - tobacco - 58% of domestic output
  - raspberries - 79% of domestic output
  - currant – 48,8% of domestic output
  - strawberries – 27,9% of domestic output
  - white beet – 17,9% of domestic output
  - potatoes – 7,8% of domestic output
- strong apiarian traditions:
  - the only in Europe specialist apiarian school in Pszczela Wola
  - beekeeping is a traditional occupation in many farms
- availability of highly skilled labour:
  - University of Life Sciences in Lublin (8.6 thousand students – academic year 2015/2016)
- scientific and research base for agriculture sector:
o Institute of Agrophysics of the Polish Academy of Science in Lublin
o Witold Chodzko Institute of Rural Health in Lublin
o Artificial Fertilizers Institute in Puławy
o Farming, Fertilizing and Soil Institute in Puławy
o State Veterinary Institute in Puławy

• potential partners and suppliers:
  o sugar plants in Krasnystaw, Rejowiec
  o large creameries: Spomlek - Radzyń Podlaski, Biomlek - Chełm, OSM Krasnystaw, Piaski, Ryki
  o companies operating in the meat processing sector: Lmeat Łuków, Wierzejki, Cioczek in Lublin, Felix Sp. z o.o. in Rosorze, Meat Plant Dobroslawów
  o brewing companies: Perla Lublin Breweries, Zwierzyniec Brewery
  o grain mills: pasta plant Lubella, Grain Production Plant in Zamość
  o companies operating in the spirits sector: Stock Poland
  o herbal sector representatives, e.g.: Herbapol Lublin, and vegetables and fruits processing companies, e.g. Materne Polska in Łopatki near Nałęczów, Osmofrost in Osmolice, Agram in Lublin

Energy sector

Hard coal
There is a significant coal field in Lublin region and an active hard coal mine Lublin Coal Group “Bogdanka” (Lubelski Węgiel Bogdanka S.A.). The energy-dense hard coal is sold mainly for production of electrical power, heat energy and cement. 18.7% of the national hard coal reserves are located in Lublin region, which can make its mining industry development even more dynamic.

Additionally, in the Lublin province operates PD Co. company which is a Polish subsidiary of the Australian company - Prairie Downs Metals Limited, established to build a coal mine in the Lublin Coal Basin. They received four licenses for the diagnosis of coal deposits in the Lublin region. The project includes exploration concessions with a total area of 235 km² within Lublin Coal Basin. The project assumes the construction of a modern coal mine which produces 6-7 million tons per year and employs approx. 2,000 employees. Its construction is expected to begin in late 2016.

Renewable Energy Sources
The great environmental potential of the region creates friendly conditions for the development of such power sectors as: heat energy and electrical power from biomass, solar power, water energy, geothermal electrical power engineering and wind energy. The agricultural character of the region allows for growing energy crops and for energy production from plant and animal offfalls (biogas). Regions within poviat of Lublin, Parczew, Błgóraj and Chełm are the most favourable for development of the solar power industry. Chełm is documented to have the highest in Poland annual sum of solar radiation - over 950 kWh/m² annually.

Potential of RES in the region:
- Hydroelectric potential (theoretical without the Vistula and the Bug rivers): 444.5 GWh/year
- The energy potential: 2,531.644 GWh/year
- The energy potential of biomass: 35,016,857 GJ (9,734,746 MWh/year)
- The potential of solar energy: 950 - 1020 kWh/m² annually.
- Biogas potential: 68 million m³ of the energy value of 2.5 million GJ.
- Potentially generated electricity: 289,082,345 MWh, heat 272,212,245 MWh
Machinery industry
The tradition of engineering: the production of passenger cars since 1918, production of trucks in 1945, installation of French cars (Peugeot) and Korean (Daewoo) in Lublin in 1990s. Lublin region boasts of a long tradition of a machinery industry, not only in Lublin but also in such towns as Świdnik, Janów Lubelski, Kraśnik or Międzyrzec Podlaski.

