

# FURNITURE INDUSTRY

opolskie region









# **Opolskie region – European region in Southern Poland**

Opolskie voivodship is a region that draws its strength from a multinational heritage. The most important trade routes in Central Europe crossed there their paths for centuries while local traditions were shaped by Germans, Poles and Czechs.

This extraordinary geographic position on the crossroad of different paths of cultures has a strong influence on the region from the economical aspect. Residents of Opolskie stand out for their diligence, commitment to tradition and openness to the world. Businesses generally praise the high level of work ethic, education and involvement of employees in local companies. A relatively high German minority (about 10% of the total population) also means a better connectivity to German, Austrian and Swiss markets.

Local administration and authorities have been successfully attracting investors in these years and are currently developing necessary infrastructure to attract even more. Attractive investment areas are available along A4 motorway, linking Opole with Wroclaw, Katowice and Krakow, as well as the markets of Germany and Ukraine.

Opolskie voivodship enjoys a reputation among foreign investors, particularly in the food processing, chemical, metal hardware and construction sectors. According to recent analysis by Deloitte, the region can expect new investment projects in the automotive, engineering, food, glass, chemical, paper and R&D sectors.

The region is renowned for its high life standard and flourishing academic center. Local residents and investors have a wide choice of active leisure and resting options.



380€ gross (1680 PLN) minimum gross wage 9412<sub>km²</sub>

830€ gross (3500 PLN) avarage gross wage

OPOICKIE

FLOURISHING OPOLSKIE REGION

1 M region's population

12,7% unemployment rate



 $630_{\mathsf{ha}}$ 

total surface of investment areas available in Special Economic Zones (SSE)

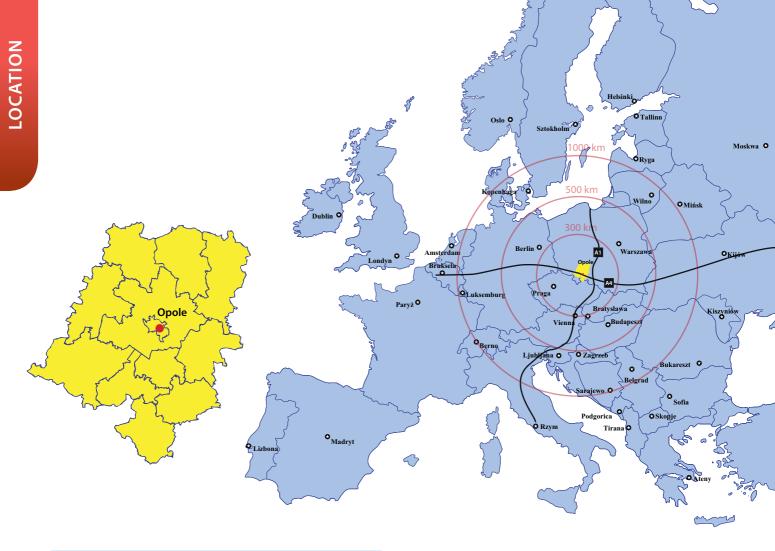
Tax reliefs up to 55%\*

335.000



inhabitants in Opole agglomeration area

<sup>\*</sup> more on page 8 & 9



Distance from Opole to:	DISTANCE (km)	BY CAR (h)
CZECH BORDER	45	0:40
GERMAN BORDER	240	2:20
PRAG	300	4:01
WARSZAWA	315	3:50
BERLIN	420	4:09
BRATISLAVA	440	4:17
VIENNA	450	5:02
LVIV	530	6:30



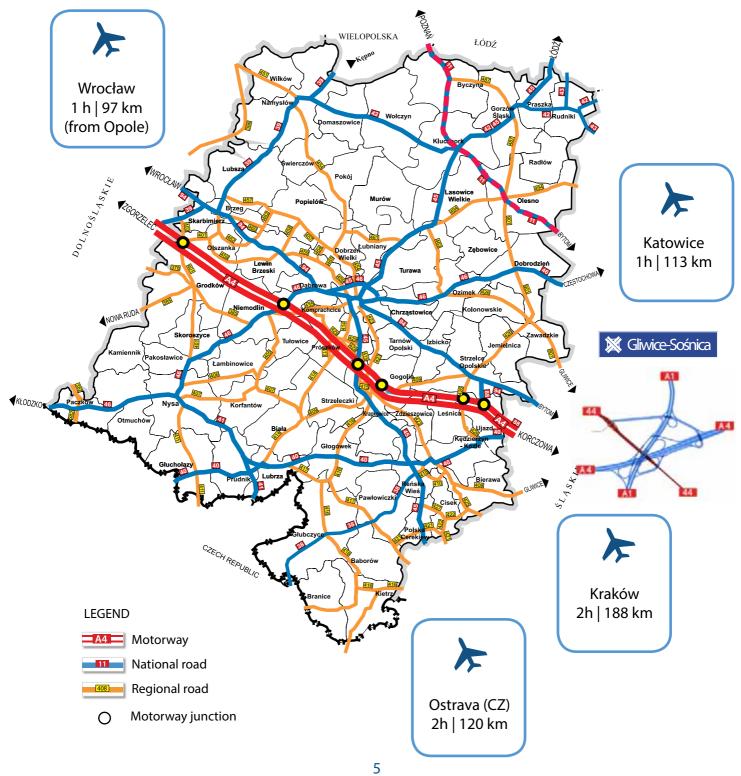
DISTANCE FROM OPOLE TO:	DISTANCE (km)	BY CAR (h)	BY TRAIN (h)
<b>W</b> rocław	97	1:05	0:55
Katowice	113	1:11	1:54
<b>K</b> raków	188	1:53	4:03
Łódź	185	2:53	5:00
Poznań	269	3:23	3:50
Warszawa	315	3:50	2:52*

\* from 2015

3 HOURS **TO WARSAW** (by train in 2015)

30 MINUTES from the investment site UJAZD to the biggest highway junction in Europe

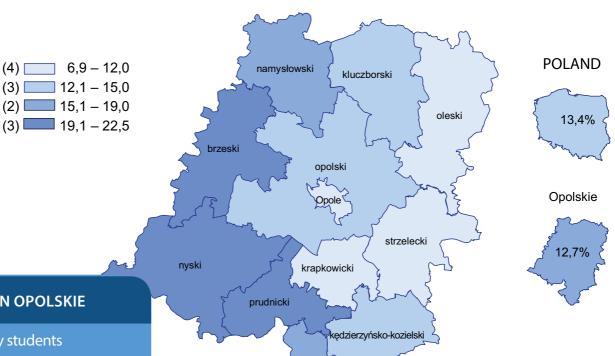
HOUR to 2 international airports



# **Human Capital**

Labor market in Poland and in Opolskie voivodship are characterized by high efficiency and low operating costs. According to Eurostat, cost per hour in Poland is 7.4 EUR, while the average in EU is 23.4 EUR and for the Euro area is 28 EUR. The average wage in Opolskie is 91.2% of the national average. As is shown by a research of the European Federation of Employers (FedEE), Poland is the most attractive country for investment in terms of human resources.