Leaders of the industry in Lublin voivodship include e.g.:
- AgustaWestland - a major shareholder of the PZL Świdnik S.A.,
- POL-MOT Walfama in Lublin - one of the biggest Polish manufactures of the agricultural equipment. The company has launched production of a first test series of tractors, sold under the URSUS trade mark,
- TSUBAKI-HOOVER POLSKA Co. Ltd., in the ball bearings factory FLT Krasnik S.A. in Krasnik,
- Same Deutz Fahr Polska in Melgwia - production agricultural machines,
- Caterpillar Poland Sp. z o. o. in Janów Lubelski - the manufacturer of construction and mining machines, diesel engines and industrial gas turbines,
- „AluTeam” Polska Sp. z o.o. in Biała Podlaska - the manufacturer of trailers, semitrailers and bodyworks for motor vehicles,
- D&D Resory Poland in Lublin - manufacture of springs for cars
- Sipma S.A. in Lublin - production of agricultural machinery,
- Manufacturer of Equipment and Machinery for the Food Industry “Spomasz” in Bełżyce,
- Sigma S.A. in Jastków - manufacturer of mining machinery,
- Orzel S.A. in Ćmiłów
- Multivac Sp. z o.o. in Jastków
- Military Engineering Plants in Dęblin,
- Company for the Automation of Animal Production „Meprozet” in Mędzyrzec Podlaski

The science - research and qualified staff:
- Technical University of Lublin (10 249 students - November 2014) - important scientific research institute, which working with businesses,
- Lublin Science and Technology Park
- WSK „PZL-Świdnik”,
- Świdnik Regional Industrial Park - research and development potential of the Technical University of Lublin.

Logistic sector
Lublin region advantage is its great geographical location and nearness of transcontinental traffic routes.
- Convenient location and conditions transportation:
  - Pan-European east-west/north-south transit corridor - A2 motorway, roads: S17 and S12, railway lines: E20 (Paris-Moscow) and E7 (Gdynia - Odessa);
  - Well developed border crossing infrastructure: Ukraine (4 crossings) and Belarus (3 crossings) - the most up-to-date customs (phytosanitary and veterinary) terminal in Poland located in Koroszczyn, and land cross-docking facility at Małaszewicze with the capability to trans-load any type of goods shipped via railway;
  - Situated at the border between the EU and the Customs Union of Belarus, Kazakhstan and Russia - the region is a gate to Eastern Europe and Central Asia.
  - Broad-gauge railway lines facilitating transport to the CIS countries;
Lublin Airport in Świdnik

- Constantly expanded infrastructure:
  - National road S-17 - one of the most important transport routes linking Warsaw with Kyiv and Lviv;
  - Geographical location of the region makes it a good place for logistics centres (the following are already operating there: Raben, Schenker, Tradis, Cargosped, C. Hardwig, Polcont, Trade Trans, Spedcont, M&M Militzer);

**The road network** (according to the Lublin branch of General Directorate for National Roads and Highways, the state as on the 1.01.2016): The length of national roads in the Lublin province is 1,095.271 kilometres (in total).

### Technical classification of roads.

The length of roads in each class:
- Express roads (S) 79.303 km (including dual carriageway sections - 71.433 km)
- Main roads of the precipitated move (GP) 903.816 km (including dual carriageway sections - 16.686 km)
- Main roads (G) 51.497 km

### Development of road infrastructure:

1. S17 - Warsaw - Lublin (realization to 2019r.)
2. S19 - Lublin - Kraśnik (in the tender procedure) length of 42 km
3. S19 - Kraśnik - border of the province (in the tender procedure) length of 35 km
4. DK74 - Frampol bypass (in progress)
5. DK74 - Gorajec bypass (in preparation)
6. S17 - Piaski - Hrebenne (in preparation) length of 113.3 km
7. S17 - Tomaszow Lubelski bypass (in the tender procedure)
8. S12 - Piaski - Dorohusk (in preparation) length of 62.4 km
9. S19 - Lublin - Lubartów (in preparation) length of 17.3 km
10.S19 - Międzyrzecz Podlaski - Lubartów (in preparation) - length of 62.7 km
11.S19 - Międzyrzecz Podlaski - Białystok (in preparation) - length of 10.7 km
12.A2 - "Lublin" junction - Kukuryki border crossing point

One of the values of Lublin region is the proximity of transcontinental routes – the voivodeship has the shortest road and rail routes going through Berlin and Warsaw to Minsk in Belarus, Moscow in Russia, and Kiev and Odessa in Ukraine.