Unemployment rate in Opolskie (in %)



#### **EDUCATION IN OPOLSKIE**

35 000 university students

2000 polytechnical students

23 000 students in technical and vocational secondary schools

8 universities

# EDUCATION WITHIN 150KM FROM OPOLE

400 600 university students

122 200 polytechnical students

178 000 students in technical and vocational secondary schools

4 universities ranked in 'TOP 20'

Source: GUS

# **CZECH REPUBLIC**

7,3%

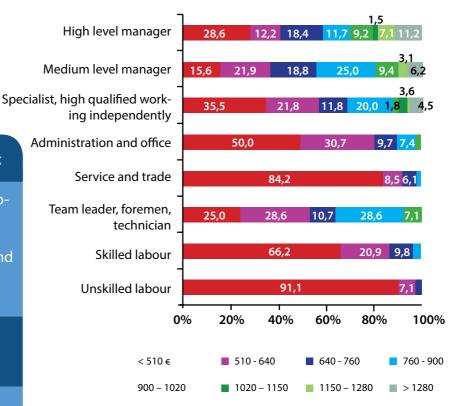
In brackets – number of districts Źródła: GUS, CZSO, WUP Opole

głubczycki

Taking into account recruitment and work experience with people from different parts of the country, you have to admit that Opolskie voivodship has a high level of work ethic. Workers stand out for their accountability and commitment to given tasks. Fluctuation of the staff is insignificant.

Rafał Woźniak Manager in FM Polska Sp. z o.o.

# Salaries in Opolskie region



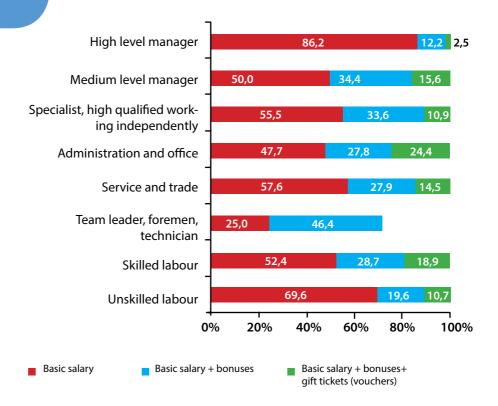
# **Human Development Index**

Opolskie region: 6th place in Poland (out of 16 voivodships)

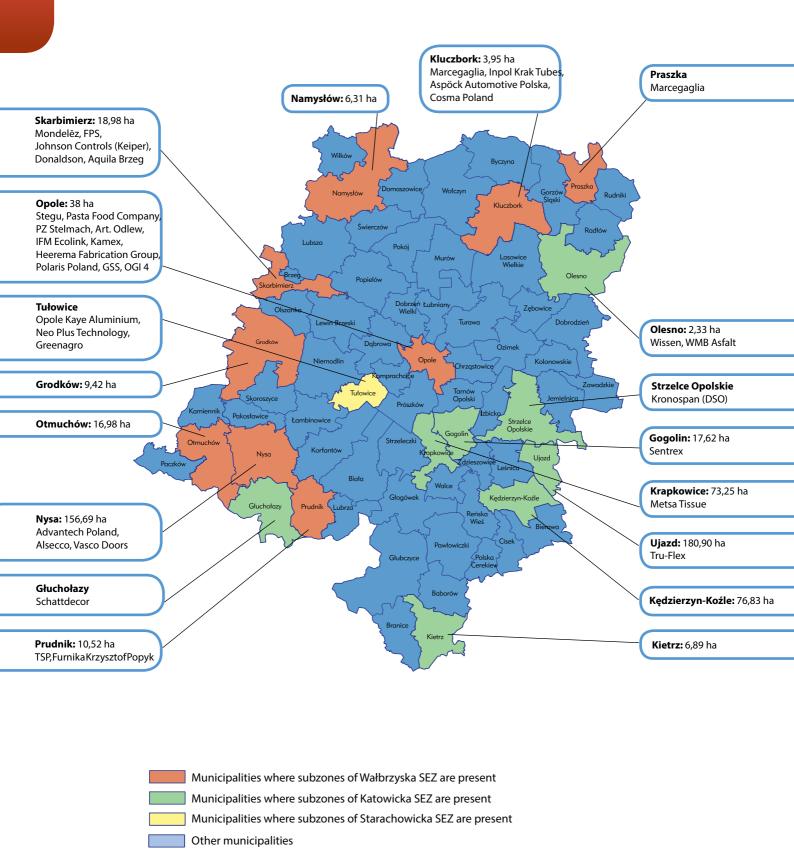
Opole (city): 11th place in Poland (out of 379 districts)

Social diagnosis (quality of life research in Poland, 2013)

Among the best regions in Poland



# Available investment plots in subzones of Special Economic Zones (SEZ) together with the list of companies already present in SEZ





in Europe\*

# Katowicka Special Economic Zone

1996 – foundation year 2000 ha – total area 200 – number of investors 47 000 – new jobs 17,5 bn PLN – invested capital 452 ha – Katowicka SEZ area in Opolskie 358 ha - for sale in Opolskie region http://ksse.com.pl



4<sup>th</sup> in Europe\*

Wałbrzyska Special Economic Zone "INVEST-PARK"

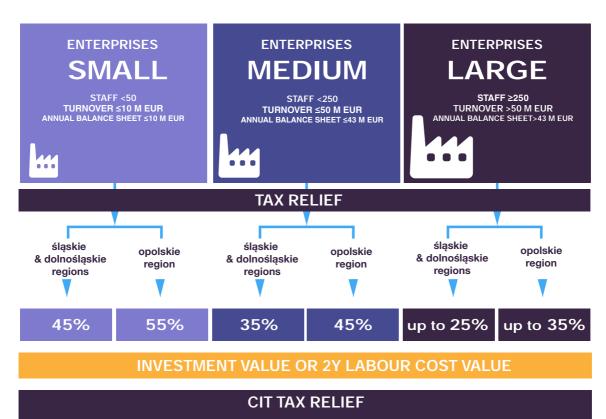
1997 – foundation year 2212 ha – total area 160 – number of investors 32 392 – new jobs 14,6 bn PLN – invested capital 496 ha – Wałbrzyska SEZ area in Opolskie 261 ha – for sale in Opolskie region http://invest-park.com.pl

Tax reliefs up to

**55**%

**RE tax exemptions** for the majority of municipalities





# Furniture industry in Opolskie region

Furniture industry is an important pillar of Polish exports. In 2013 Polish manufacturers of furniture registered exports in the amount of 6.9 mld € with EU market being by far the most dominant importer (84%). One of the key centers of domestic furniture industry is located in Opolskie voivodship. Local traditions of furniture manufacturing go backward 200 years. One can here find family-managed companies that have been in the business since several generations.

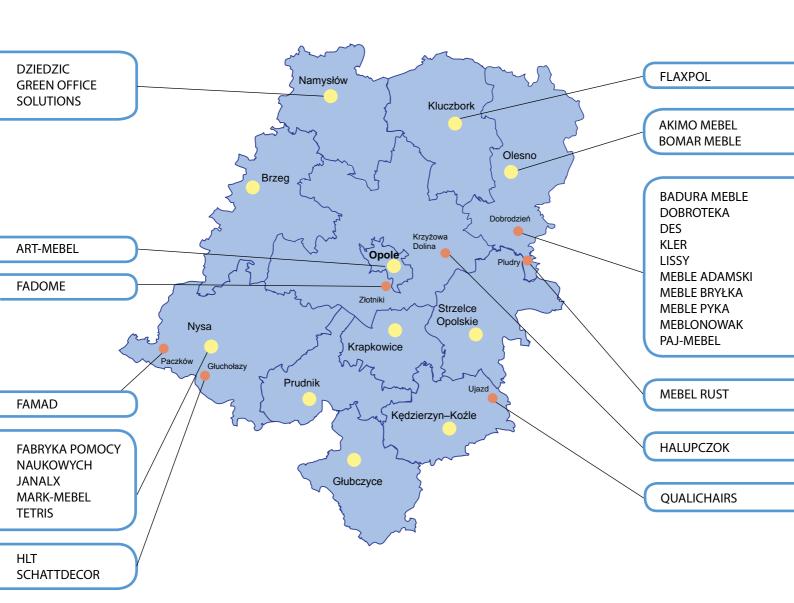
Located 45 km from Opole, the small town of Dobrodzień is regarded as the regional industry center and is recognizable not only in Poland but also in Europe. Companies such as Kler, Lissy, Mebel Rust and DES have their operations here. Dobroteka also operates in Dobrodzień – selling products of several local brands under one roof and in the same time running R&D activity in the field of interior design. Dobroteka is an example of successful cooperation of local furniture manufacturers, contributing to the growth and recognition of this key sector of Opolskie voivodship.

The sector has a wide range of support in terms of R&D and educational institutions. Universities of Opole, Gliwice and Wroclaw ensure a steady supply of skilled engineers, technologists and designers. In Opolskie voivodship there also functions Silesian Cluster of Woodworking, bringing together 51 representatives of industrial, scientific and R&D provenience. In 2013 at BUD-ECO fair the cluster was awarded a Grand Prix for its achievements in the wood-working field (modifying the properties of wood using heat and steam).

Furniture industry in Opolskie voivodship is supported by a well-developed road and rail infrastructure, as well as by a favorable geographical location in the middle of Europe, which simplifies the logistics chain and reduces the cost of transporting the goods to customers.



# **Examples of companies from the sector**





http://ocrg.opolskie.pl/a/2104/Key\_sectors\_of\_Opolski\_Region Get an easy to view and sort Excel sheet, including main companies from the sector.







# **AKIMO Mebel**

The company specializes in the manufacturing of leather furniture and sofa sets. The offer includes dozens of models, which include sofas and wardrobes among others. The style varies from modern to classic. The company is constantly expanding the range of visually appealing and elegant products. It produces couches, sofas and other upholstered furniture in a wide range of high-quality full-grain leather and fabrics supplied by renowned Italian manufacturers.



# **Products**

Sofas, sofa sets, wardrobes, furniture in classic and modern style



# Clients

B2C, B2B clients (architects, interior designers, companies)

#### **Akimo Mebel**

ul. Dworcowa 15, 46-300 Olesno tel. 34 359 82 72 fax: 34 350 50 31 e-mail:biuro@akimo.pl

www.akimo.pl









# **Art-Mat Meble**

This family-owned company specializes in production of shop and office furniture. It also sells other furniture products and accessories through wholesale and retail channels. Furniture are made of laminated chipboard No. 18, No. 25 or thicker, as per customer wishes. Veneers made of ABS or PVC materials are used. The company also manufactures stand-alone kiosks used in shopping malls.

# **Products**

- Office furniture
- Furniture for different types of shops
- Kitchens
- Built-in furniture

# **Clients**

Shops, offices, individual clients

#### **Art-Mat**

ul. Cygana 2, 45-131 Opole tel., fax: +48 77 442 80 23 email: biuro@artmat.com.pl www.artmat.com.pl





















# BADURAMEBLE

# **Badura Meble**

The company has been anufacturing furniture since 1957. It manufactures custom-made pieces, as well as standardized ones. Its core products are bedroom furniture and customized designs for other purposes. Badura Meble runs its own outlet store in Dobrodzień. Products from the product lines can also be found in shopping malls in Gliwice and Wroclaw.

# **Products**

Standardized and custom-made furniture:

- Beds, dressing tables
- Wardrobes (standard and built-in), commodes
- Kitchen furniture
- Children Furniture

# **Clients**

B2C, B2B (furniture stores, export companies)

#### **Badura Meble**

ul. Wojska Polskiego 67, 46-380 Dobrodzień tel., fax: +48 34 357 53 04 e-mail: badurameble@wp.pl www.badurameble.pl







# **Meble Badura**

The company has been anufacturing furniture since 1957. It manufactures custom-made pieces, as well as standardized ones. Its core products are bedroom furniture and customized designs for other purposes. Badura Meble runs its own outlet store in Dobrodzień. Products from the product lines can also be found in shopping malls in Gliwice and Wroclaw.

# **Products**

- Standardized and custom-made furniture
- Beds, dressing tables
- Wardrobes (standard and built-in), commodes
- Kitchen furniture
- · Children Furniture

# **Clients**

B2C, B2B (furniture stores, export companies)

### **Meble Badura**

ul. Wojska Polskiego 45, 46-380 Dobrodzień tel. +48 34 357 54 80 fax +48 32 351 08 12 email: baduraclaudius@poczta.onet.pl

www.meble-badura.pl



















# **Bomar Meble**

The company has been operating since 1993 and specializes in production of chairs, tables, benches and table-benches made of beech or oak, finished with natural veneer or laminated boards. Raw materials and consumables (eco-friendly lacquer among them) used in the manufacturing process meet the highest standards. The company carries out tailor-made projects for individual orders, performs interior fitting services for HoReCa sector. Bomar Meble guarantees high quality, short delivery time and professional service.

# **Products**

Tables, benches, table-benches Chairs Furniture for HoReCa

# Clients

B2C, B2B (furniture wholesale stores, HoReCa, Interior designers, foreign firms)

Z.W.U.H. "Bomar Meble" Wrzeszcz Sp. J. ul. Powstańców Śląskich 18, 46-300 Olesno tel. +48 34 350 55 85 e-mail: biuro@bomarmeble.pl www.bomarmeble.pl





# **DES**

The company specializes in the production of upholstered furniture (90% of the output based on leather upholstery, 10% on fabric upholstery). DES allocates investment in modernizing equipment and machines in order to produce aesthetic and durable furniture. Both carpentry and upholstering take place entirely on the premises of the company. The leather is supplied from Italy.

# **Products**

Corners: Bretania, Monaco, Sevilla and other lines Modern furniture – sofa sets: Barcelona, Dakar, Luna Classic furniture – sofa sets: Graf, Magnat, Orfeusz Armchairs with footrest, hassocks

# **Clients**

Wholesale stores, furniture stores, domestic and foreign clients

### DES s.j.

Myślina, ul. Opolska 40, 46-380 Dobrodzień tel. +48 34 353 71 50 fax. +48 34 353 71 55 e-mail: marketing@des.pl www.des.pl























# Dobroteka Meblarstwo Dobrodzieńskie

Dobroteka is the first furniture multifunctional hub Poland, combining commercial, educational and research features under one roof. An innovative collaboration platform for manufacturers, designers, architects, and the world of science. Products of renowned local and foreign furniture manufacturers are present at Dobroteka's expositions. Dobroteka also offers customer support in terms of consulting – help from dedicated consultants for interior design are available to clients. In addition, the company invests in research and development, running a laboratory for best practices in the field of interior design.