Also located in the region is a Customs - Free Zone based in Małaszewicze with a railway siding, a broad and standard gauge, which is also connected to the No. 2/E20 magistral railway line. PKP Cargo Group handling port includes the following stations: Małaszewicze, Raniewo, Kowalewo, Podszedłków, Wólka, Kobylany, Bór, Chotyłów. Closeby is also one of Europe’s greatest state-of-the-art. Car terminal in Koroszczyn, which is part of the road border crossing point in Kukuryki.
- availability of skilled labour:
  - 77,6 thousand students in the region
- relatively low labour costs:
  - 89% of the national average
- proper scientific base:
  - Maria Curie-Skłodowska University in Lublin
  - John Paul II Catholic University of Lublin
  - University of Life Sciences in Lublin
  - Medical University in Lublin
  - Lublin University of Technology
  - University College of Enterprise and Administration in Lublin
  - Vincent Pol University in Lublin (Social-Environmental Academy)
  - Economy and Innovation Academy in Lublin
  - Social Sciences Academy in Lublin
  - Management and Administration Academy in Zamość
  - Jan Zamoyski Humane-Economy Academy in Zamość
  - State Vocational Academy in Chełm
  - State School of Higher Education in Chełm
  - State Vocational Academy in Biała Podlaska
- BPO/SSC/ITO/R&D companies in the region:
  - Alior Bank (Relationships with Clients Office)
  - Altkom Software & Consulting
  - Arcus IT Systems
  - Asseco Business Solutions
  - Billennium (Lublin Branch)
  - BL Stream
  - Brad Services
  - Britenet
  - Accounting Operations Centre Orange Polska
  - Coltel
  - Comarch
  - Compugroup Medical
  - DataArt Lublin
  - Edge One Solutions
  - EOS KSI
  - Euronet (Euro RTV AGD)
  - Genpact
  - Impaq
  - Infinite
  - KS Engineering Technology (IBS GmbH)
  - Mobica
  - MTBC – EUROPE
  - OEX Voice CC
  - OPTeam S.A.
  - Orange Customer Service
  - Pekao Faktoring
  - PhlexGlobal
  - PKO BP (Contact Center)
  - Proama (National Customer Service)
  - Sii
  - Simple
  - Softsystem
  - Sollers Consulting
  - SST
  - Team International
Tourism

- clean natural environment and areas offering good conditions for leisure:
  - Kazimierz Dolny - town of artists
  - Leczyńsko-Włodawskie Lake District - vast forest area
  - Roztocze - diversified, uplandish terrain and picturesque tourist destinations
  - Puszcza Solska and Lasy Janowskie - enormous area covered with forests, rarely met in Europe
  - Zalew Zemborzycki - artificial lake, recreation area
  - Janów Podlaski - beautiful stud and the largest in the world exhibition of Arab horses „Pride of Poland”

- numerous monuments:
  - religious: pilgrimage locations, catholic and orthodox sanctuaries

- numerous national parks of significant importance for the promotion of eco-tourism and agro-tourism e.g:
  - Roztocze National Park
  - Polesie National Park

- health resorts:
  - Nałęczów cardiological health resort

- traditions in horse breeding:
  - stud of Arab horses in Janów Podlaski
  - stud in Białka
  - Polish horse breed in Roztocze National Park

- foreign investors in tourism and leisure sector:
  - Lublin Grand Hotel Sp. z o.o.
  - Mercure - Unia - Accor Hotels
  - Campanille
  - Europa Hotel
  - Spa Nałęczów

Economic Potential

Gross domestic product in 2013

<table>
<thead>
<tr>
<th></th>
<th>in mln PLN</th>
<th>in %</th>
<th>per capita</th>
</tr>
</thead>
<tbody>
<tr>
<td>Poland</td>
<td>1656341</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Lublin region</td>
<td>65738</td>
<td>4.0</td>
<td>70.7</td>
</tr>
</tbody>
</table>

Source: Central Statistical Office

Gross value added by kind of activity (mln) in 2013

<table>
<thead>
<tr>
<th></th>
<th>Total</th>
<th>Agriculture, hunting and forestry; fishing</th>
<th>Industry</th>
<th>Construction</th>
<th>Trade and repair; hotels and restaurants; transport, storage and communication</th>
<th>Financial and insurance activity; real estate, renting and business activities</th>
<th>Other service activities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Poland</td>
<td>1470844</td>
<td>46067</td>
<td>381788</td>
<td>1113437</td>
<td>433852</td>
<td>135047</td>
<td>362644</td>
</tr>
<tr>
<td>Lublin</td>
<td>58376</td>
<td>3576</td>
<td>12187</td>
<td>4189</td>
<td>16571</td>
<td>5810</td>
<td>16044</td>
</tr>
</tbody>
</table>
Average monthly gross wages and salaries (PLN) in 2015