# **Products**

Home furniture of foreign and domestic manufacturers

# Clients

B2C, B2B (architects, designers, etc.)

#### DOBROTEKA Meblarstwo Dobrodzieńskie

ul. Oleska 35, 46-380 Dobrodzień tel. +48 34 37 24 901 e-mail: dobroteka@dobroteka.pl www.dobroteka.pl



# **DZIEDZIC®**

# Dziedzic Sp. z o.o.

Dziedzic Sp. Z o.o. has been present on the market since 1981. It is specialized in production of chairs, metal and upholstered furniture. The company has a metal workshop. Products offered are assembled by nearly 100% with in-house manufactured elements. Dziedzic Sp. z o.o. has the following certificates: TÜV and COBRABID - BBC. The company regularly invests in new technologies with the goal of improving manufacturing and logistics.

# **Products**

- Metal-made furniture: wardrobes, school furniture, filing cabinets, metal accessories
- Upholstered furniture: offices and reception areas furniture, sofas, corners, children furniture

# **Clients**

B2B – manufacturing companies, stores, schools, offices, furniture stores

# Dziedzic sp. z o.o

ul. Łączańska 3, 46-100 Namysłów tel. +48 77 403 77 00 fax: +48 77 410-37-44 email: info@dziedzic.com.pl www.dziedzic.com.pl















# **Fadome**

The company has several decades of experience in the field of furniture manufacturing. In recent years it heavily invested in new technologies. In the market, the company wants to stand out for their interesting, non-banal furniture made of high quality materials. The strategy for the following years is focused on strengthening the brand on European market.



# **Products**

5 product lines:

- Wall sets (among other Absolut, Erika, Klara, Passionata)
- Furniture sets
- Dome System (commodes, beds, bedroom wardrobes)
- **Tables Rico**
- Desks



Domestic and foreign wholesale stores and furniture stores



# Fabryka Mebli FADOME A. Szindzielorz

ul. Zimnicka 4, 46-060 Złotniki

tel. +48 77 459 12 00 fax: +48 77 459 12 01

e-mail: fadome@fadome.eu

www.fadome.eu











# FLAXPOL Sp. z o.o.

Flaxpol is a manufacturer of workwear and distributor of semi-finished products for furniture and furniture accessories. In 2002, the company's operations were moved to Kluczbork. It has been granted the status of a protected company and currently employs about 200 people, including 150 with disabilities. It is an authorized dealer of:

- Pfleiderer PROSPAN SA Wieruszów and Grajewo particle and laminated board
- KRONOPOL Zary OSB panels
- EKO SA Ostrow UK plywood

In 2003, the company expanded its activity to the production and sale of workwear: clothing, jackets, vests, suits and pants tailored to the working environment (flame retardant, acid-resistant, electrostatic, warning, etc.). It also carries out order of customized clothing.

# **Products**

- Chipboard, laminated, OSB, plywood panels
- Work clothes: jackets, vests, suits and pants

### Clients

B2b, Furniture industry

# FLAXPOL Sp. z o.o.

ul. Władysława Jagiełły 1, 46-200 Kluczbork tel. +48 77 414 41 48 e-mail: flaxpol.sekretariat@flaxpol.pl www.flaxpol.pl













# Fabryka Pomocy Naukowych Sp. z o.o.

The company operates since 1966. And specializes in the field of school furniture production and teaching accessories. Thanks to its developed production and logistics facilities, the company steadily supplies outlets throughout the country and in Europe. The company focuses on comprehensive product lines – it is a one-stop-shop for furniture products needed to support teachers and pupils in schools and kindergartens.



- Teacher wardrobes
- Benches, desks and chairs for pupils
- Corridor and wardrobe furniture
- · Library and common-room furniture
- Blackboards
- Teaching aids and accessories for teachers



B2C – schools, kindergartens, and other educational institutions



# Fabryka Pomocy Naukowych Spółka z o.o.

ul. Słowiańska 7, 48-300 Nysa tel., fax: +48 77 433 36 56 email: sklep@fpnnysa.com.pl, fpn@fpnnysa.com.pl www.fpnnysa.com.pl









The company specializes in the field of production of machines related to wood-working technologies (bonding, machining and refinement). The company offers, among others, equipment for bonding wood staves lengthwise, hydraulic presses for bonding wood elements heightwise and presses for bonding countertops and parquet boards,. All equipment and machines have their respective declarations of conformity required in EU.



Equiment and machines for wood-working processes:

- · bonding,
- lacquering
- oiling
- waxing
- · inter-process handling

### **Clients**

Wood-working industry

# **Certificates**

ISO 9001

FAMAD Fabryka Maszyn i Urządzeń Przemysłowych Sp. z o.o.

ul. Wojska Polskiego 28, 48-370 Paczków

tel. +48 77 439 00 70

e-mail: famad@famad.com.pl

www.famad.com.pl

























# GREEN OFFICE SOLUTION Sp. z o.o.

Green Office Solution is a supplier of office furniture and moquettes. In line with its name, the company dedicates large attention on eco-friendliness of production technologies. Other important aspects are ergonomics and compliance with given norms. The company boasts a staff with 10+ years of experience in designing furniture and arranging interiors.

# **Products**

- Office furniture sets (product lines: L-max, VIP, Syriusz)
- Office furniture chairs, desks, cabinets (product lines: Concept, Ergo, Teo)
- Reception desks (product lines: Alfa, Dial, Fit)
- Conference room tables
- Chairs and armchairs
- Metal-made furniture (cabinets, file cabinets)
- Moguettes made of PVC

# **Clients**

www.greenos.pl

B2C – companies, public institutions, wholesale stores

# GREEN OFFICE SOLUTION Sp. z o.o.

ul. Orląt Lwowskich 17, 46-100 Namysłów tel. +48 77 40 39 415 fax +48 77 43 51 068 e-mail: biuro@greenos.pl







# Halupczok Kuchnie i Wnętrza

The company produces high-end custom-made kitchen furniture. Dedicates great attention to details, materials and the quality of finish. The staff consists of designers, wood technologists, carpenters and fitters. The company focuses on building direct relationships based on trust with their customers. It also has a network of own shops.

# **Products**

Kitchen furniture in three product lines:

- Prestige line (luxurious and unique solutions i.e. use of natural stone on the exterior of cabinets)
- Premium line (best technological solutions available in furniture industry, large range of customization options available)
- Standard line (short delivery time, competitive price, high quality)

# **Clients**

B2C, B2B -RE developers, architects, interior designers

### Halupczok S.C.

46-040 Krzyżowa Dolina, ul. Poprzeczna 17a

tel./fax: +48 77 465 14 76

e-mail: biuro@meble-halupczok.pl

www.meble-halupczok.pl





















# HLT Sp. z o.o.

The company exists since 1996 and specializes in manufacturing of furniture and room lighting systems. The company has 3 branches and a production facility with an area of approx. 10 000 sq. m. HLT cooperates with more than 200 specialists. It uses energy-efficient and environmentally friendly technologies. Production is carried out in accordance with European and international standards (e.g. the Restriction of Hazardous Substances Directive, the Registration, Evaluation and Authorization of Chemicals Regulation). The company is also certified by TÜV. Product distribution is carried out throughout Europe.

# **Products**

- home line: products for kitchen, bathroom, living room, bedroom, LED strips, LED profiles
- business line: office, warehouse and street lighting
- tech line: interactive mirrors, lighting control systems, tailor-made solutions

### **Clients**

Furniture manufacturers, construction companies, domestic customers and foreign, interior designers

## HLT Sp. z o.o.

ul. Kolejowa 5, 48-340 Głuchołazy tel. +48 77 409 25 70 fax +48 77 409 25 85 e-mail: hlt@hlt.pl www.hlt.pl





# Przedsiębiorstwo Wielobranżowe Janalx

The company operates since 1996, specializing in the field of upholstered furniture production. Upholstery fabric or leather may be supplied by customers for customized production. Intensive growth has taken place in the past years, beginning with 2001 when Janalx bought a modern machining center produced by SCM Group. The company manufactures furniture pieces according to preset patterns or upon customers project. Important export markets are Netherlands, Scotland, England and other EU countries.



# **Products**

Upholstered furniture, sofa sets, sofa-beds, armchairs, chairs



# **Clients**

B2C, B2B – furniture stores, wholesale channel Domestic and foreign customers



ul. Otmuchowska 50, 48-300 Nysa tel., fax: +48 77 433 29 40 e-mail: biuro@janalx.com.pl

www.janalx.com.pl









The company sells its articles in furniture stores abroad – in USA, Netherlands, Croatia, UK, Czech Republic and even in Ghana.

# **KLER**

# Kler S.A.

Kler S.A. boasts over 40 years of history in the field of furniture manufacturing. Founded by Piotr Kler, the company focuses on a combination of high-quality workmanship, modern technology and manual work. It is a very recognizable brand in Poland, and also present on a growing number of foreign markets. Developing its own sales network, Kler S.A. also works with franchise partners.

# **Products**

Fabric and leather upholstered armchairs and sofas, bed-sofas, hassocks, glass and wooden tables, commodes, wardrobes, dining room furniture sets, mattresses and frames, accessories (vases, candle-holders, decorative, pillows, etc.)

# **Clients**

Retail customers (own network of sales), wholesale, and franchising network.

#### Kler S.A.

ul. Piastowska 39b, 46-380 Dobrodzień tel. +48 34 352 91 00, fax: +48 34 352 92 03

e-mail: kler@kler.eu

www.kler.eu







**Testimonial:** Our professional motto is - passion for perfection. The company has been guided by this motto for 40 years. Our strong position on domestic and international markets we also owe to the region where our manufacturing operations are located. Opolskie voivodship is a perfect place for business development, in which it is not difficult to find qualified employees performing their job with commitment.



# Lissy

Lissy is a manufacturer of wooden and veneer covered furniture for home and office. It also manufactures pool tables. The company describes its products with adjectives - precise, functional and modern. Innovative design, technologies, proven and tested materials are used in the manufacturing process. The company offers both pre-designed and tailor-made furniture.

# **Products**

- · Living, dining and office/studio furniture sets
- Pool tables
- Bar sets for homes, restaurants and hotel rooms.

# **Clients**

Lissy sells furniture in their own points of sale, through sales partners and upon direct orders from HoReCa sector or individual customers. The company also makes customized furniture according to projects designed by interior designers.

### P.P.H.U. Lissy

Błachów ul. Opolska 40a, 46-380 Dobrodzień

tel.: +48 34 35 75 292 fax: +48 34 35 75 292 e-mail: lissy@lissy.pl

www.lissy.pl















# Mark-Mebel

Existing since 2006, the company manufactures its own upholstered furniture as well as runs distribution of furniture sets and elements produced by other manufacturers. Focuses on having up-to-date catalogue according to the latest trends in terms of interior and industrial design. Upholstery fabrics and leather are imported from Italy. Delivery time is short according to Mark-Mebel declaration.

# **Products**

- Chairs
- Armchairs
- Solid furniture
- Furniture sets



# **Clients**

B2C, B2B – furniture stores, HoReCa Domestic and foreign customers

### Mark-Mebel

ul. Grodkowska 60B, 48-300 Nysa tel./fax: +48 77 433 05 83 e-mail: biuro@markmebel.pl www.markmebel.pl









# **Mebel Rust**

Mebel Rust started operations in 1968 while since 1980s has been specializing in the field of custom-made kitchen furniture sets, making the company one of the most experienced domestic manufacturers in this sector. Political changes during late 1980s brought dynamic development. In the 1990s, the company started up a new production facility in Pludry. Further investment for upgrading machinery and increasing space for manufacturing operations took place in 2008. The company operates in the segment of medium and premium products, offering customers articles which combine contemporary design, innovation, performance and attractive price. The company focuses on combination of manual work and modern machinery made by Homag, IMA and Cefla.

# **Products**

Currently, the company offers three product lines: ELEGANCE, SENSUAL and Avant-Garde. Tailor made solutions based on these products are available.

### **Clients**

Own sales stores

# **Mebel Rust**

ul. Rolna 13 46-375 Pludry tel. +48 34 353 77 15 fax: +48 34 353 75 45

e-mail: sekretariat@rust.pl

www.rust.pl















# $\Lambda D \Lambda \Lambda S K I$

# Meble Adamski

Meble Admaski is specializez in production of upholsterd furniture. The company supplies sofas, corners, couches and beds. Each piece may be customized according to customer wishes. A wide range of fabrics and leather is available. Meble Adamski is focused on using modern technologies in combination with the best of woodworking traditions.

# **Products**

- Corners
- Sofas
- Beds

# Clients

B2C, B2V – furniture stores, furniture wholesale stores Foreign and domestic clients

# Meble Adamski

Production ul. Opolska 38H, Błachów, 46-380 Dobrodzień tel. +48 34 373 52 56 kom. +48 692 603 082 biuro@meble-adamski.eu

Store ul. Piastowska 32 46-380 Dobrodzień tel. +48 34 353 63 70 meble@meble-adamski.eu www.meble-adamski.eu









# Meble Bryłka

The company has been operating since 1985. Focused on manufacturing classic and modern style upholstered furniture. In recent time it also started offering tables and chairs. Oak and beech wood together with Italian leather or fabrics are used in production. It has its own showroom in Dobrodzien.

# **Products**

- classic and modern style furniture sets
- chairs and tables
- wooden and glass tables

# **Clients**

B2b, B2C, foreign and domestic clients

# Meble Bryłka

ul. Lubliniecka 53, 46-380 Dobrodzień tel. +48 34 353 66 09 fax. +48 34 351 60 51 e-mail: stolarstwomeblowe@wp.pl www.meblebrylka.pl























# Meble Pyka

Meble Pyka is a furniture manufacturer operating on the market since 1978. It started as a garage-based production company. With time it grew into a full-grade enterprise present on domestic and foreign markets. It employs specialized staff and implements most modern production technologies. The company uses high quality components guaranteeing long-term durability of the final products. It steadily invests funds with the objective of improving production quality and offer its products at more affordable price.