<table>
<thead>
<tr>
<th>Region</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Poland</td>
<td>4150.88</td>
</tr>
<tr>
<td>Lublin region</td>
<td>3699.48</td>
</tr>
</tbody>
</table>

Source: Central Statistical Office

Local job market

Economic activity of the population aged 15 and more (the first quarter of 2016)

<table>
<thead>
<tr>
<th></th>
<th>Economically active persons (in thous.)</th>
<th>Activity rate (%)</th>
<th>Registered unemployment rate (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Poland</td>
<td>17215</td>
<td>56.1</td>
<td>7.</td>
</tr>
<tr>
<td>Lublin region</td>
<td>943</td>
<td>55.1</td>
<td>10.8</td>
</tr>
</tbody>
</table>

Source: Central Statistical Office

Registered unemployed persons by educational level in the second quarter of 2016

<table>
<thead>
<tr>
<th></th>
<th>Total</th>
<th>Tertiary</th>
<th>Vocational</th>
<th>General</th>
<th>Basic vocational</th>
<th>Lower secondary, primary and incomplete primary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Poland</td>
<td>1392460</td>
<td>179142</td>
<td>304346</td>
<td>151150</td>
<td>368462</td>
<td>389360</td>
</tr>
<tr>
<td>Lublin region</td>
<td>95799</td>
<td>14175</td>
<td>23407</td>
<td>11495</td>
<td>22336</td>
<td>23386</td>
</tr>
</tbody>
</table>

Source: Local Data Bank

Registered unemployed persons by age in in the second quarter of 2016

<table>
<thead>
<tr>
<th></th>
<th>Total</th>
<th>24 years and less</th>
<th>25-34</th>
<th>35-44</th>
<th>45-54</th>
<th>55 years and more</th>
</tr>
</thead>
<tbody>
<tr>
<td>Poland</td>
<td>1392460</td>
<td>186333</td>
<td>388802</td>
<td>307553</td>
<td>252264</td>
<td>257508</td>
</tr>
<tr>
<td>Lublin region</td>
<td>95799</td>
<td>14930</td>
<td>30427</td>
<td>20359</td>
<td>15325</td>
<td>14758</td>
</tr>
</tbody>
</table>

Source: Local Data Bank

Higher education institutions including non-public higher education institutions

Higher education institutions

<table>
<thead>
<tr>
<th></th>
<th>Schools</th>
<th>Students</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Non-public schools</td>
</tr>
<tr>
<td>Poland</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2014/2015</td>
<td>434</td>
<td>302</td>
</tr>
<tr>
<td>Lublin region</td>
<td>18</td>
<td>10</td>
</tr>
<tr>
<td>2014/2015</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
2015/2016
Source: Central Statistical Office

Selected higher education institutions

Lublin University of Technology (Politechnika Lubelska)
selected faculties: computer science, environmental engineering, mechanics and machine
construction, production management and engineering, architecture and urban planning,

Maria Curie-Skłodowska University in Lublin (Uniwersytet Marii Curie-Skłodowskiej)
selected faculties: administration, management, biotechnology, philology, computer science, law

Military Aviation Academy in Dęblin (Wyższa Szkoła Oficerska Sił Powietrznych)
selected faculties: air force, space science

John Paul II Catholic University of Lublin (Katolicki Uniwersytet Lubelski Jana Pawła
II) selected faculties: english philology, psychology, sociology, law, biotechnology,
journalism and social communication, european

Medical University of Lublin (Uniwersytet Medyczny w Lublinie)
selected faculties: medical, dental, nursing, pharmacy, cosmetology, medical emergency

University of Life Sciences in Lublin (Uniwersytet Przyrodniczy w Lublinie)
selected faculties: landscape architecture, veterinary medicine, biology, agriculture,
environmental protection, horticulture, organic farming