# **Products**

Modern sets Classic sets Chairs, tables, coffee-tables Hassocks

# Clients

B2C - through its own sales network of 16 stores B2B – foreign clients in Germany, Ukraine and other European countries

# Meble Pyka Sp.j.

www.meble-pyka.pl

ul. Chłopska 10 46-380 Malichów – Dobrodzień tel. +48 34 358 24 17 fax: +48 34 353 62 80 e-mail: meble@meble-pyka.pl







# **MEBLONOWAK**

### owner of Novelle retail stores

This family-run company has been manufacturing furniture for more than 10 years. Currently, Meblonowak carries out an intensive investment policy with the objective of enlarging the production output and machinery upgrading with the ultimate goal of sensibly reducing production lead times. Export efforts are mainly focused on USA, Austria, Belgium, Germany, Netherlands, Czech Republic, Bielarus, Ukraine and Russia. Pre-designed or tailor-made pieces are available. The offer also engulfs office and exclusive shop furniture sets as well as specially designed furniture for HoReCa sector.

# **Products**

- · Commodes, TV cabinets, tables, chairs
- Beds, bedside tables
- Armchairs, hassocks
- Children furniture
- Extras and accessories (mirrors, frames, vases, etc..)

# **Clients**

B2C – own sale stores network B2B – interior design professionals, wholesale furniture stores, foreign partners







### **MEBLONOWAK**

HQ ul. Opolska 127, 46-380 Dobrodzień tel. 34 357 51 28, fax. 34 351 08 73 e-mail: novelle@novelle.pl, www. novelle.pl

# Pasaż Wnętrz

Store ul. Lubliniecka 36, Dobrodzień tel./fax: 34 351 09 40 e-mail: dobrodzien@novelle.pl

### **DOBROTEKA**

Store ul. Oleska 35, 46-380 Dobrodzień tel./fax: 34 372 49 60 e-mail: dobroteka@novelle.pl









# **PAJ-Mebel**

PAJ-Mebel has been manufacturing bar-sets for individual clients as well as business clients of HoReCa sector since 1984. The company has solid experience in designing furniture but may carry out tailor-made products according to customer projects. PAJ-Mebel focuses on functionality and durability of the final products. The company is open to initiate cooperation with new furniture stores and interior designers, both domestically and abroad.

# **Products**

Bar-sets for home Bar sets for HoReCa sector Rotative bar-sets Bar stools

# **Clients**

B2C and B2B-Horeca, Furniture stores, interior designers

#### Stolarstwo PAJ-Mebel s.c.

Myślina, ul. Opolska 25, 46-380 Dobrodzień tel./fax: +48 34 353 72 11 e-mail: info@pajmebel.com.pl

www.pajmebel.com.pl







## PHUP J&H ZIEMBA

The company has been operating on the market since 1984. Initially specialized in the field of wooden toys manufacturing, it gradually expanded onto wooden furniture segment. The company recently built a new production hall with an area of 650 sq. m. It has been a long-time commerce partner of Cepelia, a domestic trading company dealing with polish folklore decorative products. The company boasts the KLON (polish name of MAPLE) reward for implementation of technological innovations, granted by Bank Ochrony Środowiska and a medal from Polskie Towarzystwo Dzieci's management.



## **Products**

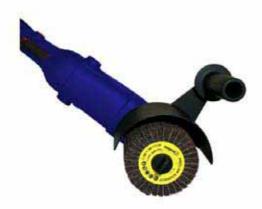
- Tailor-made furniture
- Materials and tools for woodworking

## **Clients**

B2C, B2B - trade networks

#### **PHUP J&H ZIEMBA**

ul. Zbożowa 9, 45-763 Opole tel. +48 77 457 45 64 fax: +48 77 457 45 36 e-mail: handel@ziemba.pl www.ziemba.pl













## P.P.H.U. Meblobicz

Meblobicz has been active since 2006. It operates in the field of upholstered furniture, exporting approximately 95% of the output to Netherlands, Italy and Czech Republic. The rest is sold to individual clients nationwide. Furniture is made according to pre-designed projects or tailor-made if such a request is formulated by the client. A wide range of natural and synthetic leather as well as fabrics are available. Lloyd Loom upholstery is also available leaving the final choice of color and lacquering job to the client.

## **Products**

Upholstered furniture:

- · Chairs, armchairs
- Sofas
- Footstools, bar sets



## Clients

Foreign and domestic B2B clients – furniture stores, furniture wholesale stores

#### P.P.H.U. MEBLOBICZ

ul. Grodkowska 60 B, 48-300 Nysa tel./fax: +48 77 433 05 83 e-mail: biuro@meblobicz.pl www.meblobicz.pl









## Qualichairs sp. z o.o.

Qualichar has been operating since 2006 in the field of upholstered furniture manufacturing. It is specialized in supplying complex furniture solutions for companies within HoReCa sector. Furniture may be manufactured by pre-existing design or it can be tailor-made according to the client project. Qualichar delivers to clients across Europe and cooperates with renowned suppliers of raw materials for its production needs.

## **Products**

- Upholstered furniture
- Furniture for HoReCa
- Sliding-door wardrobes
- Metal made chairs, Metal made armchairs
- Beds, bed panels
- Tables
- Non-standard furniture

## **Clients**

Foreign and domestic B2B clients from HoReCa sector

## QUALICHAIRS Sp. z o.o.

Olszowa, ul. Francuska 3, 47-143 Ujazd tel. +48 77 462 05 73 fax. +48 77 462 05 76 e-mail: sales@qualichairs.pl www.qualichairs.pl



















## schattdecor

## Schattdecor Sp. z o.o.

Group Schattdecor, headquartered in Upper Bavaria, was founded in 1985 in Thansau. It has production facilities in Germany, Poland (2), Italy, Russia (3), Switzerland, China, Brazil, Turkey and the United States and is a world leader in the printed decorative papers and finish foils. The company's products are used in industrial surface finishing of wood used in the furniture industry, in the manufacture of floor panels, wall panels, doors, edges and other elements of interior design. In Poland, the company has been present since 1993 and has subsidiareis in Tarnów Podgórne and Głochołazy.

## **Products**

Products manufactured by the group in Poland:

- printed decorative paper
- preprimpregnated foils (Smartfoil) with printed wood-like, stone-like or fantasy patterns
- Most popular patterns: Bavaria Beech, Locarno Apple, Oxford Cherry, Mountain Alder, Virginia Walnut, Seville Olive, Wallis Plum, Coimbra and Sonoma Oak.

## **Clients**

Chipboard and MDF producers, furniture manufacturers, wood-working companies

#### Schattdecor Sp. z o.o.

ul. Sowia 10, 62-080 Tarnowo Podgórne (wielkopolskie region)

tel.: +48 61 81 66 600 fax: +48 61 81 66 700 e-mail: info@schattdecor.pl

#### **Production site Głuchołazy**

ul. gen. Andersa 1, 48-340 Głuchołazy tel. +48 77 40 85 500 fax: +48 77 40 85 505 www.schattdecor.pl







## Tetris Elżbieta Frankiewicz

The company manufactures upholstered furniture for offices, restaurants and homes. Aesthetics, ergonomics and durability are all taken into account while designing new products. The company focuses on adopting a flexible approach to the customer and readiness to consider all his remarks.