Major foreign investors in Lublin Voivodeship

<table>
<thead>
<tr>
<th>Investor (firm in Poland)</th>
<th>Country of capital origins</th>
<th>Type of business</th>
<th>Commune</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABM Greiffenberger</td>
<td>Germany</td>
<td>Production of electrical motors</td>
<td>Lublin</td>
</tr>
<tr>
<td>Aliplast Sp. z o.o.</td>
<td>Belgium</td>
<td>production of aluminum profile systems for the construction industry</td>
<td>Lublin</td>
</tr>
<tr>
<td>Baxter Healthcare Corporation (Baxter Manufacturing Sp. z o.o.)</td>
<td>USA</td>
<td>production of innovative medications and therapies</td>
<td>Lublin</td>
</tr>
<tr>
<td>Biosynteck (Zakład Tytoniowe w Lublinie S.A.) [Tabocco Plants]</td>
<td>France</td>
<td>tobacco production</td>
<td>Lublin</td>
</tr>
<tr>
<td>Bochemie Group (Permedia Zakład Chemiczne S.A.)</td>
<td>Czech Republic</td>
<td>production of colouring agents</td>
<td>Lublin</td>
</tr>
<tr>
<td>British Vita (Vita Polymers Poland Sp. z o.o.)</td>
<td>United Kingdom</td>
<td>production and processing of polymer materials</td>
<td>Lublin</td>
</tr>
<tr>
<td>Clondalkin Group Holdings BV (Boxes Prestige Poland)</td>
<td>Netherlands</td>
<td>production of paper cartons</td>
<td>Lublin</td>
</tr>
<tr>
<td>Daewon Kang Up Co. Ltd., (D&amp;D Springs Poland Sp. z o.o.)</td>
<td>South Korea</td>
<td>production of automotive parts</td>
<td>Lublin</td>
</tr>
<tr>
<td>Danish Brewery (Lublin Breweries Pearl)</td>
<td>Denmark</td>
<td>beer production</td>
<td>Lublin</td>
</tr>
<tr>
<td>Deutz Fahr Holding &amp; Finance BV (Deutz Fahr Poland Sp. z o.o.)</td>
<td>Netherlands</td>
<td>manufacturing of machinery for agriculture and forestry</td>
<td>Melgiew</td>
</tr>
<tr>
<td>Earlex Group</td>
<td>France</td>
<td>manufacturing of electrical</td>
<td>Lublin</td>
</tr>
<tr>
<td>Company Name</td>
<td>Country</td>
<td>Description</td>
<td>Location</td>
</tr>
<tr>
<td>--------------------------------------------------</td>
<td>---------------</td>
<td>------------------------------------------------------------------------------</td>
<td>----------------</td>
</tr>
<tr>
<td><em>Elektroland PW</em></td>
<td></td>
<td>switchboards</td>
<td>Lublin</td>
</tr>
<tr>
<td>Hüttenes-Albertus Chemische Werke GmbH (Hüttenes-Albertus Poland SP. z o.o.)</td>
<td>Germany</td>
<td>production of auxiliary materials for foundry</td>
<td></td>
</tr>
<tr>
<td>Inergy Automotive (Inergy Automotive System Poland Sp. z o.o.)</td>
<td>France</td>
<td>production of automotive fuel systems</td>
<td>Lublin</td>
</tr>
<tr>
<td>Bellmer (Klimapol Sp. z o.o.)</td>
<td>Germany</td>
<td>manufacturing of equipment for mechanical dewatering and thickening of sludge and chemical</td>
<td>Jastkow (village of Dabrowica)</td>
</tr>
<tr>
<td>Michael Leier (Leier Markowicze S.)</td>
<td>Austria</td>
<td>production of construction materials</td>
<td>Ksiezpol (village of Majdan Stary)</td>
</tr>
<tr>
<td>Power Pipe AB (Prim S.A.)</td>
<td>Sweden</td>
<td>manufacturing pre-insulated pipes</td>
<td>Lublin</td>
</tr>
<tr>
<td>PZ CORMAY S.A.</td>
<td>International</td>
<td>Producer of clinical chemical tests</td>
<td>Lublin</td>
</tr>
<tr>
<td>Spectra (Polfa S.A.)</td>
<td>International</td>
<td>manufacturing of medical devices, pharmaceutical packaging and accessories</td>
<td>Lublin</td>
</tr>
<tr>
<td>Sulzer Elbar (Sulzer Elbar Polska Sp. z o.o.)</td>
<td>Switzerland</td>
<td>iron casting</td>
<td>Lublin</td>
</tr>
<tr>
<td>SpitznasGmbH (Transtools Sp. z o.o.)</td>
<td>Germany</td>
<td>manufacturing of hydraulic machinery</td>
<td>Lublin</td>
</tr>
<tr>
<td>Wentworth Tech INC (Wentworth Tech Sp. z o.o.)</td>
<td>Canada</td>
<td>production of design tools and moulds for plastics processing, processing of polymers</td>
<td>Poniatowa</td>
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<tr>
<td>PD Co Sp. z o.o.</td>
<td>Australia</td>
<td>mining industry / mining</td>
<td>Warsaw</td>
</tr>
<tr>
<td><strong>Services</strong></td>
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<tr>
<td>(D). Chase Enterprises (UPC Telewizja Kablowa S.A.) [Cable Television]</td>
<td>USA</td>
<td>cable tv service</td>
<td>Lublin</td>
</tr>
<tr>
<td>Gruppo CLN (MW Poland Sp. z o.o.)</td>
<td>Italy</td>
<td>merchandising agency</td>
<td>Lublin</td>
</tr>
<tr>