## **Products**

- Armchairs, chairs, hassocks
- Sofas and couches
- Corners
- Furniture sets

## **Clients**

furniture stores, furniture wholesale stores, offices, HoReCa sector

#### **TETRIS Elżbieta Frankiewicz**

Wyszków Śląski 34 A, 48-303 Nysa tel. +48 77 434 41 46 e-mail: poczta@tetris-meble.com www.tetris-meble.com









Company	Category	Address	Products/Services	
APB Stolarstwo S.C.	office and horeca furniture	ul. Armii Ludowej 34 46-020 Krzanowice tel. +48 77 469 13 42 fax. +48 77 427 16 91 email: biuro@apbstolarstwo.com.pl www.apbstolarstwo.com.pl	design and manufacture of fur- niture for households, offices, hotels, restaurants and shops.	
Art-Mat	Sofas, sofa sets, wardrobes, furniture in clas- sic and modern style	ul. Cygana 2, 45-131 Opole tel., fax: +48 77 442 80 23 email: biuro@artmat.com.pl www.artmat.com.pl	<ul> <li>Office furniture</li> <li>Furniture for different types of shops</li> <li>Kitchens</li> <li>Built-in furniture</li> </ul>	
GREEN OFFICE SOLUTION Sp. z o.o.	Office furniture	ul. Orląt Lwowskich 17, 46-100 Namysłów tel. +48 77 40 39 415 fax +48 77 43 51 068 e-mail: biuro@greenos.pl www.greenos.pl	Office furniture sets ( product lines: L-max, VIP, Syriusz ) Office furniture – chairs, desks, cabinets ( product lines: Concept, Ergo, Teo) Reception desks ( product lines: Alfa, Dial, Fit) Conference room tables Chairs and armchairs Metal-made furniture (cabinets, file cabinets) Moquettes made of PVC	
Badura Meble	Bedroom fur- niture, custom- made furniture	ul. Wojska Polskiego 67, 46-380 Dobrodzień tel., fax: 34 357 53 04 e-mail: badurameble@wp.pl www.badurameble.pl	Standardized and custommade furniture Beds, dressing tables Wardrobes (standard and builtin), commodes Kitchen furniture Children Furniture	
Z.W.U.H. "Bomar Meble" Wrzeszcz Sp. J.	Wooden furni- ture	ul. Powstańców Śląskich 18, 46-300 Olesno tel. 34 350 55 85 e-mail: biuro@bomarmeble.pl www.bomarmeble.pl	Tables, benches, table-benches Chairs Furniture for HoReCa	
Fabryka Mebli FADOME A. Szindzielorz	Furniture sets	ul. Zimnicka 4 , 46-060 Złotniki tel. +48 77 459 12 00 fax: +48 77 459 12 01 e-mail: fadome@fadome.eu www.fadome.eu	Wall sets (among other - Absolut, Erika, Klara, Passionata) Furniture sets Dome System (commodes, beds, bedroom wardrobes) Tables Rico Desks	
Meble Kaczmarczyk	Home furniture	ul. Lubliniecka 35, 46-380 Dobrodzień tel: +48 34 357 53 09 fax: +48 34 357 53 09 e-mail: meblekaczmarczyk@ wp.pl	Komody, witryny, kreden- sy, narożniki przeszklone, serwantki, szafy ubraniowe, szafki RTV, zegary, biblio- teczki, garderoby, stoły do krzeseł i stoliki do foteli oraz biurka.	

MEBLONOWAK	Wooden and upholstered furniture	ul. Opolska 127, 46-380 Dobrodzień tel. +48 34 357 51 28 faks +48 34 351 08 73 firma@meblonowak.pl www.meblonowak.pl	Commodes, TV cabinets, tab- les, chairs Beds, bedside tables Armchairs, hassocks Children furniture Extras and accessories (mirrors, frames, vases, etc)	
Stolarstwo PAJ-Mebel s.c.	Bar sets	Myślina, ul. Opolska 25, 46-380 Dobrodzień tel/fax: 34 353 72 11 e-mail: info@pajmebel.com.pl www.pajmebel.com.pl	Bar-sets for home Bar sets for HoReCa sector Rotative bar-sets Bar stools	
Meble Badura	Furniture sets	ul. Wojska Polskiego 45, 46-380 Dobrodzień tel. +48 34 357 54 80 fax +48 32 351 08 12 email: baduraclaudius@poczta. onet.pl www.meble-badura.pl	Kitchen furnniture sets Home furniture sets Office furniture Hotel furniture Non-standard furniture	
Halupczok S.C.	Kitchen furni- ture	ul. Poprzeczna 17a, 46-040 Krzyżowa Dolina, tel./fax 077 465 14 76 e-mail: biuro@meble-halupczok.pl www.meble-halupczok.pl	<ul><li> Prestige line</li><li> Premium line</li><li> Standard line</li></ul>	
P.P.H.U. Lissy	Kitchen furni- ture, pool tables	Błachów ul. Opolska 40a, 46-380 Dobrodzień tel.: +48 34 35 75 292 fax: +48 34 35 75 292 e-mail: lissy@lissy.pl www.lissy.pl	Living, dining and office/studio furniture sets Pool tables Bar sets for homes, restaurants and hotel rooms.	
Mebel Rust	Kitchen furni- ture	ul. Rolna 13 46-375 Pludry tel. +48 34 353 77 15 fax: +48 34 353 75 45 e-mail: sekretariat@rust.pl www.rust.pl	ELEGANCE Collection, SENSU- AL Collection oraz AVANT- -Garde Collection	
Dziedzic sp. z o.o	Metal-made furniture, Uphol- stered furniture	ul. Łączańska 3, 46-100 Namysłów tel. +48 77 403 77 00 fax: +48 77 410-37-44 email: info@dziedzic.com.pl www.dziedzic.com.pl	<ul> <li>Metal-made furniture: ward-robes, school furniture, filing cabinets, metal accessories</li> <li>Upholstered furniture: offices and reception areas furniture, sofas, corners, children furniture</li> </ul>	

DOBROTEKA Meblarstwo Dobrodzieńskie	Furniture multi- functional hub	ul. Oleska 35, 46-380 Dobrodzień tel. +48 34 37 24 901 e-mail: dobroteka@dobroteka.pl www.dobroteka.pl	Home furniture of foreign and domestic manufacturers	
Fabryka Pomocy Naukowych Spółka z o.o.	School furniture	ul. Słowiańska 7, 48-300 Nysa tel., fax: +48 77 433 36 56 email: fpn@fpnnysa.com.pl www.fpnnysa.com.pl	Teacher wardrobes Benches, desks and chairs for pupils Corridor and wardrobe furniture Library and common-room furniture Blackboards Teaching aids and accessories for teachers	
Metalowiec Sp. z o.o.	Hospital furni- ture	ul Fabryczna 2, 46-100 Namysłów tel. +48 77 410 40 90 e-mail: biuro@metalowiec.com.pl www.metalowiec.com.pl	Beds, wardrobes, etc.	
Akimo Mebel	Upholstered furniture	ul. Dworcowa 15, 46-300 Olesno tel. 34 359 82 72 fax: 34 350 50 31 e-mail: biuro@akimo.pl www.akimo.pl	Sofas, sofa sets, wardrobes, furniture in classic and modern style	
DES s.j.	Upholstered furniture	Myślina, ul. Opolska 40, 46-380 Dobrodzień tel. +48 34 353 71 50 fax. +48 34 353 71 55 e-mail: marketing@des.pl www.des.pl	Corners: Bretania, Monaco, Sevilla and other lines Modern furniture – sofa sets: Barcelona, Dakar, Luna Classic furniture – sofa sets: Graf, Magnat, Orfeusz Armchairs with footrest, has-socks	
Przedsiębiorstwo Wielobranżowe JANALX	Upholstered furniture	ul. Otmuchowska 50, 48-300 Nysa tel., fax: +48 077 433 29 40 e-mail: biuro@janalx.com.pl www.janalx.com.pl	Upholstered furniture: lounge suites, sofa beds, armchairs, chairs	
Kler SA	Upholstered fur- niture, furniture sets	ul. Piastowska 39b, 46-380 Dobrodzień tel. +48 34 352 91 00 fax: +48 34 352 92 03 e-mail: kler@kler.eu www.kler.eu	Fabric and leather upholstered armchairs and sofas, bed-sofas, hassocks, glass and wooden tables, commodes, wardrobes, dining room furniture sets, mattresses and frames, accessories (vases, candle-holders, decorative, pillows, etc.)	

Mark-Mebel	Upholstered furniture, distri- bution	ul. Grodkowska 60B, 48-300 Nysa Tel/fax: +48 77 433 05 83 e-mail: biuro@markmebel.pl www.markmebel.pl	Upholstered furniture: Chairs Armchairs Solid furniture Furniture sets	
Meble Adamski	Upholstered furniture	ul. Opolska 38H, Błachów, 46-380 Dobrodzień tel. +48 34 373 52 56 kom. +48 692 603 082 biuro@meble-adamski.eu	Corners Sofas Beds	
Meble Bryłka	Upholstered furniture	ul. Lubliniecka 53, 46-380 Dobrodzień tel. +48 34 353 66 09 fax. +48 34 351 60 51 e-mail: stolarstwomeblowe@wp.pl www.meblebrylka.pl	classic and modern style furni- ture sets chairs and tables wooden and glass tables	
Meble Pyka Sp.j.	Furniture ele- ments and sets	ul. Chłopska 10 46-380 Malichów – Dobrodzień tel. +48 34 358 24 17 fax: +48 34 353 62 80 e-mail: meble@meble-pyka. pl www.meble-pyka.pl	Modern sets Classic sets Chairs, tables, coffee-tables Hassocks	
mebloSoft	Upholstered furniture	ul. Kamienna 9, 47-300 Krapkowice tel/fax: +48 77 466 24 58 e-mail: info@meblosoft.com.pl www.meblosoft.com.pl	Sofas, corners, chairsm	
P.P.H.U. MEBLOBICZ	Upholstered furniture	ul. Grodkowska 60 B, 48-300 Nysa tel./fax +48 77 433 05 83 e-mail: biuro@meblobicz.pl www.meblobicz.pl	Upholstered furniture: Chairs, armchairs Sofas Footstools, bar sets	
QUALICHAIRS Sp. z o.o.	Upholstered furniture	Olszowa, ul. Francuska 3, 47-143 Ujazd tel. +48 77 462 05 73 fax. +48 77 462 05 76 e-mail: sales@qualichairs.pl www.qualichairs.pl	Upholstered furniture Furniture for HoReCa Sliding-door wardrobes Metal made chairs, Metal made armchairs Beds, bed panels Tables Non-standard furniture	

TETRIS Elżbieta Frankiewicz	Office and upholstered furniture	Wyszków Śląski 34 A, 48-303 Nysa tel. +48 77 434 41 46 e-mail: poczta@tetris-meble.com www.tetris-meble.com	Armchairs, chairs, hassocks Sofas and couches Corners Furniture sets	
Vista Bella	Upholstered furniture	Pakosławice 56 48-314 Pakosławice tel. +48 77 434 23 02 e-mail: biuro@vistabella.com.pl www.vistabella.pl	Upholstered chairs and ar- mchairs	
HLT Sp. z o.o.	Lighting sys- tems	ul. Kolejowa 5, 48-340 Głuchołazy tel. +48 77 409 25 70 fax +48 77 409 25 85 e-mail: hlt@hlt.pl www.hlt.pl	Home Line: products for kit- chen, bathroom, living room, bedroom, LED strips, LED profiles Business Line: office, ware- house and street lighting systems Tech Line: interactive mirrors, lighting control systems, tailor-made solutions.	
FLAXPOL Sp. z o.o.	Workwear, furni- ture panels	ul. Władysława Jagiełły 1, 46-200 Kluczbork tel. +48 77 414 41 48 e-mail: flaxpol.sekretariat@flaxpol.pl www.flaxpol.pl	Chipboard, laminated, OSB, plywood panels Work clothes: jackets, vests, suits and pants	
Schattdecor Sp. z o.o.	Supplies for fur- niture manufac- turing sector	ul. Sowia 10 62-080 Tarnowo Podgórne (woj. wielkopolskie) tel.: +48 61 81 66 600 fax: +48 61 81 66 700 e-mail: info@schattdecor.pl www.schattdecor.pl  Zakład w Głuchołazach ul. gen. Andersa 1 48-340 Głuchołazy tel. +48 77 40 85 500	printed decorative paper preprimpregnated foils (Smart- foil) with printed wood-like, stone-like or fantasy pat- terns Most popular patterns: Bavaria Beech, Locarno Apple, Ox- ford Cherry, Mountain Alder, Virginia Walnut, Seville Olive, Wallis Plum, Coimbra and Sonoma Oak.	
FAMAD Fabryka Maszyn i Urządzeń Przemysłowych Sp. z o.o.	Equiment and machines for wood-working industry	ul. Wojska Polskiego 28, 48-370 Paczków tel. +48 77 439 00 70 e-mail: famad@famad.com.pl www.famad.com.pl	Equiment and machines for: bonding, lacquering oiling waxing inter-process handling	
PHUP J&H ZIEMBA	Furniture, woodworking services	ul. Zbożowa 9, 45-763 Opole tel. +48 77 457 45 64 fax: +48 77 457 45 36 e-mail: handel@ziemba.pl www.ziemba.pl	Tailor-made furniture Materials and tools for woodworking	



## Opolskie Investor and Exporter Assistance Centre:

- official partner of Polish Information and Foreign Investment (PAIZ S.A.),
- official partner of the Ministry of Economy,
- first point of contact for those interested in investing in the voivodship,
- the largest investment areas database in the Opolskie voivodship,
- search of investment areas with specific requirements,
- · information about funding,
- · analysis of the socio-economic context,
- support in dealing with local administrations, property owners, media suppliers and existing investors,
- organization of visits to investment areas
- · after-investment support,
- Systemic support for exporters.

# investinopolskie.pl

We encourage you to contact us at Opolskie Investor Service Centre regarding all matters related to investment in Opolskie voivodship.

phone: +48 77 40 33 645÷648 e-mail: invest@ocrg.opolskie.pl

www.ocrg.opolskie.pl www.investinopolskie.pl skype: investinopolskie

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