<td>Hispana de aviation (Lotnicze Przedsiebiorstwo Uslugowe &quot;Heliseco&quot; sp. z o.o.)</td>
<td>Spain</td>
<td>helicopter services</td>
<td>Swidnik</td>
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<tr>
<td>Raben Group B.V. (Raben Polska Sp. z o.o.)</td>
<td>Netherlands</td>
<td>forwarding and logistics services</td>
<td>Lublin</td>
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<tr>
<td><strong>Hotels and tourism</strong></td>
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<tr>
<td>Accor Hotels</td>
<td>France</td>
<td>Hotel Mercure Unia</td>
<td>Lublin</td>
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<td>Louvre Hotels SAS</td>
<td>France</td>
<td>Hotel Campanile</td>
<td>Lublin</td>
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<td>Von der Heyden Group (Raben Polska Sp. z o.o.)</td>
<td>Germany</td>
<td>Grand Hotel Lublinianka</td>
<td>Lublin</td>
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<tr>
<td><strong>Real estate</strong></td>
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<tr>
<td>First Property Group (Centrum Zana)</td>
<td>United Kingdom</td>
<td>developer office</td>
<td>Lublin</td>
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<tr>
<td><strong>Trade</strong></td>
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<tr>
<td>Maxima Grupe Litwa ALDIK NOVA Sp. z o.o</td>
<td>Lithuania</td>
<td>grocery store chain</td>
<td>Lublin</td>
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<tr>
<td>Klépierre (Lublin Plaza)</td>
<td>France</td>
<td>shopping and entertainment centre</td>
<td>Lublin</td>
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<td>Carrefour</td>
<td>France</td>
<td>Network of shops</td>
<td>Lublin</td>
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<tr>
<td>E. LECLERC</td>
<td>France</td>
<td>Network of shops</td>
<td>Lublin</td>
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<tr>
<td>Jeronimo Martins Holding</td>
<td>Portugal</td>
<td>Network of shops</td>
<td>Lublin</td>
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<tr>
<td>METRO AG (macro Cash and Carry, Real, Media Markt)</td>
<td>Germany</td>
<td>Network of shops</td>
<td>Voivodeship</td>
</tr>
<tr>
<td>Company</td>
<td>Country</td>
<td>Industry/Service</td>
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<td>OBI</td>
<td>Germany</td>
<td>Network of shops</td>
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<tr>
<td>TESCO Plc</td>
<td>United Kingdom</td>
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<td>The Schwarz Group</td>
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<tr>
<td>Genpact Poland Sp. z o.o.</td>
<td>England</td>
<td>accounting and financial support for international clients</td>
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<tr>
<td>Convergys</td>
<td>US</td>
<td>client relationship management</td>
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<tr>
<td>Orange Customer Service</td>
<td>France</td>
<td>comprehensive telephone support for individual customers and business</td>
<td></td>
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<tr>
<td>Accounting Operations Centre Orange Polska</td>
<td>France</td>
<td>financial and accounting support</td>
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<tr>
<td>Sii Sp. z o.o.</td>
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<td>IT services and modern technology</td>
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<tr>
<td>Transition Technologies SA</td>
<td></td>
<td>copyright systems for selected market sectors: energy, gas, manufacturing and biomedicine</td>
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<tr>
<td>Comarch S.A.</td>
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<td>producer and supplier of modern information systems.</td>
<td></td>
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<tr>
<td>Mobica</td>
<td></td>
<td>IT solutions for e.g. automotive and aviation industries, finances, mobile applications,</td>
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<tr>
<td>Trimetis</td>
<td></td>
<td>Information and consulting services</td>
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</tr>
</tbody>
</table>

**Useful addresses**

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Invest in Lubelskie

The material has been updated by Investor’s Assistance Centre in Lublin.
Update: August 2016